We present our global ranking of the leaders in chemical distribution, from large to small based on 2020 sales. This year we have a record of nearly 300 companies participating.

**ICIS Top 100 Chemical Distributors**

**1. Brenntag**
- **2020 Sales:** $14.40BN (€11.78BN)
- **Location:** Essen, Germany
- **Website:** www.brenttag.com
- **CEO:** Christian Kohlpaintner
- **Products:** Full-line portfolio of more than 10,000 products; industrial chemicals; specialty chemicals; ingredients; adhesives; paints; oil and gas chemicals; food and nutrition ingredients; water treatment chemicals; personal care ingredients; pharmaceutical ingredients; cleaning chemicals; coatings and construction chemicals; animal nutrition products; pulp and paper chemicals
- **Services:** Tailor-made distribution solutions for industrial and specialty chemicals; one-stop-shop solutions; specific application technology; extensive technical support; value-added services such as just-in-time delivery; product blending and mixing; formulation; repackaging; inventory management; digital ordering via e-commerce platform Brenntag Connect
- **Assets:** More than 670 locations in 77 countries; workforce of more than 17,000 employees

**2. Univar Solutions**
- **2020 Sales:** $8.26BN
- **Location:** Downers Grove, Illinois, US
- **Website:** www.univarsolutions.com
- **President and CEO:** David Jukes
- **Products:** Amines; aviation fluids; chelants; additives; hydrocarbons; hydrocarbons; essential chemicals & ingredients; military specification; monomers; oleochemicals; personal care specialties; polymer/resins; silicones; solvents; surfactants
- **Services:** Corporate accounts; ChemPoint; custom blending; custom packaging & private label services; lab & formulation services; minibal; supply chain; telemetry services; warehousing; onsite services; ChemCare services
- **Assets:** shop.univarsolutions.com; chemcentral.com; univarsolutions.com

**3. Tricon Energy**
- **2020 Sales:** $5.23BN
- **Location:** Houston, Texas, US
- **Website:** www.triconenergy.com
- **President and CEO:** Ignacio Torras
- **Products:** Chlor-alkalis; aromatics; glycols; fibre intermediates; solvents; olefins; polymers; fertilizers
- **Services:** Marketing; pre-export financing; shipping; logistics; packaging; blending;
storage; just-in-time delivery; repackaging; inventory management; risk management for commodity price and foreign exchange

**Assets**: Global presence with sales into 100+ countries; 28+ offices; 450+ employees

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**HELM**

2020 SALES: $5.04BN (€4.12BN)

Hamburg, Germany

www.helmag.com

CEO: Stephan Schnabel

**Products**: Methanol; base petrochemicals; biobased chemicals; acids & lyes; fibreglass; intermediates; fertilizers (nitrogen, potassium, phosphates, liquids, specialties); crop protection (insecticides, herbicides, fungicides, growth regulators); pharmaceutical products (active pharmaceutical ingredients, pharmaceuticals)

**Services**: International marketing; logistics; distribution; project development; scientific & technical services; production & investments

**Assets**: Subsidiaries in about 30 countries; production participations

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**IMCD**

2020 SALES: $3.60BN (€2.94BN)

Rotterdam, The Netherlands

www.imcdgroup.com

CEO: Piet van der Slikke

**Products**: Speciality chemicals and ingredients for pharmaceuticals, CASE (coatings, adhesives, sealants, elastomers), personal care, advanced materials, food and nutrition, animal nutrition, nutraceuticals, lubricants, synthesis, HI&I, oil and gas

**Services**: Technical sales; marketing of speciality chemicals and food ingredients; application laboratories; local and central stock holding; drumming; repackaging; blending; sampling

**Assets**: 55 market-focused application laboratories; nearly 3,300 employees; 91 offices; 94 warehouses throughout all operating companies in Europe, Turkey, Israel, UAE, Africa, US, Canada, Brazil, Puerto Rico, Chile, Argentina, Uruguay, Colombia, Mexico and Australia, New Zealand, India, Bangladesh, China, Malaysia, Indonesia, Philippines, Thailand, Singapore, Vietnam, Japan, South Korea

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**AZELIS**

2020 SALES: $2.72BN (€2.22BN)

Luxembourg

www.azelis.com

Group CEO: Dr Hans Joachim Muller

**Products**: Thousands of specialty chemicals and food ingredients for the following markets - animal nutrition; food and health; personal care; home care & industrial cleaning; pharmaceuticals; specialty agri/horti; CASE; electronics; essential chemicals; fine chemicals; lubricants & metal working fluids; rubber & plastic additives; textile; leather, paper and other applications

**Services**: Laboratory analysis; formulation development and blending; expert technical and regulatory support; repacking; flexible pack sizes; local stockholding; market research and trend analysis; GMP and cleanroom pharmaceutical facilities; integrated supply chain; sampling

**Assets**: 60+ application laboratories; offices and access to warehouses across EMEA, Americas and Asia Pacific; high quality sales force that is technically trained for the market segments they serve

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**SINOCHEM PLASTICS**

2020 SALES: $2.32BN

Beijing, China

www.sinochemplastics.com

Company President: Zhao Guoxun

**Products**: Engineering plastics (AS, PS, PMMA, MS, PC, PA); general plastics (ABS, polyethylene, polypolypropylene, polyvinyl chloride); polyurethanes; rubber chemicals

**Services**: Marketing; customer-centric ideology; diversified product solutions and value-added services for upstream and down-
stream; one-stop procurement; supply chain management; technical support; commissioned processing; brand maintenance; information consultation

**Assets:** Three warehouses with gross area of 58,687 square metres; total construction area of 57,210 square metres; two office buildings with gross area of 10,270 square metres

**Trading sales:** 40%

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**BARENTZ**

**2020 SALES:** $2.02BN ($1.65BN)

**Hoofddorp, The Netherlands**

**www.barentz.com**

**CEO:** Hiddie van der Wal

**Products:** Life science ingredients and specialty chemicals for human nutrition, pharmaceuticals, personal care, animal nutrition, CASE and plastics, household care, industrial and institutional cleaning; specialty intermediates

**Services:** Local/regional/global warehousing; combined order management; harmonised sampling system; technical and formulation support; customised nutrition and taste systems/production; customised sourcing; dry/liquid blending; spray drying; microencapsulation; test-market support

**Assets:** Offices in 65+ countries in EMEA, Asia-Pacific, China, North America and Latin America; 25+ specialised application laboratories; 1,500+ employees; Barentz Academy

**Trading sales:** 70%

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**OMYA**

**2020 SALES:** $1.47BN

**Offrigen, Switzerland**

**www.omya.com**

**Vice president:** Peter Bigler

**Products:** Binders; high-performance polymers; titanium dioxide; organic pigments; dyes; minerals; additives; specialty raw materials for CASE (coatings, adhesives, sealants and elastomers); inks, engineered materials, plastics, thermoplastics, plastics, mortars, concrete, packaging, board & paper, aluminium finishing; ingredients for food, nutraceuticals, pharmaceuticals, personal care, cosmetics, home care and animal nutrition; raw materials for agriculture and water treatment

**Services:** Global marketing and sourcing; global supply chain management (logistics, customer service); regulatory affairs management and services; R&D; technical service; analytics; microscopy; quality control

**Assets:** R&D center for surface science, mineral pigments, chemical engineering, microbiology and consumer goods; technical application service hubs in Europe, Americas and Asia Pacific for all product categories; sales affiliates in more than 50 countries; global network of 120+ warehouses

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**MANUCHAR**

**2020 SALES:** $1.28BN

**Antwerp, Belgium**

**www.manuchar.com**

CEO: Philippe Huybrechts

**Products:** Sodium sulphate; soda ash; zeolite; caustic soda; sodium bicarbonate; calcium chloride; sodium lauryl ether sulphate (SLES); linear alkyl benzene sulphonic acid (LABSA); glycerine; surfactants and oleochemicals; silicas; emulsifiers; resins and monomers; homecare and detergent chemicals; textile chemicals; personal care and cosmetics ingredients; paints and coatings chemicals; construction chemicals; mining chemicals; oilfield chemicals; food and feed additives; fertilizers

**Services:** Diversified product portfolio; local know-how and technical support in emerging markets; tailor-made warehousing and other logistics/supply chain services; financial solutions

**Assets:** 80+ affiliates worldwide across 35+ countries; 170+ locations; 450,000+ square metres of warehouse space; well-situated in emerging markets such as Latin America, Caribbean, Africa, Middle East and Asia

**Trading sales:** 46%

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**BIESTERFELD**

**2020 SALES:** $1.27BN

**Hamburg, Germany**

**www.biesterfeld.com**

**CEO:** Thomas Arnold

**Products:** High-performance polymers; engineering polymers; thermoplastic elastomers; styrenic and acrylic polymers; sustainable plastic solutions; synthetic rubbers; high-quality compounds based on silicone and fluoro-silicone rubbers; carbon blacks; additives; raw materials for personal care, pharmaceuticals, organic synthesis, food and CASE; performance products; industrial and agricultural chemicals; plant protection products; animal health care ingredients; salts

**Services:** Individual solutions; technical expertise and consulting; active application development and product specification; direct and warehouse distribution; blending and storing; formulation/technical assistance and laboratory support; less-than-truckload (LTL) quantities; customised logistical solutions; consultancy and advisory services for Europe’s REACH regulation; silicone rubber compounding

**Assets:** Subsidiaries in more than 30 countries; application laboratories; mixing, blending and storage facilities for solid and liquid chemicals

**Trading sales:** 10%

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**DKSH HOLDING**

**2020 SALES:** $1.25BN

**Zurich, Switzerland**

**www.dksh.com/pm**

**CEO:** Stefan P Butz

**Products:** Food and beverage ingredients;
personal care and cosmetics ingredients; pharmaceutical ingredients; specialty chemicals

**Services:** Marketing and sales; logistics; innovation and formulation services; regulatory services; sourcing services; blending and repacking; after-sales services; digital services

**Assets:** 48 innovation centres; 120 business locations

**MITSUBISHI SHOJI CHEMICAL**

2020 SALES: $1188BN

**President and CEO:** Tadashi Takasugi

**Products:** Solvent (aromatics, esters, paraffins, ketones, acids); urethanes; coatings (carbon black, acrylic resin, polyester resin, monomer, additives); silicones; fluorocarbon polymers

**Services:** Global marketing, sourcing and trading; logistics by vessel, isotank, bulk lorry, drum, bag

**Assets:** Global network in 115+ countries and locations as Mitsubishi Corporation

**OQEMA GROUP**

2020 SALES: $1128BN (€913M)

**CEO:** Peter Overlack / **CSO:** Patrick Bartheles / **CFO:** Hartmut Kunz

**Products:** Paints & coatings materials; chemical industry & synthesis chemicals; construction chemicals; industrial cleaning chemicals; cosmetic & personal care ingredients; feed & food ingredients; flavours & fragrances; pharmaceutical ingredients; water treatment chemicals; surface technology chemicals; plastic & rubber additives; agriculture chemicals; lubricants; metal & surface treatment chemicals; automotive & machinery chemicals

**Services:** Blending; dilution and mixing; sustainability & recycling in own units; tailored logistics solutions; key account management; technical support; laboratory services; storage and warehousing; drumming and packaging; transloading vessel to rail; regulatory affairs management; clean room services; price risk mitigation (fixed, contract and spot pricing)

**Assets:** Offices and warehouses in 22 European countries; tank terminal in Ludwigshafen, Germany; recycling plant; fleet of own trucks; specialised laboratories; workforce of 1,200 Europe-wide

**Trading sales:** 5%

**RAVAGO CHEMICALS**

2020 SALES: $1.048BN (€850M)

**General manager EMEA:** Filip Van Camfort / **General manager US:** Kevin Wettstein

**Products:** Industrial chemicals (coatings, PU & polymers, construction, asphalt); specialty chemicals (care, life science, performance, water); base chemicals (solvents, inorganics, intermediates, plasticizers)

**Services:** Technical expertise; warehousing; logistics; customised blends and premixes; repackaging and application laboratories

**Assets:** Network of warehouses (own and 3rd party); drumming & blending & lab facilities; feed premix plant; pressure vessel manufacturing and water treatment unit factory

**Trading sales:** 10%

**QUIMIDROGA**

2020 SALES: $996.6M (€815M)

**CEO:** Vicente Munoz

**Products:** Solvents; monomers; glycols and intermediates; fine chemicals and specialties for food, feed; agrochemicals & fertilizers; pharmaceutical ingredients; cosmetics ingredients; flavours & fragrances; dyes; coatings; adhesives; paper chemicals; water treatment chemicals; plasticizers; resins; plastics & elastomers

**Services:** Storage of liquid and packed products; blending; standard and tailor-made packaging; dissolution; Authorised Economic Operator (AEO) certification; technical advice; formulations; research

**Assets:** Logistics complex at the Port of Barcelona with capacity of 30,000 tonnes of packed products plus 155 tanks for 12,000cbm of liquids; 2 sites in the north (Burgos) and centre (Madrid) of Spain, each with capacity of 1,500 tonnes of packed products plus 20 tanks for liquids; 9 distribution centres; fully equipped quality control laboratory and applications and developments laboratory for personal care, home care and food; customs bonded warehouse

**Trading sales:** 5%

**TER GROUP**

2020 SALES: $881.7M (€721M)

**CEO and managing shareholder:** Christian Westphal

**Products:** Waxes; gum resin; thermostatic and thermostet polymers; polybutenes; SIS/SBS block copolymers; IIR rubber; casein; amorphous polyalpha olefins; hydrocarbon resins; pigments; dyes; polyvinyl alcohol; food ingredients; vaseline; white oil

**Services:** Blending; packaging; storage; production

**Assets:** Numerous office buildings; warehouses; trucks

**Trading sales:** 25%

**BEHN MEYER GROUP**

2020 SALES: $857.2M (€701M)

**CEO:** Alexander Wessels

**Products:** Food ingredients (starches, sweeteners, cocoa and chocolate, antioxidants, vitamins); texturisers (flavours, colours, proteins); emulsifiers (hydrocolloids, fruit preparations, oils & fats, nuts & seeds, enzymes, fruit milers; solvents, acids & lyes; binders; fillers; plasticizers; pigments; additives; softeners; disspiring agents; tanning agents; catalysts; adsorbents; dessicants; elastomers; antioxidants; release agents; silicones; heat transfer fluids; distinguishing powders; water treatment additives; health and personal care ingredients

**Services:** Market research; supply chain services; production services; formulation; regulatory support; sourcing; repackaging

**Assets:** Locations in Europe (Sweden, Norway, Finland, Denmark, UK, France, Germany, Spain, Italy, Benelux, Baltics, Ireland), North America (Canada, US), Asia-Pacific (China, Thailand, Vietnam, Malaysia, New Zealand)

**Trading sales:** 5%
### Asia Pacific chemical distribution leaders (2020 sales, $m)

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Sales</th>
</tr>
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<tr>
<td>1</td>
<td>Sinochem Plastics</td>
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<td>2</td>
<td>Tricon Energy</td>
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<td>Brenntag</td>
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<td>4</td>
<td>Mitsubishi Shoji Chemical</td>
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<td>DKSH Holding</td>
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<td>Opec Plastics</td>
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<td>IMCD</td>
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<td>Behn Meyer Group</td>
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<td>TOP Solvent</td>
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<td>Jebsen &amp; Jessen Group</td>
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<td>Petrochem Middle East</td>
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<td>Ravago Chemicals</td>
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<td>32</td>
<td>Lehmann &amp; Voss</td>
<td>55.0</td>
</tr>
</tbody>
</table>

### JEBSEN & JESSEN GROUP

**2020 SALES:** $719M (€588M)

**Bangkok, Thailand, and Hamburg, Germany**

www.jebsen-jessen.de

**CEOs:** Lim Siew Tin, Fritz von der Schulenburg

**Products:** Coatings & resins; plastics & rubber; food & nutrition health ingredients; feed additives; oil & gas chemicals; oil derivatives; bioethanol; pharmaceutical & personal care ingredients; home care specialties; adhesives; water treatment specialties; mining components; agro chemicals; modified starches; collagen & sweeteners

**Services:** Sales and marketing; R&D; import/export; regulatory affairs; warehousing; sourcing; factory audit; credit report; local currency financing

**Assets:** 22 offices worldwide; 15 warehouses; 4 laboratories; 3 regional innovation centres; R&D application lab

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### ICC CHEMICAL

**2020 SALES:** $830.4M

**New York, New York, US**

www.iccchem.com

**President:** Naveen Chandra

**Products:** Polymers & additives; aromatics; solvents; ketones; acrylates & intermediates; nitriles; specialty chemicals; organic acids and derivatives; glycols; phenols; alcohols

**Services:** Packaging

**Assets:** 6 global offices and 25 representatives worldwide

**Trading sales:** 70%
**SAFIC-ALCAN**

**2020 SALES: $688M**

**Paris, France**

www.safic-alcan.com

*CEO of Myrtil (holding company):* Martial Lecat / *CEO of Safic-Alcan:* Philippe Combette

**Products:** Specialty chemicals; performance products and industrials for paints and coatings, adhesives, sealants, agroindustry, chemicals and petrochemical industry, oil & gas, cleaning, rubber, lubricants, food, printing and packaging, flavours & fragrances, mining, pharma, construction, personal care, pharma, plastics

**Services:** Storage and repackaging; industrialization and filling; logistics and distribution; analysis; product application and quality control laboratory; blending and laboratory testing

**Assets:** more than 40 facilities, including 6 owned maritime terminals; 15 application and quality control laboratories

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**HYDRITE CHEMICAL**

**2020 SALES: $675M**

**Brookfield, Wisconsin, US**

www.hydrite.com

*CEO:* Paul Honkamp

**Products:** Peracetic acid; chlor-alkali; industrial chemicals; foam control chemicals; food processing and sanitation chemicals; food ingredients; liquid sulphites; fertilizers and liquid micronutrients; pulp and paper chemicals; organic and inorganic chemicals; styrene/acrylic emulsion polymers; metal finishing chemicals; solvents; and wastewater treatment chemicals.

**Services:** Contract manufacturing; formulation; solvent reclamations; hazardous waste removal; packaging and transloading; technical training and customer product research

**Assets:** More than 170 years of experience; 30 offices that cover 50 countries in EMEA, North America and Asia; 9 laboratories for cosmetics, coatings, rubber, pharmacy and water treatment. Combination of local warehouses and regional storage

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**HAWKINS**

**2020 SALES: $571.3M**

**Roseville, Minnesota, US**

www.hawkinsinc.com

*President and CEO:* Patrick Hawkins

**Products:** Caustic soda; bleach; minerals; lactates; sulphuric acid; hydrochloric acid; sodium citrate; vitamins; ferric/ferrous chloride; urea; chlorine

**Services:** Manufacturing; custom blending; packaging; private label; delivery

**Assets:** Industrial manufacturing facilities (7); water treatment distribution warehouses (33); trucks (125+); nutraceutical manufacturing plant (1)

**Trading sales:** 10%
NORDMANN, RASSMANN
2020 SALES: $536.8M (€439M)
Hamburg, Germany
www.nordmann.global
Managing directors: Dr Gerd Bergmann, Felix Kruse. Chairman: Carsten Gunther
Products: Adhesives and sealants; composites materials; construction and coatings chemicals; contact lenses; dental and medical materials; flame retardants; food additives; industrial chemicals and intermediates; lubricant additives; monomers; oleochemicals; personal care additives; pharmaceutical and nutraceutical ingredients; polyurethane chemicals; synthetic rubber and rubber chemicals; thermoplastics and polymer additives
Services: Laboratory studies and R&D; chemical synthesis and compounding; marketing and market intelligence; legislative and regulatory support; quality management and safety; global supply chain management; repackaging and refilling; sample service
Assets: Warehouses located all over Europe, Asia and North America
Trading sales: 5%

REDOX
2020 SALES: $531.2M
Sydney, Australia
www.redox.com
Chairman and managing director: Robert Coneliano
Products: More than 1,000 products serving over 140 industries; commodity and specialty chemicals; food ingredients; agricultural chemicals; household and personal care chemicals; mining chemicals; surface coatings; plastics additives; grease and lubricants; water treatment chemicals; building and construction chemicals; pharmaceutical ingredients
Services: Custom blending; dilutions; repackaging; bulk storage of powders, solvents, acids, alkalis; palletised storage
Assets: 12 regional sales offices; 2 manufacturing sites; 7 owned and operated warehouses; more than 50 stock locations

SOLVADIS GROUP
2020 SALES: $529.3M
Frankfurt, Germany
www.solvadis.com
CEO: Andreas Weimann
Products: Sulphur; sulphuric acid; methanol; petrochemicals; solvents; industrial chemicals; industrial minerals; pharmaceutical raw materials; synthetic lubricants; laboratory chemicals; coatings; fertilizers; packaging materials; personal protective equipment
Services: Marketing; storage; transport; logistics; packaging; supply chain management; processing; transloading; remanufacturing;
sulphur forming (prilling); regeneration
Assets: 9 tank farms; 2 storage facilities/warehouses; 2 production facilities
Trading sales: 5%

CONTINENTAL INDUSTRIES GROUP
2020 SALES: $500M
New York, New York, US
www.continental-industries.com
President and CEO: Omer T Karabey
Products: Specialty and commodity chemicals: glycerine; gum rosins; n-hexane; soda ash; sodium bicarbonate; sodium hydroxide; sodium nitrate; sodium thiocyanate; sodium tungstate; dimethyl terephthalate; polybutenes; petrochemicals: PVC; HDPE; LLDPE; PP
Services: Sourcing; sales; trading
Trading sales: 40%

INDUKERN
2020 SALES: $481.5M (€393.8M)
Barcelona, Spain
www.indukern.com / www.grupoindukern.com
CEO: Daniel Diaz-Varela Berthsinger
Products: Food ingredients; pharmaceutical ingredients; pharmaceutical APIs; flavours and fragrances; veterinary and animal nutrition ingredients
Services: Blending; premixes; packaging; storage
Assets: 9 warehouses in Spain and subsidiaries
Trading sales: 11%

CELLMARK
2020 SALES: $479.2M
Gothenburg, Sweden
www.cellmark.com
President, Chemicals Division: Hugo Galletta
President, Basic Materials Division: Ersin Alkan
Products: Acetyl; acids; chlor-alkali; agrochemicals; construction chemicals; ligno chemicals; petrochemicals; light metals; foundry chemicals; non-ferrous and ferrous materials; caustic soda; semiconductor chemicals; renewable battery materials; oil and gas chemicals; water treatment chemicals; coatings; flame retardants; food and beverage ingredients; cosmetic and oral care ingredients; active pharmaceutical ingredients; organic and inorganic chemicals; vitamins; plant extracts; nutraceuticals; amino acids; specialty and fine chemicals
Services: Sales and marketing; sourcing; custom manufacturing; packaging; blending; milling and granulations; R&D; regulatory services; market research; logistics; bulk and dry storage
Assets: Production equipment and inventory held at public warehouses in over 20 locations worldwide
Trading sales: 49%

LEHMANN & V OSS
2020 SALES: $476.9M (€390M)
Hamburg, Germany
www.lehvoss.com
Managing Partner: Soenke Thomsen
Products: Customized polymer materials; composite materials; masterbatches; plastic additives; rubber chemicals; functional fluids; raw materials for coatings; cosmetics; nutraceutical; magnesium; rare earth; diathromaeous earth
Services: Sourcing; manufacturing; customizing; product development; logistics
Assets: Production sites in US; Europe; China; laboratories; warehouses
Trading sales: 30%

QUADRA CHEMICALS
2020 SALES: $468.2M
Quebec, Canada
www.quadrachemicals.com /www.quadraingredients.com
CEO: Philip Infilise
Products: Performance adhesives; flexible packaging; household, industrial & institutional cleaning chemicals; water treatment chemicals; mining & smelting chemicals; soluble fertilizer; pulp & paper chemicals; metal treatment & galvanizing chemicals; coatings, adhesives, sealants, elastomers; oil refining, oilfield services, gas processing, SAGD chemicals; nutritional & functional ingredients; health & personal care ingredients; pharmaceutical ingredients
Services: Storage; packaging; blending
Assets: 7 locations (warehouses and tank farms)

EIGENMANN & VERONELLI
2020 SALES: $425.5M (€348M)
Milan, Italy
www.eigver.it
CEO: Gabriele Bonomini
Products: Specialty chemicals for coatings, construction, pharmaceuticals, personal care, rubber, textile, detergents; plastic additives; food ingredients
Services: Tool manufacturing; bulk breaking; repackaging; warehousing
Assets: 3 production sites
Trading sales: 15%

QUIMICA ANASTACIO
2020 SALES: $417.8M
Sao Paulo, Brazil
www.anastacio.com
CEO: Jan Krueider
Products: Cosmetics and personal care in-
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

Ingredients: Pharmaceutical ingredients; flavours; animal health ingredients; agricultural chemicals; rubber chemicals; household and auto care chemicals; lubricants; plastics; polyurethane; paints and coatings materials; resins and adhesives; food and feed ingredients; sports nutrition ingredients

Services: Storage; blending; packaging; bulk distribution; trading; cargo consolidation; dedicated procurement

Assets: 9 warehouses - 4 in Sao Paulo, 1 in Santa Catarina, 1 in Rio Grande do Sul, 1 in Pernambuco, 1 in Gois and 1 in Buenos Aires

Trading sales: 24%

K-SOLV GROUP
2020 SALES: $392M

Houston, Texas, US
www.ksolv.com
Owner/CEO: Russell Allen
Products: Aliphatic solvents; aromatic solvents; alcohols; glycols; glycol ethers; acetates; chlorinated solvents; ketones; base oils; white oils; acids

Services: Chemical packaging; chemical blending; chemical laboratory; maritime services; emergency spill response; disaster response; hazmat response; industrial services; waste management; transportation

Assets: Tote and drum warehouse tank farm, flare, nitrogen access, dock in Texas; distribution warehouse in Louisiana

PROTECA CHEMICALS
2020 SALES: $355.0M
(SAR5.2BN)
Bryanston, South Africa
www.omnia.co.za
Managing director: Michael Smith
Products: Food & beverage ingredients; water care chemicals; consumer care ingredients; agri science chemicals; specialty polymers; CAS; renewables

Services: Manufacturing; blending; bulk-breaking; sourcing; warehousing; logistics/delivery; quality control/laboratories; formulation design; financing; technical; bulk trading

Assets: 15 major installations across Africa; 150 trucks; multiple bulk storage tanks; 600 employees; warehousing

Trading sales: 10%

MCASSAB
2020 SALES: $336.8M
Sao Paulo, Brazil
www.mcassab.com.br
CEO: Victor Cuitait Neto
Products: Performance and specialty chemicals for polyurethanes, paints, resins, construction and polymers; solvents; additives; silicones; pigments; monomers; emulsifiers; polymers; isocyanates; biocides; APIs and pharmaceutical excipients; home and personal care ingredients; veterinary products; feed and food premixes and ingredients; vitamins; amino acids

Services: Blending; packaging; storage; inventory management; dilutions; full technical support; formulation

Assets: 4 warehouses in Brazil; 1 warehouse in Argentina; 4 premix facilities for animal nutrition; 1 premix facility for food nutrition; technical applications laboratories (polyurethanes, home and personal care, coatings, agribusiness, pharmaceuticals and food); physical, chemical and microbiological accredited ISO 17025 laboratory

Trading Sales: 0.6%

EMCO CHEMICAL DISTRIBUTORS
2020 SALES: $358.7M
Pleasant Prairie, Wisconsin, US
www.emcochem.com
Owner/CEO: Edward Polen
Products: Acids and alkalies; additives; aliphatic and aromatic hydrocarbons; amines; carbonates; chelating agents; ester and ether esters; ethanol and denatured ethanol; glycols; ketones; pigments; plasticizers; resins; silicones; surfactants

Services: Blending and packaging; waste services; application laboratory services, hazardous goods warehousing; order fulfillment; USP and food grade packaging; private fleet delivery

Assets: 3 production facilities (US - North Chi-
cago, Illinois; Columbia, Illinois; Pleasant Prai-
rie, Wisconsin); 9 warehouses (US - Columbia, Illinois; North Chicago; Illinois, Elkhart, Indiana; Minneapolis, Minnesota; Cincinnati, Ohio; Pleasant Prairie, Wisconsin; Canada - Calgary, Alberta, Toronto, Ontario, Montreal, Quebec); 5,000 square foot CASE applications lab; 45 trucks; 105 trailers

SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

ICIS Chemical Business

2020 SALES: $326.5M

Switzerland
www.solvegroup.com
CEO: Joris Coppye
Products: Agrochemicals; animal feed additives as well as chemicals for food & beverage; house care & personal care; mining; paint & construction; polymers & packaging and water treatment

Services: Warehousing; reconditioning; solid and liquid blending; tailor made formulations; consignment and telemetry-managed stock management; application laboratory services; supply chain optimization; liquid and solid bulk handling and distribution; a full range of agroservices; A.O. test fields; digitalization projects

Assets: Asset base in 7 countries in West & Central Africa including warehouses, liquid storage tanks, solid bulk facilities, docking berths, bulk powder trailers, repacking installations, 2 laboratories (Ivory Coast & Cameroon).

Trading Sales: 2%

LBB SPECIALTIES
2020 SALES: $315.8M
Westborough, Massachusetts, US
www.lbbspecialties.com
CEO: Darren Birkelbach
Products: Personal care ingredients; nutri-
tional ingredients; food and beverage ingredi-
ents; biotech and life sciences chemicals; aroma chemicals and flavours and fragrances; HI&I chemicals; imaging components; spe-

cialty chemicals; industrial products

Services: Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

Assets: 32 stocking locations in North America

WEGO CHEMICAL GROUP
2020 SALES: $311.1M
Great Neck, New York, US
www.wegochem.com
Principal & President: Bert Eshaghpour
Products: Agriculture; animal nutrition & feed; antifreeze & coolant; case; corrosion inhibi-
tors; lithium battery & electrolytes; lubricant & grease; pharmaceutical & fine chemi-
cals; HI&I; flame retardants; food & beverage; metal working; finishing & flux; oil field ser-

dices; plastics; resins & rubber; pulp & paper; water treatment & pool chemicals

Services: Chemical supply; supply chain solutions; logistics; warehousing; outsourcing

Assets: 100+ worldwide professionals; 14 in-
ternational offices; global distribution network of 50+ warehouses

Trading sales: 20%

POCHTECA MATERIAS PRIMAS
2020 SALES: $291.1M
Mexico City, Mexico
www.pochtecta.net
CEO: Armando Santacruz
Products: Inorganic chemicals; solvents and
blends; food ingredients; chemical specialties; lubricants

**Services:** Blending; packaging; storage and logistics solutions; product application; product development; quality control; environmental solutions

**Assets:** More than 349,000 square metres of logistics capacity; capacity to store 22.2m litres of liquids; 49 distribution centers - 33 in Mexico, 3 in Central America, 12 in South America, 1 in US; fleet of more than 200 units; solvent recycling plant; 28 quality control and product application laboratories

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**PON PURE CHEMICALS GROUP**

**2020 SALES:** $289.7M

Chennai, Tamilnadu, India

www.pure-chemical.com

Chairman and managing director: M Ponnuswami

**Products:** Acids & derivatives; aromatics; ketones; esters; ethers; chlorinated solvents; alcohols; aliphatic solvents; hydrocarbons; monomers; coatings & inks; plastics & composites; textile chemicals; leather & paper chemicals; sugar chemicals; water treatment chemicals; lubricants

**Services:** Small packaging; underground storage; technical services; custom blending; JIT delivery; transportation

**Assets:** 25 branches in India; 5 overseas branches in Dubai, Australia, Singapore, Bangladesh and Sri Lanka; 23 warehouses across India (inclusive of 7 explosive repackaging warehouse); leased terminal facilities at Kandla, Mumbai, Ennore, Kakinada, Halda and Hazira

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**KRAHN CHEMIE**

**2020 SALES:** $282.5M (€231M)

Hamburg, Germany

www.krahn.eu

CEO: Dr Rolf Kuropka

**Products:** Coating ingredients (additives, rheology modifiers, pigments & colourants, resins, biocides, film consolidation agents); construction chemicals (additives, pigments, fillers, rheology modifiers); adhesives ingredients (resins, plasticizers, additives, bonding agents); cleaning & disinfection products; personal care ingredients; plastic ingredients (additives, plasticizers, flame retardants); rubber ingredients (synthetic rubber, adhesion promoters, mould release agents); ceramic powders (zirconia, alumina); lubricant ingredients (base oils, additives & additive packages); heat transfer fluids

**Services:** Technical sales and marketing support; application development; laboratory analysis; colorimetry & colour matching service; formulation advice; warehousing and logistics solutions; mixing and blending; repackaging; sampling service; legislative and regulatory support

**Assets:** 5 technology centres

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**RUSKHIMSET**

**2020 SALES:** $281.9M (€230.5M)

Moscow, Russia

www.rushimset.ru

CEO: Alexander Cheriatov

**Products:** Solvents; coatings; construction chemicals; flexo printing; PVC, engineering plastics; gas & oil chemicals; food & feed ingredients; household chemicals; personal care ingredients; industrial cleaning chemicals; rubber; tyres; polyurethanes; composites

**Services:** Mixing, diluting and drumming of liquids; dangerous goods transportation with own ADR transport; technical support in coatings, detergents, rigid PVC; consignment storage

**Assets:** 16 own branches (with 21 warehouses) in Russia; affiliated companies in Belarus, Ukraine, Kazakhstan, Uzbekistan, Poland

Trading sales: 20%

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**ECEM EUROPEAN CHEMICAL MARKETING**

**2020 SALES:** $278.7M

Amsterdam, Netherlands

www.ecem.com

CEO: Barend Barendse

**Products:** Acrylates; methacrylates; hydroxy monomers; isocyanates; anhydrides; phosphonates; 150 other complementary products for coating resins and polymers; adhesives and sealants; water treatment chemicals; pharmaceutical ingredients

**Services:** Focus on acrylic monomers and complementary products; representatives of producers; one-stop shopping and global supply chain through offices in EU, Brazil, US, Japan, UK; supply from bulk storage tanks and packed materials from several warehouses in EU; drumming; blending; break bulk deliveries; full Reach registrations
Assets: Bulk storage for major products; warehouses for packaged products; Isotank fleet for dedicated transport to customers; over 150 returnable stainless steel IBCs
Trading sales: 5%

**TENNANTS DISTRIBUTION**

2020 SALES: $278.7M (£204M)

Manchester, UK
www.tennantsdistribution.com
Managing director: Tim Griffiths
Products: Acids and alkalis; animal feed raw materials; fatty acids; alcohol and esters; food and flavours; fragrances; general chemicals; Greenox AdBlue; personal care ingredients; pharmaceutical products; resins; solvents; specialty products; surfactants; water treatment chemicals; white oils and petroleum jelly
Services: Warehousing and storage; repackaging; blending; formulating; relabelling
Assets: 20 sites (including warehousing and storage); own vehicles
Trading sales: 2%

**TELKO**

2020 SALES: $275.0M (£224.9M)

Espoo, Finland
www.telko.com
CEO: Mikko Pasanen
Products: Solvents; specialty chemicals; life science chemicals; thermoplastics; engineering plastics; plastics additives; masterbatches; bioplastics; plastics machinery; industrial lubricants; car chemicals
Services: Warehousing; packaging; customer specific mixtures; bulk transport; technical support; technical service
Assets: 26 local offices in 15 countries; 50 warehouses; 300 professionals
Trading sales: 2%

**QUIMTIA**

2020 SALES: $272M

Buenos Aires, Argentina
www.quimtia.com
President and CEO: Diego Collard Bovy
Products: Mining chemical products & services; water treatment products & programmes; paper chemical blends; oil & gas chemical products; basic industrial chemicals; feed additives and specialties; poultry pigments; feed premixes; animal health products; food ingredients; food blends; food flavours; plastic sacks and bags
Services: Packaging and storage; blending capabilities; dilutions; production of pigments; animal vaccine production; food flavour production; feed, food and industrial application consulting; quality control; total chemical management services at customer facilities
Assets: 13 warehouses; 8 production facilities; 8 quality control labs; 5 application labs
Trading sales: 2%

**SHRIVE CHEMICAL**

2020 SALES: $266.2M

The Woodlands, Texas, US
www.shrive.com
CEO: Ted Threadgill
Products: Sulphuric acid; sulphur; ammonia; caustic; styrene; paints and coatings; elastomers; compressor lubricants; base oils; breakers
Services: Ammonia tank cleaning and pump-outs
Assets: Blending facility in Marlin, Texas; railcars
Trading sales: 100%

**HSH CHEMIE**

2020 SALES: $262.9M (€215M)

Hamburg, Germany
www.hsh-chemie.com
Managing Directors: Stephan P Loehden, Frank Raabe, Stefan Rather
Products: Specialty chemicals for coatings, adhesives & building, personal & home care, food, feed & Pharma, plastics & rubber and industrial performance applications
Services: Technical consultancy; formulation advice; storage and logistics; sampling; financing; full compliance support; full marketing support
Assets: 12 sales office locations in Central and Eastern Europe
Trading sales: 10%

**TOP SOLVENT**

2020 SALES: $260.3M

Bangkok, Thailand
www.topsolvent.com
Managing director: MS Duangporn Teerapappaisit
Products: Solvents (hydrocarbon, aromatic, chemical); monomers, food ingredients; cleaning products
Services: Manufacturing of hydrocarbon
solvent products; storage; drum filling; transportation services; multi-delivery mode offerings (vessel, bulk lorry, iso-tank, drum); thinner blending

**Assets:** 1 manufacturing plant of hydrocarbon solvents with nameplate capacity of 141,000 tonnes/year via subsidiary Sak Chaisidhi Company Ltd (SAKC); 5 tank terminals in Asia (2 in Thailand, 2 in Vietnam and 1 in Indonesia); 73 chemical storage tanks with total capacity of over 50m litres; 7 warehouses in 3 countries with total capacity of 40,000 drums (200 litres); loading and unloading facilities with both trucks, isotanks and vessels; drum filling station; laboratory (QC & technical); 60 bulk lorries (contracted)

**Trading sales:** 5%

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**www.arkem.com**

**Chairman and CEO:** Levend Kokuldag

**Products:** Monomers; hydrocarbon solvents; alcohols; ketones; esters; glycols; glycol ethers; chlorinated solvents; oleochemicals; specialty chemicals; cosmetics; pharmaceuticals; food ingredients; surfactants; plastics

**Services:** Sales and marketing; bulk storage; blending; formulating; drumming; packaging; labelling; other warehousing services

**Assets:** Deep sea tank terminal at Gebze, Turkey with capacity of 84,000 cubic metres; logistics company with 75 transport units and vessels; drum filling station; laboratory (QC & technical); 60 bulk lorries (contracted); 50 pack trucks (contracted)

**Trading sales:** 3%

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**RAKHA AL KHALEEJ INTERNATIONAL**

**Dubai, UAE**

**www.rai-uae.com**

**CEO:** Henry F Roth

**www.icis.com**

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**www.arkem.com**

**Chairman and CEO:** Levend Kokuldag

**Products:** Monomers; hydrocarbon solvents; alcohols; ketones; esters; glycols; glycol ethers; chlorinated solvents; oleochemicals; specialty chemicals; cosmetics; pharmaceuticals; food ingredients; surfactants; plastics

**Services:** Trading

**Assets:** 4 owned warehouses; several warehouses on lease

**Trading sales:** 20%
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

NORKEM HOLDINGS
2020 SALES: $254.4M
Knutsford, Cheshire, UK
www.norkem.com
Group managing director: Alan Nicholson
Products: Iodine and iodine salts; zinc oxide and zinc salts; manganese compounds; copper salts; barium carbonate; citric acid; potassium carbonate and hydroxide; food chemicals; pharmaceutical intermediates; feed chemicals
Services: Blending; packaging; manufacturing; liquid suspensions; liquid solutions
Assets: 12 locations worldwide

DONAUCHEM
2020 SALES: $250.7M (€205M)
Vienna, Austria
www.donauchem.com
Member of the Board: Mathieu de Krassny
Products: Commodities and specialty chemicals used food, pharmaceuticals, paint and construction, cosmetics and detergents, metal, printing, water treatment; customer specific compositions
Services: mixing, blending, environmentally friendly consultancy and planning, technical consultancy, training sessions on safety and the law, waste disposal, consultancy on chemical law and Reach
Assets: 12 warehouses
Trading sales: 20%

INTERSTATE CHEMICAL
2020 SALES: $248M
Hermitage, Pennsylvania, US
www.interstatechemical.com
CEO: Al Puntureri
Products: Alcohols; ketones; solvents; glycols; catalysts; plasticizers; resins; thermal fluids; caustic soda; acids
Services: Packaging; custom blending/manufacturing; refining; toll blending and manufacturing; environmental services; transportation; quality control
Assets: 9 warehouses; refinery; 2 river terminals; 102 trucks; 170 tankers; storage tank rentals; quality control lab

GRUPO RNM
2020 SALES: $237.2M (€194M)
Vila Nova de Famalicao, Portugal
www.grupornm.pt
General manager: Ricardo Machado
Products: Caustic soda; hydrogen peroxide; sulphuric acid; hydrochloric acid; sodium hypochloride; polymers (PE, PP, PVC, PS); solvents; surfactants; silicones; sulphonic acid; SLEs; Adblue
Services: Storage of liquid and packaged products; blending; tailor made packaging; logistics and operations consulting
Assets: Logistics complex at Famalicao, Santo Tirso, Madrid, Valencia, Cartagena, Vigo, Lisboa with capacity of 50,000 tonnes
for packed products and 8,000 cubic metres for liquids; 5 tank terminals for liquid bulk; own fleet with 60 trucks, 55 cisterns and 65 Isotainers

Trading sales: 10%

THOMMEN-FURLER
2020 SALES: $224.4M (€183.5M)

Buren, Switzerland
www.thommen-furler.ch
CEO: Franz Christ
Products: Industrial chemicals (inorganics, organics, liquids and solids); ethanol; hygiene and surface cleaning products; activated carbon; intermediates; high purity solvents and reagents; electronic grade chemicals; industrial and automotive lubricants; marine and aviation lubricants; automotive fluids; carcare products; AdBlue; wastewater treatment chemicals
Services: Storage; blending; mixing; packaging; laboratory services; quality and control tests; hazardous waste management; OptiTank tank farm management by telemetry
Assets: 7 dedicated sites for chemicals and hazardous waste handling; tank farms and warehouses for chemicals and hazardous waste; blending; mixing and filling installations; waste treatment installations; 57 road tankers and trucks for general cargo; 114 tank wagons and tank containers

UNITED TRADING SYSTEM (UTS/ETC)
2020 SALES: $220M

ETC: St Petersburg, Russia; UTS purchasing: Astorp, Sweden
www.utsuran.com
Managing director UTS: Lars Hjorth; CEO ETC: Andrey Shkola
Products: Paint & coating chemicals; dry mixtures & construction chemicals; plastics and polymer additives; rubber chemicals; resins and chemicals for composites; fibres; chemicals for detergents; cosmetics and household chemicals; oil & oilfield, lubricants and refinery additives & chemicals; food additives; specialties and chemicals of general application; pharmaceutical raw materials; agricultural chemistry; chemicals for mining; chemicals for road construction; polyurethanes
Services: Storage and logistics; mixing/blending; laboratory services; technical support; certification
Assets: 13 offices and 14 warehouses; 40,000 square metres of warehousing; 14,000 square metres office space; 7 laboratories; 550 employees

SOLVENTIS
2020 SALES: $219.0M (€179.1M)

Guildford, Surrey, UK
www.solvantis.net
CEO: David Lubbock
Products: Alcohols; antifreeze; brake fluids; acetics; glycols; glycol ethers; hydrocarbons; ketones; monomers; propylene glycols; white oils; airplane de-icers
Services: Importing of bulk chemicals; global bulk and drum distribution and blending of automotive products
Assets: Antwerp storage terminal with drumming and blending facilities; UK storage and blending facilities

ECHEMI GROUP
2020 SALES: $216.3M

Hong Kong, China
www.echemi.com
CEO: David Zhang
Products: Paints and coatings materials; fine chemicals; food and nutrition additives; pharmaceutical APIs and intermediates
Services: Chemical raw materials supply; research and analysis services; marketing; logistics; warehousing after-sales services; e-commerce
Assets: 15 worldwide operations centers; 2 warehouses; 1 factory
Trading sales: 60%

BANDEIRANTE QUIMICA
2020 SALES: $215M

Maua, Sao Paulo, Brazil
www.bbquimica.com.br
CEO: Carlos Eduardo Marin
Products: Aromatics, aliphatic solvents; oxygenated solvents; ethanolamines, titanium dioxide (TiO2); surfactants; specialty resins; carbon black; aromatics; tailor-made blends; UV monomers/oligomers; household and personal care chemicals; silicas; amines; agricultural chemicals; epoxy resins; glycols; mining chemicals
Services: Blending; agency sales (indent sales); formulation; technical assistance; storage; packaging
Assets: 5 branches; 98 tanks; 3 warehouses; truck fleet; 3 laboratories; 3,000 intermediate bulk containers (IBCs)

GAMMA CHIMICA
2020 SALES: $211.6M (€173M)

Lainate, Italy
www.gammachimica.it
President: Giuseppe Mearini
Products: Glycols; ethanolamines; fatty acids; intermediates; solvents; antifreeze; glycérines; sequestering agents
Services: Storage; packaging; blending; anti-freeze production
Assets: Head office; warehouse of 54,000 square metres (15,000 square metres covered)

SUPERIOR INDUSTRIAL SOLUTIONS
2020 SALES: $210M

Indianapolis, Indiana, US
www.relyonsuperior.com
President: Kurt Hettinga
Products: Solvents, water-based cleaners, paint pre-treatment products, paint purger, thinners, heat transfer fluids, pressroom chemicals, fiberglass reinforcements, resins, catalysts, gel coats, corrosion inhibitors, surfactants, plasticizers
Services: Solvent recycling, blending, custom manufacturing, private labelling, waste disposal, acetone replacement systems, vendor managed inventory, regulatory consulting, bulk and package delivery
Assets: 10 operating locations, 55 trucks, 150 trailers, 250 bulk tanks, 55 blend tanks

SELECTCHEMIE
2020 SALES: $203.6MM (SWFR180M)

Zurich, Switzerland
www.selectchemie.com
CEO: Peter Kaufmann
Products: FDF (finished dosage forms, medicine); generics; pharmaceutical active substances (APIs) (narcotics, antibiotics, cancer, CNS, CV); pharmaceutical excipients; nutritional ingredients
Services: Regulatory support; development of generic dossiers; storage; lab trials
Assets: 3 warehouses (Hamburg-Germany, Zurich, Eilen-Switzerland)
Trading sales: 10%

TRANSMARE CHEMIE
2020 SALES: $202.8M

Antwerp, Belgium
www.transmare.com
CEO: Patrick Van Ende
Products: Chemicals and blends for the oil and gas industry; fine chemicals for health; home and personal care ingredients; ingredients for food and feed; organic solvents; inorganic salts; pigments and binders for paint; adhesive and construction chemicals
Assets: Class 2 storage facilities; 11 warehouses (Antwerp, Hamburg, Singapore, Malaysia, Algeria, Angola, Ivory Coast, Nigeria, Kenya, Morocco, Tunisia)
Trading sales: 50%

COLONIAL CHEMICAL SOLUTIONS
2020 SALES: $202.4M

Savannah, Georgia, US
www.colonialchemicals.com
President: Rob Roberts
Products: Full line of organics and inorganics; focus on aromatics; aliphatics; alcohols; acids; chlor-alkali; oleochemicals and specialty
Services: Global sourcing focused on repackaging and custom blending; complete logistics, just in time inventory and highest levels of customer service

Assets: 6 rail-served warehouses; multiple bulk tanks; truck and rail fleet; blend tanks

Trading sales: 15%

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KPL INTERNATIONAL

2020 SALES: $198.0M (INR 14.46BN)

New Delhi, India

www.kplintl.com

Managing director: Mr. Surinder Kumar Kak
Products: Bulk & essential chemicals; polymers; paper & allied chemicals; specialty chemicals; paint & coating chemicals; industrial & specialty gases; engineering consumables; Darjeeling teas
Services: Development of markets for new products and applications; investment in value added services like repackaging facilities for greater market coverage; providing continuous market intelligence, technical and after-sales support; sourcing, exports, procurement and auditing services; repackaging services; warehousing and logistics services; facilitating technical support from group companies for quality control, testing and plant audits

 Assets: 10 warehouses; two bottling facilities; refrigerated and industrial gases; Eight wind turbines with generation capacity of 15.35MW; tea garden

Trading sales: 70%

<table>
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Middle East & Africa chemical distribution leaders (2020 sales, $m)

80 THE PLAZA GROUP

2020 SALES: $197M

Houston, Texas, US

www.theplazagrp.com

President: Randy Velarde
Products: Acetone; benzene; methanol; fuels; toluene; MEK; aqua ammonia; sulphuric acid; lignosulfonates

Services: Long-term relationships; reliable supply; specialisation support; logistics efficiency; one-stop shop portfolio

Assets: 15 warehouses; 12 R&D laboratories; 2

Note: Sales are in the specific region and may differ from total company sales. Sales $1m and above included
premix plants
Trading sales: 15%

82 CHEMGROUP
2020 SALES: $185.6M

Cincinnati, Ohio, US
www.chemgroup.com
President: Marty Wehr
Products: Acids and alkalis; hydrogen peroxide; sodium hypochlorite; solvents and intermediates; glycols, glycol ethers, amines, surfactants; alcohols, water treatment chemicals, nitrogen products; white oils and petrodatum; borates, lime; specialty chemicals; gas-to-liquids (GTL) and sustainable fluids and solvents
Services: Chemical and inventory management; blending, packaging, warehousing, chemical technical and safety training; customised billing
Assets: Super-regional presence across Midwest and Southeast US with 10 warehouses totaling over 500,000 square feet, over 2m gal bulk storage; 28 tractors; 18 straight trucks; 38 trailers; 12 tankers

83 SMC GLOBAL
2020 SALES: $185M

New York, US
www.smc-global.com
CEO: Adam Feldman
Products: CASE; oil and gas chemicals; water treatment chemicals; electronics chemicals; mining chemicals; textile chemicals; chemical intermediates
Services: Tolling; trucking; financing
Assets: Locations in San Angelo (Texas), Kansas City (Kansas), Kershaw (South Carolina); 50 trucks

84 ATLANTIC CHEMICALS TRADING
2020 SALES: $183.4M (€150M)

Hamburg, Germany
www.act.de
CEO: Dr Ramin Ghaffari
Products: Vitamins; amino acids; sweeteners; energy ingredients; flavours and fragrances; sports nutrition ingredients; preservatives; plant extracts; feed additives; food additives; natural products
Services: Customising; global supply chain services; storage
Assets: 13 offices worldwide; several warehouses worldwide
Trading sales: 10%

85 REVADA GROUP
2020 SALES: $183.4M (€150M)

Moscow, Russia
www.revada-group.com
Technical director: Igor Gorlov
Products: Chemical raw materials
Services: Supply chain
Assets: 14,500 square metres total space; up to 30,000 EUR-pallets; 2 areas with mobile shelves; 12 multifunctional loading docks; 2x35 square metres low-temperature controlled area; 10-layers storage; 30% of total space could be used for ADR products; area for flammable materials; 2 offices in Moscow (total about 1,200 square metres)
Trading sales: 100%

86 NORTEX
2020 SALES: $183.2M

Moscow, Russia
www.nortex-chem.ru
CEO: Vladimir Yakushin
Products: Isocyanates; polyols; PU dispersions; epoxy resins; polyolefins; engineering plastics; antioxidants; synthetic/natural rubber and latex; phenolic resins; PVC resins; plasticizers; deters; mineral fillers; oil and lubricant additives; synthetic fiber
Services: Warehousing; safety stocks; logistics; drumming; financing; technical consulting
Assets: Central licensed storage hub; 12 regional warehouses
Trading sales: 20%

87 HARKE GROUP
2020 SALES: $180M (€147.2M)

Muelheim an der Ruhr, Germany
www.harke.com
President: Thorsten Harke
Products: Home care & I&I chemicals; coatings; electronics/high purity chemicals; food ingredients; health & functional food; industrial chemicals; cosmetics/personal care ingredients; pharma excipients; plastics; rubber chemicals; specialty plastic films; specialty chemicals; polymers; water-soluble films; water-treatment chemicals
Services: Refomulation; development; regulatory advice; blending; mixing; contract encapsulation; contract packaging; refilling; sandblasting gravure; pre-print
Assets: Warehouses in different European countries; 2 production sites (Germany, Hungary); 10 packaging and encapsulation lines; filling stations
Trading sales: 10%

88 BARTON SOLVENTS
2020 SALES: $174.9M

Des Moines, Iowa, US
www.barsol.com
President: David Casten
Products: Aliphatics; aromatics; alcohols; glycol ethers; acetates; ketones; glycols; epoxy resins; surfactants; distilled spirits; specialty chemicals; USP/NF pharmaceutical ingredients; oils; lubricants
Services: Custom packaging; custom blending; delivery to customer or job site; waste services; laboratory services
Assets: 7 stocking locations; 83 power units; 161 trailers
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

TAJ AL MULOOK GENERAL TRADING
2020 SALES: $157M
Dubai, UAE
www.tajchem.com
Chairman and CEO: Irfan Siddique Mulla
Products: Raw materials for coating; construction chemicals; chemicals for polyurethane industry such as TDI, MDI, polyols; polymers LLDPE, LDPE, HDPE, PVC; lubricant additives and base oil; food ingredients
Services: Warehousing; blending; technical services; logistics and inventory management
Assets: 5 warehouses (2 in Saudi Arabia and 3 in UAE); 5 storage tanks in UAE; 10 delivery trucks
Trading sales: 65%

CONNECT CHEMICALS GROUP
2020 SALES: $156M
Ratingen, Germany
www.connectchemicals.com
CEOs: A Basar Karaca, Dirk Otmar
Products: Household & industrial care chemicals; cosmetics & personal care ingredients; water treatment chemicals; lubricants & metal working fluids; paper chemicals; coatings, adhesives & sealants; plastics
Services: Custom manufacturing; production; storage; blending

ELTON GROUP
2020 SALES: $151.6M (€124M)
Athens, Greece
www.elton-group.com
CEO: Nestor Papathanasiou
Products: Industrial raw materials and specialties for coatings, adhesives, construction, detergents, cosmetics, pharmaceuticals, food, feed, beverages, water treatment, metal treatment, PU systems, textiles, paper, agrochemicals, rubber, plastics and refrigerants
Services: Local warehouses; storage and distribution in Southeast European markets; full coverage of Greece, Bulgaria, Romania, Serbia, Turkey, Kosovo, Albania, North Macedonia, Cyprus and Ukraine markets; technical promotion and business development; inventory management
Assets: 9 warehouses; 2 laboratories; privately owned trucks and tank trucks

GROUP BARCELONESA
2020 SALES: $149.2M (€122M)
Barcelona, Spain
www.grupbarceloneSA.com
CEOs: Enric Coll ell, Albert Coll ell
Products: Food additives; feed additives; specialty agrochemicals and micronutrients; specialty additives for oil drilling and completion; mining chemicals; resins, curing agents and composites; aluminium and stainless steel finishing chemicals; detergent and disinfection chemicals; home care chemicals; personal care ingredients; pharmaceutical ingredients; textiles and leather chemicals; specialties for coatings, inks, adhesives, construction, lubricants and paper; pool chemicals; water treatment chemicals; polyols and polyurethenes; chlor-alkalis; acids and bases; metallic salts; solvents; amines; glycols
Services: Blending and formulating; custom and toll manufacturing; contract manufacturing; labelling and drumming; packaging; technical assistance; environmental assistance; VMI (telemetry); agency services; bond warehousing for third parties; logistics; specialised warehousing and transportation for dangerous goods
Assets: 8 warehouses with palletised storage capacity of 70,000 square metres (56,000 pallets), located in southwest Europe and Northern Africa; Sea tanks of 17,000 cubic metres (56,000 pallets); rail, container, truck and silo-truck
Trading sales: 20%

METAFRAX TRADING INTERNATIONAL
2020 SALES: $148.9M (€121.7M)
Lugano, Switzerland
www.metafraxtrading.com
Executive director: Marina Sivkova
Products: Methanol; hexamine and pentane-1,5-diol (incl micronised grades); melamine; urea; parahydroxyphenyl; ammonia; phthalic anhydride
Services: Storage of liquid and solid chemicals; trans-shipment; blending; toll manufacturing; warehousing; packaging; deliveries by vessel, rail, container, truck and silo-truck
Assets: Office in Switzerland; manufacturing sites in Russia and Austria; 3rd party warehouses in Finland, Netherlands, Poland, Russia, Spain and US; marketing subsidiary in South Korea
Trading sales: 10%

FARAVELLI
2020 SALES: $148.2M (€121.2M)
Milan, Italy
www.faravelligroup.com
CEO: Luca Benati
Products: Chemicals and raw materials for food; pharmaceuticals; nutraceuticals; cosmetics and various industrial applications
Services: Logistic and storage; regulatory support; formulation support through our labs; blending; repackaging
Assets: 1 plant; 2 labs; 10 warehouses
Trading sales: 25%

ALGOL CHEMICALS
2020 SALES: $148.7M (€120M)
Espoo, Finland
www.algol.com
CEO: Kalle Kettunen
Products: Coatings; food and feed ingredients; construction chemicals; plastics; road and rubber chemicals; industrial chemicals; water treatment chemicals; personal care ingredients; detergents
Services: Packaging; bulk breaking; mixing; tolling; toll manufacturing; storage
Assets: Production sites; warehouses

URAI
2020 SALES: $148.7M (€120M)
Assago, Milano, Italy
www.urai.it
President and CEO: Roberto Giuliani
Products: Specialty chemicals; pigments; additives; resins; paints & coatings chemicals; plastic & rubber chemicals; lubricant chemicals; personal care & cosmetics ingredients; food ingredients; laboratory equipment
Services: Technical sales and marketing; application development; quality; warehousing; regulatory services; supply chain management; after sales services; repackaging; blending
Assets: Office building; 2 external warehouses

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www.icis.com

SPECIAL REPORT
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Trading sales: 20%

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Assets: Office in Switzerland; manufacturing sites in Russia and Austria; 3rd party warehouses in Finland, Netherlands, Poland, Russia, Spain and US; marketing subsidiary in South Korea
Trading sales: 10%

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Services: Packaging; bulk breaking; mixing; tolling; toll manufacturing; storage
Assets: Production sites; warehouses

URAI
2020 SALES: $148.7M (€120M)
Assago, Milano, Italy
www.urai.it
President and CEO: Roberto Giuliani
Products: Specialty chemicals; pigments; additives; resins; paints & coatings chemicals; plastic & rubber chemicals; lubricant chemicals; personal care & cosmetics ingredients; food ingredients; laboratory equipment
Services: Technical sales and marketing; application development; quality; warehousing; regulatory services; supply chain management; after sales services; repackaging; blending
Assets: Office building; 2 external warehouses
catalysts; pigments/fillers/extenders; other chemicals/solvents; grinding media

**Services:** Technical services; storage and delivery

**Assets:** 8 warehouses

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**BODO MOELLER CHEMIE**

2020 SALES: $136.8M (€111.9M)

Offenbach am Main, Germany
www.bm-chemie.com

**Chairman:** Frank Haug

**Products:** Adhesives and bonding systems (epoxy, polyurethane, MMA, hotmelts); sealants; silicones; resins (basic, epoxy, alkyd, acrylic); casting and potting resins for electronics (polyurethane, epoxy and silicone based); hardeners and curing agents; composites (resins, gelcoats, reinforcements); mould-making chemicals (boards, pastes, casting resins); additives for coatings (pigments, light stabilisers, dispersing agents, thickeners; additives for plastics and rubber (pigments, stabilizers, masterbatches, stea- rates, etc.) Additives for lubricants (corrosion protection, antioxidants, metal deactivators); chemicals and dyes for textiles; packaging and labelling adhesives; additive manufacturing materials

**Services:** Packaging; filling; testing; modification; blending and formulating; education and training; application labs for adhesives, coatings and textile chemistry

**Assets:** Headquarters in Germany; affiliates in Europe, Africa, Asia and US; local warehouses; adhesive competence center; laboratory facilities; production plant for polymer formulations

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**TILLMANNS**

2020 SALES: $134.9M (€110.3M)

Milan, Italy
www.tillmanns.it

**CEO:** Stefan Vollmer

**Products:** Organic and inorganic pigments; binders; resins; waxes; preservatives; specialty chemicals and additives for coatings; plastics; adhesives and construction chemicals; specialty chemicals for water treatment; functional additives and ingredients for food and feed; specialty casings

**Services:** Marketing; product formulation and blending; custom packaging; product evaluation in own laboratory; technical support team; green chemistry product solutions; warehousing and supply chain management; vendor managed inventory; fire class 4.1 category for storage of highly flammable products

**Assets:** 2 company owned and operated warehouses with total capacity of 45,000 tonnes; 2 laboratories; own truck fleet

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**PHT INTERNATIONAL**

2020 SALES: $133.4M

Charlotte, North Carolina, US
www.phtinternational.com

**President:** Lihong Yu

**Products:** Pharmaceutical ingredients; agrochemicals; electronic chemicals; consumable/personal care chemicals; textile chemicals; construction chemicals

**Services:** CDMO; CRO; quality control & regulatory support; green chemistry; flow chemistry; procurement; logistics
**IMPAG GROUP**  
2020 SALES: $133.3M (€109M)  
Zurich, Switzerland  
impag.com / impag.ch  
CEO: Remo Bernardi  
**Products:** Coatings additives; anhydrides; acrylates; polyols; flame retardants; polyurethane; green solvents; detergents; base chemicals; cosmetic functionals and active ingredients; food ingredients; pharmaceutical/ APIs; oleochemicals  
**Services:** Global logistics; global sourcing; storage; technical support; regulatory support; financing; packaging  
**Assets:** 6 sales offices across Europe; 1 tank farm for liquid goods; filling line for chemicals; own applications lab  
**Trading sales:** 20%  

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**ARPADIS BENELUX**  
2020 SALES: $129.6M (€106M)  
Antwerp, Belgium  
www.arpadis.com  
CEO: Laurent Abergel  
**Products:** Isocyanates; polyols; acrylates and monomers; solvents; glycols; adipic acid; HMD; polyaspartics; polyether amines; PTA  
**Services:** Dilution; repackaging; transport; storage; blends  

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**CSC JAEKLECHEMIE**  
2020 SALES: $126.2M (€103.2M)  
Nuremberg, Germany  
www.csc-jaekle.de  
Managing directors: Robert Spath, Dr Bernhard Schmid, Dr Michael Spehr  
**Products:** Industrial chemicals; acids; alkali solutions; solvents; solids; specialities; coatings, adhesives and sealants; industrial parts cleaning chemicals; life science chemicals; water and environment chemicals  
**Services:** Technical expertise and field service; warehouse and direct distribution; inventory management; blending and repackaging; proper disposal of chemical waste; worldwide shipment; trucking  
**Assets:** Filling and trans-shipment; site warehouse laboratory for quality assurance; tank wagons for chemicals trucks; company vehicles  

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**PRIDE CHEMICAL SOLUTIONS**  
2020 SALES: $125M  
Holtsville, New York, US  
www.pridesol.com  
President: Art Dhom Jr  
**Products:** Alcohols; amines; esters; glycols; glycol ethers; hydrocarbon solvents; ketones; mineral oils; oleochemicals; petrolatums; plasticizers; silicones; surfactants  
**Services:** NF/USP Kosher repackaging; solvent blending; DSP ethanol denaturing; flammable packaging  
**Assets:** 3 warehouses; multiple tanker trucks; tractor trailers and box trucks  

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**AFRIGLOBAL COMMODITIES**  
2020 SALES: $124M  
Dubai, UAE  
www.afriglobalonline.com  
Group CEO: Maneesh Garg  
**Products:** Polyurethane chemicals, paint chemicals, cosmetics chemicals, basic chemicals, oilfield chemicals  
**Services:** Logistics; trade finance  
**Trading sales:** 8%  

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**NEO CHEMICAL**  
2020 SALES: $124M  
Dzerzhinsk, Moscow  
www.neochemical.ru  
CEO/Director: Andrey Lipovetskiy/Vladimir Fedyushkin  
**Products:** Epoxy resins; titanium dioxide; peroxide compounds; oil additives; food ingredients; polyisobutylene; silanes; hardeners; solvents; fuel additives; flame retardants; base oils; hexene 1; PVC additives; raw materials for cosmetics and household chemicals  
**Services:** Packaging; storage; shipping  
**Assets:** Wholesale warehouse  
**Trading sales:** 55%  

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**QUIMDIS**  
2020 SALES: $120.5M (€98.5M)  
Levallois-Perret, France  
www.quimdis.com  
www.icis.com
President: Jean-François Quarré
Products: Raw materials; food/feed; nutritive; pharmaceuticals and veterinary; flavors and fragrances; cosmetics
Trading sales: 6.8%

RAHN-GROUP
2020 SALES: $120M
Zurich, Switzerland
www.rahn-group.com
CEO: Marcel Gatti
Products: Raw materials for inks, coatings and adhesives; personal care ingredients; flavors and fragrances; food ingredients
Services: Application support; R&D/customised products; regulatory affairs; guide formulations; international logistics; analytics
Trading sales: 50%

KALE KIMYA
2020 SALES: $120M
Istanbul, Turkey
www.kalekimya.com
President: Birgen Kaleagasi
Products: Detergent additives; disinfectant & protection; emulsifier; polymers; surfactants; pool chemicals; actives & antioxidants; paint; oils & esters; conditioners; protectives; perfumes; silicates; uv filters; fatty alcohols; adhesives
Services: Storage; transport; production; blending; packaging
Assets: Warehouses; trucks; production facility; laboratories; packaging facility; bulk storage facility
Trading sales: 30%

STAUB & CO.-SILBERMANN
2020 SALES: $117.4M ($96M)
Nürnberg, Germany
www.staub-silbermann.de
Managing directors: Andreas Frank, Peter Stockmeier
Products: Industrial and speciality chemicals; acids and lyes; solvents; solid chemicals; cleaning agents; products for food/feed/pharma/cosmetics; water treatment chemicals; thermal transfer agents; ammonium; AdBlue
Services: Storage; mixing; blending; filling; packaging; polymerisation
Assets: 2 warehouses; 20 trucks
Trading sales: 30%

PROCHEMA
2020 SALES: $117.2M
Vienna, Austria
www.prochema.com
CEO: Werner Figlhuber
Products: Additives & hardeners; acrylates & methacrylates; binders & resins; monomers; organic acids; polymers; polyurethane feedstocks; reactive diluents; UV curing monomers
Services: Pan-European sales network, specialisation on selected customer branches; market research; financing; storage; supply chain management
Assets: 14 sites in Europe and Asia
Trading sales: 25%

C.H. ERBSLOEH GROUP
2020 SALES: $116.2M ($95M)
Krefeld, Germany
www.cherbsloeh.com
CEO: Christopher Erbsloh
Products: Specialty chemicals for coatings, adhesives, construction, lubricants, pharmaceutical, cosmetics, personal and home care, rubber, plastics, electronics, water treatment, food and beverage
Services: Technical sales and marketing; application development; analytical testing and quality control; warehousing; regulatory services; supply chain management; after sales services
Assets: 11 office locations, application and quality control laboratories; fully owned and operated warehouses and tank farm

L.C.M.
2020 SALES: $116.2M ($95M)
Milan, Italy
www.lcm-group.it
President: Fabio Lencioni
Products: Raw materials for the pharmaceutical, nutraceutical, cosmetic and personal care, animal nutrition, chemical and food industries; APIs; active ingredients; excipients; synthesis intermediates; extracts; enzymes; amino acids; emulsifiers; fibres and stabilizers; vitamins; feed ingredients; agri/hortic chemicals; water treatment chemicals; oleochemicals; plastic additives; polymers; resins; surfactants; silicones; pigments; galvanic products; leathers and fabrics; coatings; organic and inorganic raw materials
Services: Sourcing; import/export; blending development; customised ingredients and formulation solutions; expert technical and regulatory affairs support; consultancy and advisory services for Europe's Reach regulation; trained sales force; local stockholding; tailor-made services
Assets: Strategic stock points at Genoa and Ravenna port, in addition to 3 storage and distribution warehouses; offices and market access in EMEA, including North Africa and Middle East

TILLEY CHEMICAL
2020 SALES: $115.9M
Baltimore, Maryland, US
www.tilleychem.com
President and CEO: Sean Tilley
Products: Food ingredients; pharmaceutical ingredients; personal care ingredients; Hi&I chemicals, fragrances, chemical processing
Services: Contract blending and packaging
Assets: 28 tank trucks; 10 van trailers; 10 straight trucks; 2 rail facilities; multiple warehouses
Trading sales: 15%

NESSTRA SERVICES
2020 SALES: $110.9M
Slough, UK
www.nesstra.com
CEO: Alwan Hitti
Products: Polyurethane chemicals (polyols, TDI, MDI, additives); polyurethane foam plants, cutting machines and spare parts; basic chemicals (calcium carbonate, castor oil, glycerine, hexane, hydrogen peroxide, magnesium chloride, MP, sulphuric acid, titanium dioxide, toluene, xylene); plastics (HDPE, LDPE, LLDPE, PVC); construction, mining and electrical equipment and consumables
Trading sales: 15%

UNIPEX
2020 SALES: $110.7M ($90.5M)
La Defense, Paris, France
www.unipex.com
CFO: Patrice Barthelmes
Products: Active & functional personal care ingredients; active pharmaceutical ingredients (APIs) and excipients; enzymes; amino acids; lactose; sweeteners; sugar; starch; fibres; plasticizers; surfactants; additives; silicones; titanium dioxide; dyes and pigments; sports grounds polymers and resins
Services: Tailored services; technical expertise; formulation assistance; repackaging; storage; CSR; regulatory monitoring; quality; ISO; analytical reference standards
Assets: 2 warehouses
Trading sales: 5%

NAGASE SPECIALITY MATERIALS
2020 SALES: $110M
Itasca, Illinois, US
www.nsm-na.com
President and COO: Mark Miller
Products: Coatings, adhesives, sealants, elastomers; pigment dispersions; polymers; UV coatings; paints; personal care; hair care; actives
Services: Laboratory services; innovation
Assets: Itasca Innovation Lab
Trading sales: 50%
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<th>Rank</th>
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**PENPET Petrochemical Trading**  
**2020 Sales:** $1076.5M (€88M)  
**Hamburg, Germany**  
**Website:** [www.penpet.com](http://www.penpet.com)  
**General Managers:** Tim Meister, Christoph Meister  
**Products:** Oxo-alcohols; melamine; solvents; plasticizers  
**Services:** Blending; packaging; storage  
**Assets:** 2 warehouses  
**Trading Sales:** 25%

**LIFE SUPPLIES**  
**2020 Sales:** $107.6M (€88M)  
**Olen Belgium**  
**Website:** [www.life-supplies.com](http://www.life-supplies.com)  
**Managing Director:** Chantal Voets  

**NOVASOL CHEMICALS GROUP**  
**2020 Sales:** $105M  
**Brussels, Belgium**  
**Website:** [www.novasolchemicals.com](http://www.novasolchemicals.com)  
**CEO:** Francois-Xavier Coiffard  
**Products:** Pharmaceutical ingredients; personal care ingredients; resins & coatings; construction chemicals; water treatment chemicals; industrial chemicals  
**Services:** Wholesaling; warehousing; filling & repackaging; on-time delivery; sourcing

**SKYSTEP TRADING**  
**2020 Sales:** $105M  
**Limassol, Cyprus**  
**Website:** [www.skystep.eu](http://www.skystep.eu)  
**Director:** Oksana Spyrou  
**Products:** Acrylates; oxo-alcohols; sulphur; sodium triopolyphosphate; soda ash; sodium sulphate; caustic soda; potassium hydroxide; potassium carbonate; potassium sulphate; sodium lignosulphonates; chromium compounds; acetone; methylene chloride; rubbers; glycols; phenol; isopropyl alcohol; ethanolamines and many others  
**Services:** Sales and marketing; financing; extensive technical and customer support; logistics and documentation; transportation and forwarding of dry and tank containers; bulk shipping; handling and re-packing; storage and inventory management  
**Assets:** Terminal in Novorossiysk, Russia; two offices in Limassol, Cyprus; 40+ highly-skilled employees  
**Trading Sales:** 80%

**SEA-LAND CHEMICAL**  
**2020 Sales:** $104.6M  
**Westlake, Ohio, US**  
**Website:** [www.sealandchem.com](http://www.sealandchem.com)  
**President:** Jennifer Altstadt  
**Products:** Specialty amines; biocides/preservatives; corrosion inhibitors; esters; fatty acids; surfactants; extreme pressure additives; chelating agents; lubricity aids; anti-oxidants; sodium sulphonates; poly alpha olefins; normal alpha olefins; rheology modifiers; industrial and transportation lubricants and additives  
**Services:** Warehousing; repackaging; product sourcing; market development; technical expertise; laboratory testing; domestic and international logistics; small package to bulk deliveries; consolidation of orders; regulatory support  
**Assets:** 10 warehouse locations in North America and Europe; 6 repackaging facilities; one testing laboratory

**CLEARTECH INDUSTRIES**  
**2020 Sales:** $104M  
**Saskatoon, Saskatchewan, Canada**  
**Website:** [www.cleartech.ca](http://www.cleartech.ca)  
**President:** Randy Bracewell  
**Products:** Acids; activated carbon; alkalis; biological augmentation; chelating & seques-
tering agents; coagulants & flocculants; corrosion & scale control; chlorination & dechlorination; filtration media; glycols; ion exchange resin; membrane products; oxygen scavengers; surfactants

**Services:** Blending; custom packaging; transload

**Assets:** 9 facilities across 7 Canadian cities

**TOP 100 CHEMICAL DISTRIBUTORS**

**MAYS CHEMICAL**

2020 SALES: $101.2M

Indianapolis, Indiana, US

www.mayschem.com

President: Kristin Mays-Corbitt

Products: Acidulants; alkalis; citrates; humectants; flavours; glycine; glycols; phosphates; solvents; steerates; surfactants

**Services:** Shipping; warehousing; liquid and dry blending; repackaging; reformulation

**Assets:** 2 warehouses; 1 warehouse/blending facility; 5 liquid tank trucks; 2 liquid tank trailers; 1 forklift/related equipment

**TCR INDUSTRIES**

2020 SALES: $90M

La Palma, California, US

www.tcrrindustries.com

President: Gary Glaviano

Products: Paints and coatings; plastics; CASE; food ingredients; pharmaceutical ingredients; personal care ingredients; beverage ingredients; HI&I chemicals; nutraceuticals; building materials

**NOAHS ARK CHEMICALS**

2020 SALES: $97.8M ($80M)

London, UK

www.noahsark.eu.com

CEO: Jeroen Baaima

**AEGEAN FIRST COMPANY (AFCO)**

2020 SALES: $95.4M ($78M)

Athens, Greece

www.afco.gr

CEO and President of the Board: Christos Spanos

Products: Polymers; specialty chemicals; organic and inorganic chemicals; pharmaceutical ingredients; agrochemicals; food ingredients

**Services:** Storage; technical support; technical sales

**Assets:** Branch offices in Bucharest, Sofia and Belgrade; 9 warehouses rented; 51 employees

**TRADING SALES:** 6%

**CHIMPEX INDUSTRIALE**

2020 SALES: $86.8M ($71M)

Naples, Italy

www.chimpex.it

President and CEO: Salvatore Romano

Products: Base chemicals (organics and inorganics); AdBlue; water treatment chemicals; composite materials; food additives; home care and industrial cleaning chemicals

**Services:** Tailor-made solutions for industrial and specialty; technical support

**Assets:** 3 plants in Italy in the north, southeast, southwest; more than 130 tanks; AdBlue plant; potassium soap plant; production facilities

**PRAKASH CHEMICALS**

2020 SALES: $86M

Vadodara, Gujarat, India

www.pcpilindia.com

Managing director: Manish K Shah

Products: Caustic soda flakes; TDI; benzyl alcohol; ethyl acetate; sodium sulphate anhydrous; cinnamic aldehyde; SLES; chlorinated paraffin wax; benzyl chloride; liquid glucose; DEP; dextrose monohydrate; hydrochloric acid; white oil; hydrogen peroxide; colour speckles; liquid chlorine

**Services:** Blending; packaging; storage; labelling; logistics and supply chain services; ex-works to DDP; quality assurance; inspection; country specific documents compliance; REACH registration; FAMI-QS certification; ISO 9001:2015; ISO 14001:2015

**Assets:** 2 manufacturing plants; 1 R&D lab; 2 warehouses; four subsidiaries outside India

**TRADING SALES:** 40%

**MILES CHEMICAL**

2020 SALES: $86.3M

Arleta, California, US

www.mileschemical.com

CEO: Michael Miles/Chairman: Anthony Miles

Products: Acids; esters; lubricants; fatty chemicals; pigments; alcohols; flavours and fragrances; plasticizers; aldehydes; food additives; polyglycols; amines; glycol ethers; hydrogen peroxide; solvents; chelating agents; chlor-alkali; inorganics; surfactants; chlorinated solvents; institutional maintenance chemicals; thickening agents; ketones

**Services:** Manufacturing; blending; contract packaging; solvent reclaimation; technical training; safety training; hazardous waste removal; customer product research

**Assets:** Bulk storage capacity of 270,000 gal; warehouse space of 350,000 square feet; 30 trailers; 32 railcars; 24 tankers; 6 Bobtails

**H.M. ROYAL**

2020 SALES: $86M

Trenton, New Jersey, US

www.hmroyal.com

President: Joseph Royal

Products: Rubber polymers; resins and dilluents; curing agents; processing aids; plasticizers; rubber to substrate bonding adhesives; flame retardants; smoke suppressants; films; wrapping tapes; performance additives; functional fillers; reinforcing fillers

**Services:** Market development; sales; order fulfilment

**Assets:** New Jersey-based distribution site; California-based distribution site; 18 regionally deployed salespeople

**TRADING SALES:** 20%

**ILARIO ORMEZZANO**

2020 SALES: $91.7M ($75M)

Gagliano, Italy

www.ilarioormezzano.it

President and CEO: Giancarlo Ormezzano

Products: Solvents; phenol; acrylates; base chemicals; pharmaceutical intermediates; hydrocarbons

**Services:** Storage of liquid and solid products; storage for third parties; blending; customised handling (packaging, mixing, filling and labelling); quality control; technical after sales support; REACH support

**Assets:** 2 owned warehouses with total of 51,500 square metres and storage capacity for liquid products of more than 7,700 cubic metres; 1 rented warehouse; 3 offices; 2 laboratories; 5 trucks

**TRADING SALES:** 20%

**CHEM INTERNATIONAL**

2020 SALES: $85.4M

Warsaw, Poland

www.chem.international

Board member, CEO: Cezary Mielczarek

Products: VAM; styrene monomer; IPA, BA; phenol; glycols; solvents; anhydrides; polymers; EPS, caustic soda

**Services:** Logistics support; intermodal solutions; warehousing; storage; customised ser-
UNION PETROCHEMICAL
2020 SALES: $85.2M (BT2.56BN)
Bangkok, Thailand
www.unionpetrochemical.com
Managing director: Perapol Suwannapasri
Products: Alcohols; aromatics; esters; glycols; glycol ethers; ketones; monomers; PP and PE
Services: Blending; packaging; repackaging; storage; delivery; inventory management
Assets: 5 warehouses; 30 trucks

AL NAHDA INTERNATIONAL
(ANICHEM GROUP)
2020 SALES: $84.2M
Dubai, UAE
www.alnahda.group
Group managing director: Dr Vijayan
Products: Solvents; acetates; acrylates; alcohols; aromatics; cellulose ethers; coating additives; glycols; pigments; polymer emulsions; thinners; ethanol; IPA; LABSA
Services: Terminal storage for bulk liquid chemicals; drumming facility; 3PL warehousing; custom blending
Assets: 25,000 cubic metres tank terminal storage with dedicated berth access (<500m away) at the Jebel Ali port; 9 warehouses; 3 production facilities (including a 15,000 tonne sulphonation plant); 3 laboratories

THE CHEMICAL COMPANY
2020 SALES: $83.5M
Jamestown, Rhode Island, US
www.thechemco.com
Sales and marketing specialist: Ben Sawicki
Products: Polymer additives; plasticizers; coatings, adhesives, sealants and elastomers (CASE); flame retardants; silanes; water treatment chemicals; intermediates; acids
Services: Global procurement; packaging; imports; international customs management; EH&S team; logistics and rail fleet management
Assets: Global network of 41 sites, with regional offices in California (US), Colombia, Mexico City, and Nanjing (China); 10 storage facilities; 14 railcars; warehouses; shore tanks; distribution centres

TANNER INDUSTRIES
2020 SALES: $83M
Southampton, US
www.tannerind.com
President and CEO: Brad Tanner
Products: Anhydrous ammonia, aqua ammonia and urea solutions
Services: Storage tanks; pump out services; tank maintenance; safety training
Assets: 13 distribution locations; full fleet of tractors and trailers; highly trained company drivers

NEWPORT INDUSTRIES
2020 SALES: $82.7M (£60.5M)
Richmond, London, UK
www.newport-industries.com
Managing director: Raj Patel
Products: Soda ash; sodium bicarbonate; hydrocarbon resin; calcined bauxite; l-carnitine; resins; mineral animal feed materials; industrial chemicals
Services: Supply chain management; sourcing Trading sales: 100%

AUG. HEDINGER
2020 SALES: $82.2M (€67.24M)
Stuttgart, Germany
www.hedinger.de
CEO: Johann-Ludwig Raiser
**145**
**TR Iso**  
2020 Sales: $81.5M
Cardiff, California, US  
www.tri-iso.com
President: Jason Scott  
Products: Polyurethanes; paints and coatings; metallurgy; fluids and lubricants; greases and oils; adhesives and sealants; epoxies; composites and advanced materials  
Services: Logistics; warehousing; importing and exporting

**146**
**SHANGHAI SAIFU CHEMICAL DEVELOPMENT**  
2020 Sales: $81.2M (CNY530M)
Shanghai, China  
www.saifu.cn
CEO: Tao Yu  
Products: 100+ cosmetics/personal care ingredients; industrial ingredients  
Assets: 2 subsidiary companies; 1 technical application centre with 2 laboratories

**147**
**HARWICK STANDARD DISTRIBUTION**  
2020 Sales: $80.6M
Akron, Ohio, US  
www.harwick.com
President and CEO: Ernie Pouttu  
Products: Polymers, rubber chemicals; plasticizers; process oils; flame retardants; activators; chemical and colour dispersions; processing aids; organic peroxides; resins; vulcanizing agents; colourants; adhesives; stabilizers; dry liquid concentrates  
Services: Warehousing; bulk break; logistics; storage; import; export; technical support; regulatory support  
Assets: Two company owned and operated warehouses; seven public warehouses; one company owned truck  
Trading sales: 5.5%

**148**
**MEADE-KING, ROBINSON & CO**  
2020 Sales: $80.6M (€59M)
Liverpool, UK  
www.mkr.co.uk
Managing director: Philip Tarleton  
Products: Oleochemicals; glycerine; waxes; epoxy resins; base oils; process oils; castor oil; malic acid; ethanol & esters  
Services: Warehousing; repackaging; blending; storage; formulating  
Assets: Warehouse and blending facilities  
Trading sales: 19%

**149**
**GEORGE S. COYNE CHEMICAL**  
2020 Sales: $79.7M
Croydon, Pennsylvania, US  
www.coynechemical.com
President and CEO: Thomas H Coyne Sr

**150**
**CHEMISPHERE**  
2020 Sales: $78.5M
St Louis, Missouri, US  
www.chemispherecorp.com
President: Matthew Schwent  
Services: Toll manufacturing; custom blending; packaging; USP packaging; storage; railcar transloading  
Assets: 1.4m gal tank farm storage; 14 car rail spur; 60,000 square feet warehouse space; bulk tanker fleet

**151**
**TRINTERNATIONAL**  
2020 Sales: $77.3M
Edmonds, Washington, US  
www.trchemicals.com
CEO and owner: Megan E Gluth-Bohan  
Products: Industrial, specialty, and fine chemicals for paints, coatings, adhesives, sealants, inks and dyes, polymer, composite and construction, metal working, textiles, lubricants, household and industrial cleaning, water treatment, oil and gas, food and beverage, feed and agriculture, pharmaceutical, cosmetics and personal care products  
Services: Marketing; logistics; technical services; custom manufacturing; blending; contract packaging  
Assets: 1 office building  
Trading sales: 26%

**152**
**GREENCHEM INDUSTRIES**  
2020 Sales: $75.8M
West Palm Beach, Florida, US  
www.greenchemindustries.com
CEO: John Lagaee  
Products: Acetates; acids; acrylates; amines; aromatics; chlorinated solvents; DMC; ketones; glycerine; glycols; glycol ethers; NMP; nonyl phenol ethoxylates; phthalates; plasticizers; PCBBF; THF; d-limonene  
Services: Logistics; transportation; warehousing; import/export; small packaging; e-commerce; 3PL; repackaging  
Assets: 35 public warehouses

**153**
**CHEMICAL SOLVENTS**  
2020 Sales: $75M  
Cleveland, Ohio, US  
www.chemicalsolvents.com
CEO and owner: Ed Pavlish  
Products: Aromatics; aliphatics; chlorinated solvents; acetates; alcohols; amines; esters; glycol ethers; ketones; silicones; surfactants; white oils  
Services: Custom blending; hazardous waste disposal

**154**
**CALLAHAN CHEMICAL**  
2020 Sales: $74.7M
Palmyra, New Jersey, US  
www.calchem.com
President: Gregory D Shetler  
Products: Coatings, adhesives, sealants and elastomers (CASE); household, institutional and industrial chemicals; pharmaceutical/nu-traceutical ingredients; personal care/cosmetics ingredients; food ingredients; functional fluids  
Services: Bulk liquids packaging; custom blending; returnable containers, drums and totes; customized tote programs; custom labelling; remote tank monitoring; vendor managed inventory; consignment inventory; committed inventory to forecast; mixed truckload deliveries; LTL quantities; JIT deliveries  
Assets: 3 dedicated white rooms for NF, FCC, USP and Kosher packaging; 5,000 square feet of temperature controlled (hot/cold) warehousing; 400,000 square feet of environmentally controlled warehousing; 90,000 gal bulk storage

**155**
**WEBB CHEMICAL SERVICE**  
2020 Sales: $74M  
Muskegon Heights, Michigan, US  
www.webbchemical.com
CEO: Brad Hilleary  
Products: Organic solvents; inorganics; chlor-alkali; acids; surfactants; aromatics; aliphatics; ethanolamines; alcohols  
Services: Company-owned fleet and drivers; blending; inventory management; on time delivery  
Assets: 40 tankers; 6 warehouses; 25 bulk tanks; 100 customer-focused employees

**156**
**ANTONIO TARAZONA**  
2020 Sales: $73.4M (€60M)
Valencia, Spain  
www.antoniotarazona.com
CEO: Daniel Tarazona  
Products: Urea; calcium nitrate; ammonia; urea solutions; MAP; MKP; dicalcium phosphate; phosphoric acid; DAP; potassium nitrate; ammonium sulphate; potassium sulphate; industrial additives; NPK water soluble  
Services: Blending; packaging; manufacturing; logistics
MAHA CHEMICALS

Singapore

www.mahachem.com

Chairman: Tan Seow Hoon

Products: Carbon black; construction material chemicals; resins; polymers; emulsions; additives; functional fillers; pigments and colourants; biocides; surfactants; analytical instruments; lab equipment and machines

Services: Sales and marketing; warehouse storage; logistics; repackaging; process and digital technology solutions

Assets: 2 warehouses; 14 trucks; 5 tankers; 13,125,500 gallon storage tanks; 10 positions for rail unloading

ASTRO CHEMICALS

Springfield, Massachusetts, US

www.astrochemicals.com

President: Chris Diamond

Products: Solvents; chlor-alkali; pharmaceutical-grade chemicals; food-grade chemicals; adhesives; activated carbon; water treatment chemicals; wastewater treatment chemicals; mineral oils and petrolatums; acrylates; heat transfer fluids; alcohols; citrates; phosphates; silicates

Services: Blending; packaging; storage; logistics

Assets: 2 warehouses; 14 trucks; 5 tankers

POLYSTYLEX

Riga, Latvia

www.polystylex.com

CEO: Antun Viderker

Products: Polyolefins (LDPE, LLDPE, mLLDPE, HDPE, EBA, EVA); polypropylenes (HPP, ICP, RCP); polycarbonates; masterbatches and colours (AF, AB, SL, AT, UV, UVA, FR, PA); adhesive resins; polymides; ABS

Services: Customer service; technical support; product development support; storage; delivery; logistics solutions; reserved stock; financing; documentation; counselling

Assets: Warehouses and office in Riga, Latvia; warehouses and office in Kiev, Ukraine; warehouses and office in Kaliningrad, Russia

Trading sales: 2%
Ricardo Molina Group
2020 Sales: $64.2M (€52.5M)
Barcelona, Spain
www.ricardomolina.com
President: Gemma Molina
Products: Specialty chemicals for coatings, building, adhesives, construction, lubricants, pharmaceuticals, cosmetics, personal and home care, rubber, plastics, water treatment, food and beverage, agrochemicals
Services: Technical sales and marketing; application development; quality control; warehousing; regulatory services; supply chain management; after sales services; repackaging
Assets: 3 labs; 1 warehouse

Rowell Chemical
2020 Sales: $62M
Hinsdale, Illinois, US
www.rowellchemical.com
President: Thomas Harris
Products: Water treatment chemicals; industrial chemicals
Services: Terminal services
Assets: Plant owned and operated by Rowell Chemical; trucking fleet

National Chemical
2020 Sales: $61.1M (€50M)
Dublin, Ireland
www.ncc.ie
CEO: Alan Looney
Products: Full range of chemicals, food ingredients and performance polymers
Services: Full supply chain solutions including risk assessment, sourcing, accreditation, regulatory support, logistics and supply
Assets: ISO 13485 medical polymer compounding plant in JV with Innovative Polymer Compounds (IPC)
Trading sales: 70%

Emsa Tecnología Química
2020 Sales: $60.5M (€49.5M)
Barcelona, Spain
www.emsaquimica.com
CEO: Jorge Grima
Products: Pigments; fillers; binders; surfactants; additives; agrochemicals; minerals; inorganics; monomers and polymers
Services: Custom blending and packaging; toll manufacturing; compacting technologies; atomisation
Assets: 5 offices; 4 warehouses; 1 laboratory
Trading sales: 40%

Metachem
2020 Sales: $60M
Sao Paulo, Brazil
www.metachem.com.br
President: Ricardo Rego Freitas
Products: Food ingredients; basic oils; coating additives; lubricant additives; feed ingredients; fertilizer raw materials; flame retardants; phosphate derivatives; TOFA; home care raw materials
Services: Technical service; logistics support
Assets: Warehouses in Brazil and Uruguay; business offices
Trading sales: 57%

Mogoil
2020 Sales: $59.9M (€49M)
Berlin, Germany
www.mogoil.com
General manager: Andreas Rogge
Products: Base oils; process oils; low viscosity oils; paraffin waxes
Services: Supply; storage; customs clearance; financing; technical support
Trading sales: 40%

Proquibasa
2020 Sales: $59.9M (€49M)
Barcelona, Spain
www.proquibasa.com
Managing director: Ivan Sanchez
Products: Specialty and commodity chemicals; coatings, construction and adhesives; pigments and performance products; water treatment; household and industrial cleaning; lubricants and metalworking
Services: Technical service; blending; manufacturing; toll manufacturing; bulk loading and storage; warehousing
Assets: Full service and wholly-owned facilities in Barcelona with tank farm (80 tanks) and 7,000 square metres warehouse, regional hub in Madrid with tank farm (24 tanks) and 2,000 sq metres warehouse
**SPECIAL REPORT**

**TOP 100 CHEMICAL DISTRIBUTORS**

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**SAME CHEMICALS**  
2020 SALES: $59.1M (£48.3M)  
Barendrecht, Netherlands  
[www.samechemicals.com](http://www.samechemicals.com)  
Managing director: Cees-Jan Crezee  
Products: Acetates; acrylates; alcohols; DCPD; glycols; glycol ethers; hydrocarbon solvents; ketones; styrene  
Services: Bulk distribution; salvage trading; recycling; warehousing; logistics; storage; Reach consultation  
Assets: Offices in The Netherlands, Denmark and Poland  
Trading sales: 20%

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**WALSH & ASSOCIATES**  
2020 SALES: $58.7M  
Saint Louis, Missouri, US  
[www.walsh-assoc.com](http://www.walsh-assoc.com)  
President & CEO: Ellen M. Murphy  
Products: Products for CASE; HI&I; ink; personal care; oil & gas; agriculture; food & beverage; pharma; plastic; and green chemistry  
Services: Manufacturing; blending; contract packaging; technical training & EHS  
Assets: 8 warehouse locations; 30,000 gal liquid bulk storage; 1 tractor trailer

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**COAST SOUTH WEST**  
2020 SALES: $56.5M  
Arlington, Texas, US  
[www.coastsouthwest.com](http://www.coastsouthwest.com)  
President: Joseph C Cimo  
Products: Surfactants; silicones; personal care ingredients; anti-aging; preservatives; oleochemicals and lubricants  
Services: Liquid blending; liquid bulk; storage; drumming; transportation; formulation  
Assets: 8 locations; 7 trucks; applications laboratory

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**CORNELIUS GROUP**  
2020 SALES: $56.2M (£41.1M)  
Bishop’s Stortford, UK  
[www.cornelius.co.uk](http://www.cornelius.co.uk)  
CEO: Phillip Gibbons  
Products: Monomers; specialty chemicals; food ingredients; personal care ingredients; pigments; additives; resins; minerals; surfactants; adhesive materials; excipients; natural products; animal feed ingredients; medical device raw materials; coatings ingredients  
Services: Global supply chain management; laboratory services; logistics; legislative/regulatory advice; distillation; chemical reactions and manufacturing; repacking; R&D; sales & marketing  
Assets: 9 warehouses; 5 laboratories; 2 manufacturing sites; 7 offices; 1 clean room

---

**SOLVACHEM**  
2020 SALES: $55.8M  
Wroclaw, Poland  
[www.solvachem.pl](http://www.solvachem.pl)  
President and CEO: Elisabeth Luerenbaum  
Products: Methanol; UCO and vegetable oils; alcohols and other solvents; regenerated solvents; polymers; base oils; aerosols; inorganic chemicals; washing agents and disinfectants; fillers and additives; colourants; oils and greases  
Services: Logistics services  
Assets: One methanol tank; five warehouses; two customs warehouses; production facilities (UCO, washing agents and disinfectants)  
Trading sales: 7%

---

**HUBBARD-HALL**  
2020 SALES: $54.9M  
Waterbury, Connecticut, US  
[www.hubbardhall.com](http://www.hubbardhall.com)  
President and CEO: Molly Kellogg  
Products: Chlor-alkali chemicals; organic sol-
vents; inorganic chemicals; specialty solvents; hydrogen peroxide based specialties; surface treatment chemistry; corrosion prevention chemistry; paint stripping specialty formulations; wastewater treatment specialty blends  

**Services:** Manufacturer/formulator of chemical specialties; custom blending; warehousing; analytical and lab services  

**Assets:** 2 manufacturing facilities; 6 warehouses; 8 trucks

181

**TARR**  
**2020 SALES:** $54.6M  
**Portland, Oregon, US**  
**www.tarrlc.com**  
**President:** Skip Tarr  
**Products:** Solvents; aliphatics; aromatics; ketones; glycols; high purity chemistry  
**Services:** Blending; formulating; packaging; storage; delivery  
**Assets:** 4 warehouses; 6 clean rooms; 870,000 gal bulk storage, 3 rail spurs; 11 trucks

182

**UCG (UNITED CHEMICAL GROUP)**  
**2020 SALES:** $53.8M  
**Moscow, Russia**  
**www.ucgrus.com**  
**CEO and chairman:** Gennady Tolstobrov  
**Products:** ABS; ASA; SAN; HIPS; PC/ABS; PBT; PMMA; PC; POM; SBS; SEBS; SIS; POE; EVA; HDPE; PP copolymers; PA & AIm; road construction materials; oil additives and modifiers; base oils; fertilizers; liquid chemicals  
**Services:** Logistics; packaging; storage; technical support  
**Assets:** 8 offices; 9 warehouses; 2 international offices

183

**BUCKLEY OIL**  
**2020 SALES:** $52.5M  
**Midlothian, Texas, US**  
**www.buckleyoil.com**  
**President:** Robert Rice  
**Products:** Solvents; alcohols; aliphatics; aromatics; glycols; glycol ethers; ketones; base oils; finished lubricants  
**Services:** Blending; packaging; toll blending; storage; delivery; custom packaging; transloading  
**Assets:** 4 warehouses; 20 trucks

184

**BRAINERD CHEMICAL**  
**2020 SALES:** $52.3M  
**Tulsa, Oklahoma, US**  
**www.brainerdchemical.com**  
**CEO:** Mathew A Brainer  
**Products:** Peracetic acid; hydrofluoric acid; sulphuric acid; nitric acid; refrigerants; aromatics; aliphatics; glycols; glycol ethers; high hazard acids; chlor-alkali; alcohols; formaldede-

185

**VIVION**  
**2020 SALES:** $51.7M  
**San Carlos, California, US**  
**www.vivioninc.com**  
**President:** Michael Poleselli  
**Products:** Humectants; sweeteners; minerals; vitamins; tabletting aids; personal care; industrial ingredients; fertilizers/agricultural; food; preservatives; acids  
**Services:** VivAssure testing  
**Assets:** 2 office/warehouses, 3 public warehouses

186

**DEBRO**  
**2020 SALES:** $50M  
**Brampton, Ontario, Canada**  
**www.debro.com**  
**President:** Paul Ruffo  
**Products:** Industrial specialties; HPC; food ingredients

187

**WISTEMA**  
**2020 SALES:** $49.5M ($40.5M)  
**Dielheim, Germany**  
**www.wistema.de**  
**General manager:** Winfried Friedel  
**Products:** Catalysts; chemical intermediates; contract & toll manufacture; cosmetics; toiletries & personal care; food ingredients; industrial chemicals; pharma; plastic additives; polymers; reprographic chemicals/ink chemicals; solvents/distilled solvents; water treatment chemicals; waxes  
**Services:** Storage; waste management (waste disposal certified); salvage recovery and re-sale; Reach consultation  
**Assets:** Warehouses  
**Trading sales:** 60%

188

**VENUS CHEMICALS GROUP**  
**2020 SALES:** $49M  
**Cairo, Egypt**  
**www.venuskim.com**  
**CEO:** Ahmed Alghoul  
**Products:** Fragrances; surfactants; NP9; NP6; SLEs 70%; Betain 35%; opacifiers; malie; resin; hydrocarbon resin; nitrocellulose; pine oil; HPMC; thickeners  
**Services:** Filling fragrances

189

**SINPRO**  
**2020 SALES:** $48.9M (€40M)  
**Lausanne, Switzerland**  
**www.sinprosa.ch**  
**Director:** Alfred Frankel  
**Products:** Industrial chemicals; resins; polyesters; pharmaceutical ingredients; construction chemicals; paints; inks; food and feed additives  
**Services:** Associated with a forwarding agent

190

**CHEM ONE**  
**2020 SALES:** $46.7M  
**Houston, Texas, US**  
**www.chemone.com**  
**CEO and president:** Terry Podlogar  
**Products:** Fertilizer ingredients; water treatment chemicals; food additives; feed additives; industrial chemicals  
**Services:** JIT inventory; pallet quantities; truckloads  
**Assets:** Houston, Texas headquarters and warehouse; independent facilities in Laredo, Texas and Tampa, Florida

191

**KREGLINGER SPECIALTIES**  
**2020 SALES:** $45.2M (€37M)  
**Antwerp, Belgium**  
**www.krengler.com**  
**CEO:** Wim Arnouts  
**Products:** Specialty ingredients for food, food supplements; pharma; cosmetics and technical industries; agro-(bio)chemicals  
**Services:** Technical formulations; sampling

192

**A. + E. FISCHER-CHEMIE**  
**2020 SALES:** $45.9M (€37.5M)  
**Wiesbaden, Germany**  
**www.fischer-chemie.de**  
**General manager:** Manuel Fischer-Bothof  
**Products:** Caustic soda; solvents; hydrochloric acid; citric acid; urea; phosphoric acid; matting agents; pyrogenic silicon dioxide; precipitated silica; silicone oil; glycerine; caustic potash; sodium bicarbonate; hydrogen peroxide; activated carbon; sodium persulfate  
**Services:** Storage; packaging; mixing; exporting  
**Assets:** 4 warehouses for solid and liquid products; 16 trucks  
**Trading sales:** 10%

193

**BRUGUES**  
**2020 SALES:** $45.2M (€37M)
**Barcelona, Spain**  
[www.brugues.com](http://www.brugues.com)  
**CEO:** Raimon Brugues Sintes  
**Products:** Acetone; diacetone alcohol; dipropylene glycol fragrance; ethyl acetate; formic acid; glycerine USP; isopropyl acetate; isopropyl alcohol; methyl ethyl ketone; methyl isobutyl ketone; methoxypropyl acetate; n-propanol; n-propyl acetate; propylene glycol USP; ethanol (mixtures with ethanol)  
**Services:** Packaging in wide variety of containers for both liquids and in solids; mixtures, solutions and dilutions; storage  
**Assets:** Warehouse in Viladecans (Barcelona) with 8,000 square metres; warehouse in Alcaser (Valencia) with 6,000 square metres; logistics warehouse in Igoerre (Bizkaia)  
**Trading sales:** 20%  

**RIERDEN CHEMICAL & TRADING**  
**Libertyville, Illinois, US**  
[www.rierdenchemical.com](http://www.rierdenchemical.com)  
**President:** Joe Rierden  
**Products:** Oleochemicals – glycerine and fatty acids  
**Assets:** Warehouse locations in Chicago, Houston, New Jersey, Atlanta, Los Angeles  
**Trading sales:** 20%  

**EQUILEX**  
**Schiedam, Netherlands**  
[www.equilex.com](http://www.equilex.com)  
**Managing director:** Cees Verdel  
**Products:** Higher olefins; alkylphenols; alkylbenzenes; ethanolamines; ethylene glycols; solvents (MEK, MIBK, hexane, MIBC, IPA, acetone, cyclohexanone); performance intermediates (AMS, maleic and phthalic anhydrides, DCPD); phenol; aromatics; tackifying resins, isophorone; diacetone alcohol  
**Services:** Marketing; storage; packaging; sea, rail and road transportation; custom formalities; Reach regulation  
**Trading sales:** 10%  

**CHEMICAL DISTRIBUTORS INC**  
**Buffalo, New York, US**  
[www.cdibuffalo.com](http://www.cdibuffalo.com)  
**President:** Mark T Russell  
**Products:** Acids; alkalis; reagents; solvents; dry and liquid chemicals  
**Services:** Bulk and LTL distribution; packaging; blending; warehousing; laboratory testing; health and environmental services  
**Assets:** Warehouses; trucks; trailers  

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**Europe chemical distribution leaders (2020 sales, $m)**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Sales</th>
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<td>2</td>
<td>Helm</td>
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<td>Univar Solutions’</td>
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<td>Stockmeier Holding</td>
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<td>Quimidroga</td>
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<td>Omya</td>
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<td>Jepsen &amp; Jessen Group</td>
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<td>Thommen-Furler</td>
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<td>United Trading System (UTS/ECT)</td>
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<td>Grupo RNM</td>
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<td>CellMark</td>
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</tbody>
</table>

**Assets:** 3 outside bonded warehouses  

---

**Top 100 Chemical Distributors**  

**197 MCCULLOUGH & ASSOCIATES**  
**Atlanta, Georgia, US**  
[www.mccanda.com](http://www.mccanda.com)  
**President:** George L McCullough  
**Products:** Organic and inorganic pigments; special effect pigments; carbon black; polyurethane resins and dispersions; cast polyurethane systems; wax additives; fumed silica; matting agents; silicone dispersions; preservatives (personal care); hydrocarbon resins; laboratory & process equipment  
**Services:** Storage and logistics; formulation assistance; technical assistance; process engineering services  

**198 MIN-CHEM/LAWRASON’S/CK INGREDIENTS GROUP**  
**Oakville, Ontario, Canada**  
[www.min-chem.com](http://www.min-chem.com)  
**President:** David A Luciani  
**Products:** Composite-thermosets (roving, resin and peroxides); composite-thermoplastics; rubber additives; adhesives; waxes; flame retardants; Health Canada approved infectious control disinfectants, hand sanitizers, and other antibacterial solutions; phar-
<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Sales</th>
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<tr>
<td>73</td>
<td>Aegean First Company (AFCO)</td>
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<td>74</td>
<td>Ilario Ormezzano</td>
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<td>75</td>
<td>Penpet Petrochemical Trading</td>
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<td>Bodo Moeller Chemie</td>
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<td>Chimpex Industriale</td>
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<td>Chem International</td>
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<tr>
<td>79</td>
<td>Noahs Ark Chemicals</td>
<td>84.4</td>
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<tr>
<td>80</td>
<td>Novosol Chemicals Group</td>
<td>84.0</td>
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<td>81</td>
<td>Newport Industries</td>
<td>82.0</td>
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<tr>
<td>82</td>
<td>Meade-King, Robinson &amp; Co</td>
<td>79.9</td>
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<tr>
<td>83</td>
<td>RAHN-Group</td>
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<tr>
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<td>Kale Kimya</td>
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<td>PHT International</td>
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<td>87</td>
<td>Will &amp; Co</td>
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<td>Antonio Tarazona</td>
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<td>89</td>
<td>Aug. Hedinger</td>
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<td>Wego Chemical Group</td>
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<td>Airedale Chemical</td>
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<td>Polystylex</td>
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<td>93</td>
<td>L’aprochimide</td>
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<td>Lavallee</td>
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<td>Interallis Holdings</td>
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<td>Rakha Al Khaleej Int.</td>
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<td>National Chemical</td>
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<td>Solvachem</td>
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<td>EMSA Tecnologia Quimica</td>
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<td>107</td>
<td>Echemi Group</td>
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</tbody>
</table>

**President:** Marilyn Stovall FitzGerald  
**Products:** Beverage grade ethanol; organic ethanol; denatured ethanol; alcohols; amines; aromatics; esters; ethanamines; ethers; glycols; hydrocarbons; ketones; mineral oils; process oils; silicones; surfactants

**Services:** Blending; packaging; food grade storage; ethanol denaturing; manufacturing  
**Assets:** Dedicated white room for USP, NF, FCC, organic and Kosher packaging; 125,000 square feet warehouse including food grade warehouse; 1.2m gal tank farm; rail spur to accommodate 4 railcars; 20 tankers; 7 tractors; 3 boxes

---

**RESEARCH SOLUTIONS GROUP**  
2020 SALES: $40.9M  
Pelham, Alabama, US  
www.researchsolutionsgroup.com  
CEO: Jeff Miller  
**Products:** Aromatics; aliphatics; alcohols; ketones; glycol ethers; glycols; esters; solvent blends; specialty chemicals; paints; printing and pharmaceutical solvents  
**Services:** Toll blending and packaging; lab analysis and services; environmental services for hazardous and non-hazardous wastes; industrial engineering services; environmental consulting and training.

---

**Rank Company Sales**

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company</th>
<th>Sales</th>
</tr>
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<tr>
<td>143</td>
<td>Klaus F. Meyer</td>
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<td>Polyhimkomplekt-M</td>
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Note: Sales are in the specific region and may differ from total company sales. Sales $1m and above included.
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

rail transloading; bulk logistics
Assets: 4 bulk terminals; 2.2m gal bulk storage; rail terminal; 16 power units; 58 tank trailers; 14 dry vans

201 JOBACHEM GROUP
2020 SALES: $40.7M
Dassel, Germany
www.jobachem.com
CEO: Julian Kahl
Products: Plasticizers; specialty chemicals; UV curing agents; flavours and fragrances
Services: Storing; mixing; heating
Trading sales: 90%

IDEAL CHEMICAL & SUPPLY
2020 SALES: $40.2M
Memphis, Tennessee, US
www.idealchemical.com
CEO: Sam Block
Products: Acids; alcohols; amines; chelating agents; chlor-alkali; food ingredients; glycol ethers; hydrogen peroxide; inorganics; ketones; personal care ingredients; polyglycols; solvents; textile care ingredients; water treatment chemicals
Services: Wholesale custom blending and packaging (dry and liquid); distilled spirits plant; in-house QC & R&D labs; LTL and truckload quantities; single- and multi-compartment tanker deliveries; local warehousing and logistics; returnable and one-way containers; remote tank monitoring
Assets: 4 warehouses - 2 in Sao Paulo, 1 in Rio de Janeiro, 1 in Bahia; laboratory for product development and quality control

202 SOLVEN SOLVENTES E QUIMICOS
2020 SALES: $40.4M (R210M)
Hortolandia, Brazil
www.solven.com.br
CEO: Paulo Sergio Moreira
Products: Aliphatic solvents; aromatic solvents; hydrogenated solvents; thinners; lubricants; waxes
Services: Mixing and blending; formulation; packing; storage; bulk distribution; chemical analysis

203 MILANO COLORI
2020 SALES: $39.1M (€32M)
Milan, Italy
www.milano-colori.com
CEO: Antonio Cavazzana
Products: Pigments; resins and intermediates; solvents; cosmetic & personal care ingredients; hygiene & detergent ingredients; food & feed ingredients; construction chemicals; plastic ingredients; leather & textile chemicals

INDEPENDENT CHEMICAL
2020 SALES: $39.5M
Glendale, New York, US
www.independentchemical.com
President: Jonathan Spielman
Products: Products for cosmetics, pharmaceuticals, nutrition, seafood, meat, bakery, processed food; industrial cleaning chemicals; environmental remediation chemicals
Services: Dry blending of food ingredients; liquid blending and filling of tankers
Assets: 6 trucks; 3 tankers; 1 warehouse; IBCs, drums and pails in an XP/SQF/ISO facility
Trading sales: 5%

204 IDEAL CHEMICAL & SUPPLY
2020 SALES: $40.2M
Memphis, Tennessee, US
www.idealchemical.com
CEO: Sam Block
Products: Acids; alcohols; amines; chelating agents; chlor-alkali; food ingredients; glycol ethers; hydrogen peroxide; inorganics; ketones; personal care ingredients; polyglycols; solvents; textile care ingredients; water treatment chemicals
Services: Wholesale custom blending and packaging (dry and liquid); distilled spirits plant; in-house QC & R&D labs; LTL and truckload quantities; single- and multi-compartment tanker deliveries; local warehousing and logistics; returnable and one-way containers; remote tank monitoring
Assets: 4 warehouses - 2 in Sao Paulo, 1 in Rio de Janeiro, 1 in Bahia; laboratory for product development and quality control

205 MILANO COLORI
2020 SALES: $39.1M (€32M)
Milan, Italy
www.milano-colori.com
CEO: Antonio Cavazzana
Products: Pigments; resins and intermediates; solvents; cosmetic & personal care ingredients; hygiene & detergent ingredients; food & feed ingredients; construction chemicals; plastic ingredients; leather & textile chemicals

Building bridges in a complex world

Interview with François-Xavier Coiffard, CEO Navasol Chemicals Group

Who is Navasol Chemicals?
Navasol Chemicals is a 100% independent company offering its customers customized distribution solutions and multiple packaging options. Our customers are active in the areas of Pharmaceuticals and Personal Care, Resins & Coatings, Construction, and Industrial Applications.

We propose custom-made solutions: selection, secured sourcing, storage, filling & repacking, intermodal distribution and delivery of a wide range of Commodities & Specialty chemicals.

Locally present in more than 36 countries on 3 continents, what added value does this bring?
Our active presence globally allows us to develop intimacy with our customers. We speak the same language, we are able to offer adapted solutions, beyond standard offers. We respond to all our customers who have plants around the world (overall offer). This allows a better Risk Management and adaptability to local regulations.

How do you make the difference in the world of Chemicals Distribution?
The difference between us and larger companies is that we are not driven by structure, by functions, by only results. As a family business, we are first and foremost concerned with the well-being of our staff and the entrepreneur attitude. Healthy people simply perform better internally and externally and that ultimately pays off for the company as well. Our company is primarily made up of people pragmatism. Our performances confirm the dedication of our colleagues: Navasol Chemical Group turnover +30% growth, Group Solvency ratio +40% in 2020. Our customer evaluate us at +92% better than competition.

What kind of vision of the future do you paint for the world of chemistry?
The world of chemistry and Life Science is clearly focused on accelerating specialty products and formulation. There is a clear and irreversible consolidation of the number of players in the market. Another trend we foresee is an increasing demand for Sustainable products & solutions.

Novasol Chemicals
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B-1950 Kraainem · Belgium
T: +32 2 769 70 70
info@navasolchemicals.com
www.navasolchemicals.com
in @navasolchemicals

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Services: Technical and formulation support; storage; packaging; quality control and testing; tailor-made products
Assets: Warehouses; laboratories
Trading sales: 15%

DROGAS VIGO GROUP
2020 SALES: $39M
Porrino, Pontevedra, Spain
www.drovi.com
CEO: Enrique F Casal Lareo
Products: Solvents; thinners and green solvents; organic and inorganic chemicals; paints, coatings, adhesives and sealants raw materials; pharmaceutical, cosmetic and agrochemicals raw materials; automotive chemicals; softeners and detergents raw materials; fillers and pigments; water treatment chemicals; food ingredients; lubricants and waxes; ink and printing chemicals; paper chemicals; mining chemicals
Services: Storage and marine logs – vessel reception; solvents recycling and reformulation; blending and formulations; packaging and bulk deliveries; logistics and outsourcing; quality/lab analytical services to third parties; JIT deliveries and telemetric stock control to third parties; e-invoicing and e.b2b with customers' platforms
Assets: 4 warehouses (bulk & pack); sea terminal; solvents recycling unit; bulk tank and packed trucks

ACID PRODUCTS
2020 SALES: $38.5M
Chicago, Illinois, US
www.acidproducts.net
President: Jann Fisher
Products: Acids; caustics; dry chemicals; white oils; solvents; surfactants; cleaning compounds
Services: Toll blending (pails, drums, totes, bulk); contract packaging (all bottle sizes); powder blending; acid blending; LTL chemical distribution; tanker deliveries
Assets: 2 locations; rail; 10 trucks

VECKRIDGE CHEMICAL
2020 SALES: $38M
Kearny, New Jersey, US
www.veckridge.com
President: Mark Veca
Products: Acids; alkali; amines; hydrogen peroxide
Services: Packaging; warehousing; dilutions; trucking
Assets: Warehouse; trucks

DAXX
2020 SALES: $37.8M
Houston, Texas, US
www.daxxgrp.com
President: Jean-Marie Diederichs
Products: Solvents; aromatics; glycol ethers; esters; alcohols; isocyanates; amines; specialty chemicals
Services: Blending; packaging; storage; railcar, tanker, isokom vessels; tanker deliveries
Assets: 1 warehouse; 4 trucks; 4 tanks
Trading sales: 20%

HENRY HIRSCHEN
2020 SALES: $37.6M
Buenos Aires, Argentina
www.hirschen.com.ar
President/CEO: Miguel Hirschen
Products: Solvents; glycols; surfactants; amines; oleochemicals; biocides; food ingredients; specialties
Services: Storage; packaging; blending; same day deliveries; financing; tailor-made solutions to customers
Assets: Central warehouse in Buenos Aires industrial area; fit for liquids and solids with secluded area for food/pharma
Trading sales: 1%

CARBONO QUIMICA
2020 SALES: $36.9M (R$191.6M)
Sao Bernardo do Campo, Sao Paulo, Brazil
www.carbono.com.br
President: Vera Miraglia Gabriel
Products: Solvents; epoxy resins; pigments; fuel additives; paint additives; alkyd resins; paint driers; coalescent agents; plastifiers; oxo-alcohols
Services: Blending; thinning; packaging; bulk warehousing
Assets: Own truck fleet

AMPERE ITALIA
2020 SALES: $36.7M (€30M)
Milan, Italy
www.ampere.com
Managing director: Matteo Chiri

EAGLE ALCOHOL
2020 SALES: $36M
St Louis, Missouri, US
President: Daniel J Croghan
Products: Ethyl alcohol; glycols; surfactants; process oils
Services: Denaturing; blending; packaging; warehousing; bulk transloading
Assets: 90,000 square foot warehouse; 4 tractors; 15 tankers; segregated bulk storage; rail siding

GJ CHEMICAL
2020 SALES: $36M
Somerset, New Jersey, US
www.gjchemical.com
President: Diana Colonna
**EUROSYN**
2020 SALES: $35.1M (£28.7M)
Capralba, Italy
[www.eurosyn.it](http://www.eurosyn.it)
**Chairman:** Flavio Campana  
**Products:** Surfactants; dispersing and chelating agents; biocides; rheology modifiers; fragrances; actives; silicones; dyes and pigments; resins and dispersions; photoinitiators; UV adsorbents; antioxidants;  
**Services:** Technical and regulatory support; application lab; logistics service provider  
**Assets:** Logistics; application lab

**BRISCO DO BRASIL**
2020 SALES: $35M
Sao Paulo, Brazil  
[www.brisco.com.br](http://www.brisco.com.br)  
**CEO:** Guillemo Castillo  
**Products:** Plastics and chemicals  
**Services:** Drumming; blending; agency sales; import and export  
**Assets:** 4 warehouses; 1m litres park tanks; own fleet of 6 trucks

**SEEKER INDUSTRIES**
2020 SALES: $35M
Joliet, Illinois, US  
[www seeker.com](http://www seeker.com)  
**CEO:** Steve Seeler  
**Products:** Hydrogen peroxide; peracetic acid; glacial acetic acid; propylene glycol; sodium gluconate; caustic soda; hydrochloric acid; soda ash; DBSA; sodium chlorate; phosphoric acid; quaternary compounds; other specialty chemicals  
**Services:** Tank storage; railcar unloading; blending; liquid packaging; bagging; transloading; warehouse storage; property rental; trucking services; laboratory services  
**Assets:** 275,000 plus sq ft warehousing; 5 tractors; 10+ liquid & box trailers; 27 above ground storage tanks; 7 rail spurs of 2.5 miles of track for transloading; overhead rail trestle

**BARRETTE GROUP**
2020 SALES: $34.7M (£25.4M)
Warmley, Bristol, UK  
[www.barrettine.co.uk](http://www.barrettine.co.uk)  
**Group managing director:** Steve Bailey  
**Products:** Isopropanol; acetone; ethanol; hydrocarbons; esters; aromatics; acids; caustic soda; insecticides; rodenticides; wood preservatives; wood stains; paint strippers; cleaning chemicals; agrochemicals  
**Services:** Technical sales; manufacturing; blending and bespoke formulations; contract manufacturing  
**Assets:** 3 production sites; manufacturing/production plant and equipment  
**Trading sales:** 40%

**INDUSTRIAL CHEMICALS CORP**
2020 SALES: $32.3M
Arvada, Colorado, US  
[www.industrialchemcorp.com](http://www.industrialchemcorp.com)  
**President:** Jamie Biesemeier-Wilkins  
**Products:** Acetates; acids; alcohols; alkalis; aliphatic and aromatic solvents; amines; biofuel chemicals; CBD extraction chemicals; chelating agents; glycerine; glycols and glycol ethers; heat transfer fluids; hydrogen peroxide; ketones; metal finishing chemicals; phosphates; silicates; surfactants  
**Services:** Customisation; proprietary; toll blending  
**Assets:** 25 tankers; 10 tractors; 5 vans; over 800,000 gal bulk tank storage; 3 warehouses representing 60,000 square feet of storage; rail siding to accommodate 16 railcars

**SAMECA PRODUTOS QUIMICOS**
2020 SALES: $31.9M (£26.1M)  
Porto, Portugal  
[www.samecapq.com](http://www.samecapq.com)  
**CEO:** Eduardo Moura e Sa  
**Trading sales:** 46%

**SIP SPECIALITY OILS AND FLUIDS**
2020 SALES: $31M  
London, UK  
[www.sip.com](http://www.sip.com)  
**Managing director:** Stephen Spencer  
**Products:** White oils and pharmaceutical oils; drilling fluids; process oils; specialty fluids for automotive and industrial use; sustainable and renewable base oils; lubricant additives  
**Services:** Storage, logistics, blending, packaging, formulation  
**Assets:** Warehousing; blending and storage facilities in Belgium and UK

**MCKINN INTERNATIONAL**
2020 SALES: $30.8M  
Singapore  
**CEO:** Chau Tak Vui  
**Products:** Raw materials for adhesives, coatings, UPR, PU and TPU; plastics additives; flame retardants; rubber additives; acids & anhydrides; plasticizers  
**Services:** Sourcing  
**Trading sales:** 90%

**LINKERS CHEMICALS AND POLYMERS**
2020 SALES: $30.1M  
Dubai, UAE  
[www.lcp.ae](http://www.lcp.ae)  
**Managing director:** Malik Pervez Zaman  
**Products:** Synthetic rubber; PVC; engineering plastics; plasticizers; latex; monomers; construction chemicals; animal nutrition; coatings chemicals  
**Services:** Market research; market expansion; technical support; finance  
**Trading sales:** 100%

**ANTALA**
2020 SALES: $29.4 (£24M)  
Barcelona, Spain  
[www.antala.es](http://www.antala.es)  
**CEO:** Victor Argudo  
**Products:** Adhesives and sealants (epoxy, methacrylate, polyurethane, silicone, SMP, an-
aerobic and cyanoacrylate); lubricants (greases, oils, AFC, compounds, pastes); electronic protection materials; coatings

228 GB-CHEMIE
2020 SALES: $29.4M (€24M)
Messel, Germany
www.gb-chemie.com
Managing director: Dirk Forler
Products: Amines; oxo-alcohols; inorganic & organic compounds; bromine derivatives; solvents; complexing agents; phosphorus compounds; starch/starch derivatives
Services: Technical service; sourcing; storage; downsizing; refilling; packaging; logistics
Assets: Several local warehouses; branch office
Trading sales: 25%

229 MORAIS DE CASTRO
2020 SALES: $28.3M (R147.1M)
Salvador, Bahia, Brazil
www.moraisdecastro.com.br
CEO: Andre Guimaraes de Castro
Products: Surfactants; glycols (EO/PO); mineral oils; caustic soda; sulfonic acid (LAB-S); inorganic acids (H2SO4; HCl; HNO3); sodium hypochlorite; personal care additives; food ingredients and flavours; rheology modifiers; oxygenated solvents; chlorinated solvents; biocides; sulfates (Al; Na; Cu; NH3); silicones
Services: Packaging/repackaging; storage; dilutions; imports (under contract); transportation
Assets: 2 warehouses (Bahia and Pernambuco); trucks; bulk storage facilities; laboratories (quality control and food application); packaging/repackaging facility (with white room)
Trading sales: 1%

230 INTERATLAS CHEMICAL
2020 SALES: $28M
St Catharines, Ontario, Canada
www.interatlaschemical.com
CEO: Alex Van Zijl
Products: Paraformaldehyde; hexamethylen; phthalic anhydride; pentaerythritol; nonylphenol; para-tertiary butyl phenol; ethylbenzyl chloride; chloromethyl naphthalene; 2-ethylhexanol; maleic anhydride; bisphenol-A; iso-propyl alcohol; melamine; benzoic acid; tar oil
Services: Sales and marketing; logistics; warehousing; security of supply; partnerships; risk management
Assets: 14 trucks; 50 chassis
Trading sales: 40%

231 LAKE CHEMICALS AND MINERALS
2020 SALES: $28.0M (£20.5M)
Redditch, Worcestershire, UK
www.lakecm.co.uk
Managing director: Steven Cartlidge
Products: Corrosion control solutions; adhesives and sealants; lubricants and metal working fluids; paints; surface coatings; excipients for tablet; capsule and suspensions; drug delivery modified lipids and phospholipids; advanced intermediates; European licensed APIs; substantiated actives; functional and tactile additives; rheology modifiers; oils and fats; extracts; emulsifiers and solubilisers; flavours; food ingredients; nutritional supplements; process aids
Services: Chemical synthesis; distillation; purification; repackaging; sieving; blending; new product development; contract research and manufacturing; quality control; storage & distribution
Assets: 1 head office; 1 warehouse; 4 labs

232 AISAKOS
2020 SALES: $27.9M (€22.9M)
Athens, Greece
www.aisakos.gr
CEO and managing director: Themistoklis Zygourakis
Products: Chemicals; petrochemicals; plastics; rubber; specialties; food industry raw materials; wine ingredients; fertilizer raw materials; pulp and paper chemicals
Services: Paper industry mechanical equipment
Assets: Headquarters
Trading sales: 5%

NORTHSPEC CHEMICALS
2020 SALES: $26.7M (C$34M)
Toronto, Ontario, Canada
www.northspec.com
President: Noel Shanazarian
Products: Epoxy resins and hardeners; aliphatic and aromatic urethanes and polyols; acrylic resins; pigments; additives
Services: Services for the coatings, graphic arts, construction, floor care, composites, adhesives, plastics and rubbers and related industries across Canada
Assets: 6 warehouse facilities across Canada including inventory management and logistics delivery infrastructure

CJ CHEMICALS
2020 SALES: $26M
Howell, Michigan, US
www.cjchemicals.net
President: Catherine Lee
Products: Solvents; acrylates; glycols; monomers; alcohol; naphthenic oils; ketones; phosphates; acetates
Assets: Tank trucks; warehouse; rail siding

GEHRING MONTGOMERY
2020 SALES: $26M
Warminster, Pennsylvania, US
www.gehring-montgomery.com
President and managing director: Mark S Bitting
Products: Additives; waxes; coatings; inorganics; surfactants; defoamers; hydrocarbon resins; metal working additives; food ingredients
Services: Warehousing; inventory management; repackaging; private fleet; technical support; food room; white room
Assets: Warehouse facility – 60,000 square feet; private fleet of trucks

ATTILIO CARMAGNANI
2020 SALES: $25.9M (€21.2M)
Genoa, Italy
www.carmagnani.com
General manager: Emilio Carmagnani
Products: Aromatic hydrocarbons (solvent
naphtha 100; 150; 150 ND; 200; 200ND; aliphatic hydrocarbons (hexane, heptane); methanol; MEK; glycols (MEG, DEG); acetates (etac, butac)

**Services:** Tank storing to third parties

**Assets:** Coastal terminal in Genoa, north-west Italy

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**R.E. CARROLL**

2020 SALES: $25.8M

**Ewing, New Jersey, US**

[www.recarroll.com](http://www.recarroll.com)

**President:** Robert E Carroll III

**Products:** Calcium carbonate; clays; blowing agents; alumina trihydrate; zinc oxides; plasticizers; foaming agents; sulfate; petroleum products (aromatic oils, naphthenic oils); magnesium oxide; stearates; soybean oils; lubricants; ASTM reference oils

**Services:** Repackaging; storage; capacity to efficiently repackage 6,000-12,000 gal per week at several locations for aromatic, naphthenic, paraffinic base and process oils

**Assets:** Corporate offices; 3 warehouse facilities; distribution equipment; company cars

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**AKTOPA**

2020 SALES: $25.8M

**Houston, Texas, US**

[www.aktopa.com](http://www.aktopa.com)

**President:** Jose S Rodriguez

**Products:** Glycol ethers; aliphatic solvents; base oils; water treatment chemicals; inorganics; polymers; vitamins

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**RADCHEM PRODUCTS**

2020 SALES: $25.7M

**Orland Park, Illinois, US**

[www.radcheminc.com](http://www.radcheminc.com)

**President:** William M Radostits

**Products:** Chemicals and solvents; alcohols; aliphatic and aromatic hydrocarbons; glycol ethers; process and base oils; reuse solvents; resins and ketones

**Services:** Transport via railcar, tanker, drums, totes; blending

**Assets:** Dedicated owned compartment trailers; dedicated equipment for specific products

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**LUMAR QUIMICA**

2020 SALES: $25.7M (€21M)

**Barcelona, Spain**

[www.lumarquimica.com](http://www.lumarquimica.com)

**CEO:** Lluis Ribera

**Products:** Synthetic lube bases (PAO, PIB, PAG, esters, silicone); lubricant additives & packages (AW-EP, antioxidants, corrosion inhibitors, metal deactivators, friction modifiers, anti-foams, tackifiers); fatty acids; fatty alcohols; surfactants; viscosity index improvers, pour point depressants; amines; solid lubricants; wetting agents; food ingredients, bio-additives and bases; antifreeze packages

**Services:** R&D; storage; logistics; repackaging; analysis; technical training

**Trading sales:** 5%

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**MONARCH CHEMICALS**

2020 SALES: $25.3M (£18.5M)

**Sittingbourne, Kent, UK**

[www.monarchchemicals.co.uk](http://www.monarchchemicals.co.uk)

**Managing director:** Jon Hill

**Products:** Acetic acid; antifoams; caustic soda; citric acid; formic acid; feed additives; formates; glycerine; glycols; grain preservation chemicals; hydrochloric acid; nitric acid; propionic acid; sodium hypochlorite;
sodium sulphide

**Services:** Warehousing; liquid and powder blending; toll manufacturing; packed and bulk UK distribution; inventory management; supplier reduction; JIT delivery; global sourcing

**Assets:** 2 UK distribution locations with bulk and packed storage, warehousing, dilutions, powder blending, liquid blending, offices; 4 purpose built trucks

**Trading sales:** 18%

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**MY-CHEM**

**2020 SALES:** $25.1M (€20.5M)

**Buchholz, Germany**

**www.my-chem.de**

**CEO:** Ralf Meinecke

**Products:** Phthalic anhydride; maleic anhydride; trimellitic anhydride; styrene; terephthalic acid; isophthalic acid; monopentaerythritol; di-pentaerythritol; paraformaldehyde; tall oil products; heat transfer fluids; sanitizers

**Services:** Trading

**Trading sales:** 60%

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**RISHICHEM DISTRIBUTORS**

**2020 SALES:** $24.7M (RS1.8BN)

**Mumbai, India**

**www.rishichem.com**

**Director:** Arvind Kapoor

**Products:** Acrylic-based flow modifiers, matting agents & degassing agents; actives for personal care; anionic, nonionic and amphoteric surfactants; aromatic polyisocyanates; alkali water soluble resins; hydrocarbon resins; natural oils & extracts; fluoro surfactants; high boiling alcohols; MDI & polyols; microcrystalline waxes, bees wax & specialty blends; n-butyl chloride; specialty polyester resins; poly mercaptan fast cure epoxy hardeners; rheological modifiers; rosins & rosin esters; silanes; silicone based additives, resins & intermediates; silicones; siliconic pressure sensitive adhesives, release agents & surfactants

**Services:** Technical applications laboratory; blending; packaging; labelling; warehousing and inventory management

**Assets:** Company premises

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**STERA CHEMICALS**

**2020 SALES:** $24.5M (€20M)

**Jilava, Bucharest, Romania**

**www.sterahemicals.ro**

**CEO:** Alecsandru Rasidescu

**Products:** Solvents; glycols; resins; surfactants; pigments; additives; masterbatchers; inorganics

**Services:** Blending; drumming; consulting

**Assets:** Warehouses; trucks; offices

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**Trading sales:** 10%

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**KEMAT**

**2020 SALES:** $24.3M (€19.9M)

**Brussels, Belgium**

**www.kematbelgium.com**

**Managing director:** Simon Mason

**Products:** Polybutylenes; poly alpha olefins (PAO); lubricant auxiliaries; natural oils; rubber auxiliaries; natural & synthetic rubber; titanium dioxide; carbon black; fuel additives; keropur

**Services:** Blending; bulk storage; drumming; outsourcing; packing; repacking; sourcing; transport fleet; warehousing

**Assets:** 100x ISO containers; warehouses with drumming; blending and repacking capability; 5 offices globally; internal laboratory

**Trading sales:** 11%

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**ASSUNCAO DISTRIBUIDORA**

**2020 SALES:** $24.0M

**Alhandra, Brazil**

**www.assuncaodistribuidora.com.br**

**General manager:** Mauricio Assuncao

**Products:** TD; polyether polyol; hydrogen peroxide; caustic soda flakes; sodium metasilicate; titanium dioxide; soda ash light; methylene chloride; potassium permanganate; sulphonic acid 70% granulated; phosphoric acid; sodium nitrite; potassium hydroxide; sodium lauryl ether sulphate

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**S. KUSHALCHAND INTERNATIONAL**

**2020 SALES:** $23.8M

**Mumbai, India**

**www.skushalchand.com**

**Managing director:** Sunil Hirani

**Products:** Ingredients for F&F industry; personal care; home care; functional ingredients – skin & hair care; Pharma intermediates; fragrances; solvents; paints & coatings; polyamide intermediates; essential oils

**Services:** Import, distribution and export of a wide range of flavours and fragrance ingredients; research and development; sales & marketing

**Assets:** 75,000 square feet manufacturing and warehousing facilities in Tarapur & Bhiwandi in India and Grasse in France; corporate office in Mumbai; R&D facilities and application laboratory; formulation laboratory backed by a sales and marketing team in France

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**TZ GROUP (TZ, TAU, TREZA)**

**2020 SALES:** $23.4M

**Mexico City, Mexico**

**www.tzgroupusa.com / www.treza.com**

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**SEACOLE**

**2020 SALES:** $23M

**Plymouth, Minnesota, US**

**www.seacole.com**

**President and CEO:** Gregg Elliott

**Products:** Electronic processing chemicals (printed and integrated circuit); surface finishing/plating chemicals; industrial cleaning detergents; odor control chemicals; transportation cleaning and maintenance chemicals; laboratory reagents; fine chemical ingredients

**Services:** Custom and contract blending and packaging (dry and liquid); private label blending and packaging; logistics

**Assets:** 100,000 square foot warehouse; manufacturing/headsquarters in Plymouth, Minnesota; trucks

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**WHITCHEM**

**2020 SALES:** $21.3M (€15.6M)

**Newcastle-Under-Lyme, Staffordshire, UK**

**www.whitchem.co.uk**

**Managing director:** Charles Hawley

**Products:** High quality resins/polyomers; inorganic pigments; additives; mineral fillers/ filter aids; textile processing/finishing/ coating products; raw materials for use in adhesives, sealants, construction building materials, coatings, inks, plastics, rubbers; liquid/ solid separation, agricultural formulations, feeds, horticulture, metallurgy, engineering materials and refractories

**Services:** Local storage and supply of chemicals and minerals for customers across the UK and Ireland; industrially trained personnel; specialist technical support; project development; formulation advice; reliable supply base – 96% of deliveries in 2020 received on time in full

**Assets:** Sales office and warehouse located in the heart of the UK
**www.albionchem.ru**  
**Director:** Irina Buldygina  
**Products:** Melamine; xanthan gum; silanes; manganese metal; magnesium sulphate; polyanionic cellulose; sodium dichloroisocyanurate; titanium dioxide; fatty acids; HEDP/ATMP; thiourea; hexamethylenediamine; triacetin; propylene carbonate; ammonium polyphosphate  
**Services:** Trading; storage & logistics  
**Assets:** Owned sales office in Moscow; two rented sales offices and six rented warehouses in Russia

**PROQUIP**  
**2020 SALES:** $20.8M (€17M)  
**Vilanova del Cami, Spain**  
**www.proquipsa.com**  
**Manager:** Marta Pijuan  
**Products:** Caustic soda; sulphuric acid; leather specialities; industrial water treatment; acetic acid; phosphoric acid; inorganic and organic  
**Services:** Custom made products; research, innovation in new products; support in process performance increase; support to reduce environmental impact; specialists in import and exports  
**Assets:** 44 well-trained staff; 22,000 square metres of warehouse space; 12 trucks; homologations to deal with 1,000 chemical products  
**Trading sales:** 8%

**KADION ESPECIALIDADES QUIMICAS**  
**2020 SALES:** $20.4M (€16.7M)  
**Barcelona, Spain**  
**www.kadion.com**  
**CEO:** Joaquim Guilha Sarda  
**Products:** Specialty chemicals; additives; hyperdispersants; surface and rheology modifiers; organic and inorganic pigments; aluminium and bronze metallic pigments; pearl pigments; solvent soluble dyes; defoamers and air release agents; UV stabilizers; HALS; antioxidants; photoinitiators; nitrocellulose resin; epoxy resin; vinyls; aldehydes; acrylics and polyurethane resins  
**Services:** Technical sales and marketing; supply chain management; import and export; warehousing; customer and regulatory services  
**Assets:** Sales office and warehouses

**THE WHITE SEA & BALTIC CO**  
**2020 SALES:** $19.6M (£14.4M)  
**Horsforth, UK**  
**www.whitesea.co.uk**  
**Managing director:** Alan Carradice  
**Products:** Surfactants – nonionics, anionics, cationics, hydrotopes and green surfactants; fatty acids; oleochemicals; UV absorbers; pine tar; biocides and preservatives; personal care ingredients; lactates; phenol blends and crystals  
**Services:** Storage; blending; sourcing  
**Assets:** Head office  
**Trading sales:** 20%

**SULATLANTICA IMPORTADORA E EXPORTADORA**  
**2020 SALES:** $19.5M  
**Rio de Janeiro, Brazil**  
**www.sulatlantica.com.br**  
**Director:** Leonardo Roisman  
**Products:** Ammonium chloride; BHT; borax; caustic potash; caustic soda; DEA; DEG; EDTA; MEA; MEG; potassium carbonate; sodium nitrate; sodium nitrite; sulphites; TEG  
**Services:** Import; export; packaging; transportation; logistics; blending  
**Assets:** 4 warehouses; 20 tanks; 1 office building
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

CFI WORLD
2020 SALES: $17.8M

Robakowo, Poland
www.cfijworld.pl
CEO: Klaudiusz Dominik
Products: Cellulose ethers; tartaric acid; SBS and NBR; RDP; EPDM; chloroprene; titanium dioxide; self-leveling additives; hydrophobic impregnates
Services: R&D; formulations; logistics; blending; trading; sourcing of specialties; storage
Assets: R&D center and headquarters (office and warehouse)
Trading sales: 5%

GULF COAST CHEMICAL
2020 SALES: $17.8M

Abbeville, Louisiana, US
www.gulfcoastchemical.com
Managing member: Jim Fusilier

STORT CHEMICALS
2020 SALES: $17.8M (£13M)

Bishops Stortford, UK
www.storchemicals.co.uk
Executive chairman: Kendrick Gilkes
Products: Resins; pigments and additives for coatings (paints, inks and adhesives); colourants for paints and thermostets; fluoro-surfactants; synthetic & natural raw materials for flavours and fragrances
Services: Technical sales; sampling; storage and distribution

UNIQUE CHEMICAL TECHNOLOGIES
2020 SALES: $17.7M

San Juan, Puerto Rico
www.unichemtech.com
President: Carlos M. Acevedo
Products: Chemical & plastic resin - raw materials
Trading sales: 9%

KLAUS F. MEYER
2020 SALES: $17.6M (€14.4M)

Fussgoenheim, Germany
www.klausfmeyer.de
Managing Director: Martina Magnie/Frank Meyer
Products: Hydroxylamine sulfate; hydroxy-lamine hydrochloride; triflic acid; MEKO; nitromethane; isocyanuric acid; BHT; p-toluene-sulfonic acid; n-isopropylhydroxylamine; anthranilic acid; agrochemicals; pharmaceuticals; specialty chemicals; catalysts
Services: Door-to-door-service; refilling of triflic acid; handling of dangerous goods; stockholding; isotanks

ROYALE GROUP
2020 SALES: $17M

Bear, Delaware, US

accessories; solvents and fillers
Services: Trucking; warehousing; technical services
Assets: 4 warehouses; trucking fleet; multiple distribution partners

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www.icis.com
www.royalepigments-chem.com
www.awsmsolutions.com

CEO: John Logue
Products: Alkali; fluoroborates; fluorides; metal fluoroborates; nitrates/nitrites; borates; ACS grades; speciality organics and inorganics
Services: Manufacturing; supply chain management; consulting; contract manufacturing & formulating; liquids; blending; break bulk; wet & dry
Assets: Owned manufacturing facility; 5 warehouse locations

SAIPER CHEMICALS
2020 SALES: $16.0M

Mumbai, Maharashtra, India
www.saiper.com

Director: IBV Raghavan
Products: Additives (amine neutralizer, adipates, propionates, saturated block polyethers); amines (ethanolamines, ethyleneamines, isopropanolamines); C4 derivatives (BDO, NMP, THF, MPDiol, TBAC); coalescing aids (texanol, OE 300, TXIB, Cosalol; Cosalol 290 Plus); glycol ethers (e-series & p-series); propylene glycols; pine based derivatives; tall oil rosin; tofa; DTO; rosin esters and rosin ester emulsions; surfactants; Dowfax series; Tergitol series; Triton series; specialties: 1-2 diaminocyclohexane, 2-ethylhexyl acetate, 2-ethylhexylglycerin, caprylyl glycol, dimethyl succinate, di-n-butyl ether, isoamyl alcohol, vinyl-2-ethylhexanoate
Services: Amongst the few indian chemical distributors registered with the FSSAI (for supply of chemicals to the F&B industries) and FDA (for supply of chemicals & intermediates to the pharmaceutical industry); custom blending & repackaging; formulation laboratory; drumming
Assets: 2 offices; 3 go-downs (one owned); 1 blending/formulation unit
Trading sales: 2%

BLOOMCHEMAG
2020 SALES: $15.9M (€13M)

Mol, Belgium
www.bloomchemag.com

CEO: Rajesh Sethi
Products: Ethyl acetate; PMA; butyl acrylate; MEK; benzyl alcohol; IPA; methylene chloride; ferric chloride; hydrochloric acid; acetic anhydride; methane chloride; TD1; calcium hypochlorite; methoxy propanol; caustic soda; sorbitol 70%
Services: Global trading; imports into Antwerp; distribution in Europe
Assets: 3,000 square feet office space in Noida, India
Trading sales: 35%

RUSPLAST
2020 SALES: $15.9M (RB1.17BN)

Moscow, Russia
www.rusplast.com

Director: Syukrin Aleksey
Products: Plastics; polymers; rubbers; resins; thermoplastic elastomers (TPE, TPV); bioplastics; masterbatches & additives; silicones; recycled polymers; purging compounds
Services: Technical support (before, after sale); choice of polymers; processing; troubleshooting

SMA COLLABORATIVES
2020 SALES: $15.5M

Cincinnati, Ohio, US
smacollaboratives.com

President and CEO: Saad Ashoor
Products: Anti-ageing actives; vitamins; biotechnologies; fermented actives; preservatives; aroma chemicals; arrowroot powder; pentylen glycol; natural ingredients; formulations support
Services: Supply of active ingredients; formulation support; blending
Assets: 2 warehouses; 3 facilities in 3 states; application lab; national sales team
Trading sales: 50%

POLYHIMKOMPLEKT-M
2020 SALES: $15M

Moscow, Russia
SPECIAL REPORT
TOP 100 CHEMICAL DISTRIBUTORS

http://phkomp-m.ru
Owner and managing director: Stanislav Zhilich
Products: Binders; latexes; dispersions; resins; fillers; pigments; coalescents; rheological additives; biocides; antifoams; dispersants; thickeners; PVC; functional additives for plastics; textile additives; unsaturated PE resins
Services: Warehousing; logistics; transportation; customs clearance; marketing; advertising
Assets: 7 outsourced warehouses; 2 trucks; microbiological lab

271 CB CHEMIE
2020 SALES: $14.2M (€11.6M)
Baumgarten, Austria
www.cbchemie.at
CEO: Dr Christian Braunshier
Products: Thickeners; binders; pigments and preparations; metal soaps; multifunctional additives; specialty phosphates; SBS copolymers; cellulose ethers
Services: Development of solutions; technical support; product research; vendor management; storage; repackaging
Assets: Warehouse; quality lab and R&D centre; refilling station

272 CUSTOM CHEMICAL SERVICES
2020 SALES: $13.4M
Hitchcock, Texas, US
www.cchemicals.com
President: Margaret Roff
Products: Aliphatic and aromatic solvents; amines; hydrocarbons; alcohols; glycols; glycol ethers; acetates; ketones; acids; surfactants; solvent blends
Services: Toll blending and packaging; containerization; warehouse storage; import/export services; transloading; dilutions
Assets: Warehouses; bulk storage tanks; blending and packaging equipment; laboratory

273 AUDICHE TRADING COMPANY
2020 SALES: $12.8M
Alexandria, Egypt
www.facebook.com/Audiche-Trading-Co-411445818957021
President: Alain Audiche
Products: Titanium dioxide; polyvinyl alcohol; micaceous iron oxide; glass flakes; hydrocarbon resin; methyl ethyl ketoxime; compound ferro titanium; zinc phosphates; iron oxides; Denka CSA (calcium sulpho aluminate)
Services: Agencies; trading
Assets: 1 office; 2 warehouses; 2 trucks
Trading sales: 65%

274 CHEMCEED
2020 SALES: $12.3M
Chippewa Falls, Wisconsin, US
www.chemceed.com
President: Marimel Enderes
Products: Plasticizers; corrosion inhibitors; additives; solvents; fatty acids; alcohols; specialty chemicals; industrial chemicals; food additives
Services: Blending; packaging; labelling; storage; consignment; JIT delivery
Assets: 4 warehouses
Trading sales: 10%

275 CLASSIC DISTRIBUTING COMPANY
2020 SALES: $12M
Pacoima, California, US
www.classicdistrib.com
President: Larry Helscher
Products: Personal care; industrial cleaners; preservatives; esters; surfactants; specialty chemicals
Services: Liquid blending; warehousing;
product development; technical sales

**Assets:** Owned facility, truck fleet
**Trading sales:** 5%

**276 AMERICAN CHEMIE**

**2020 SALES:** $11.6M

**Austin, Texas, US**

**www.americanchem.com**

**President and CEO:** Paula Kamdar

**Products:** Chemicals; ingredients and additives for sunscreens; personal care; H&I chemicals; food ingredients; health and nutrition ingredients; animal nutrition ingredients; paints; inks; catalysts; lube oil; greases; metal working; PVC lubricants; flame retardants; synthesis

**Services:** Logistics; importation; hazmat chemicals in iso-tanks; just-in-time delivery; hazmat certified; outsourcing; tolling; private labelling

**Assets:** Large inventory of chemicals in 6 warehouses across the US

**277 A-GAS ELECTRONIC MATERIALS**

**2020 SALES:** $10.1M (£7.4M)

**Rugby, Warwickshire, UK**

**www.agasem.com**

**Managing director:** Jonathan Sellars

**Products:** Semiconductor and microelectronics materials; PCB, general metal finishing chemicals; photovoltaics; flexible electronics; sensors; microfluidics; lab on chip; ancillaries, MEMS

**Services:** Warehousing; cold and frozen storage; laboratory analysis; R&D projects; technical support; logistics; export

**Assets:** 20,000 square foot warehouse

**Trading sales:** 100%

**278 AN LOC PHAT INTERNATIONAL**

**2020 SALES:** $10M

**Ho Chi Minh, Vietnam**

**www.anlocphat.com.vn**

**CEO:** Harry Nguyen

**Products:** Synthetic rubber; plastics; chemicals

**Services:** Imports; reselling

**Assets:** Warehouse and office

**Trading sales:** 25%

**279 TECNOSINTESI**

**2020 SALES:** $9.8M (€8M)

**Bergamo, Italy**

**www.tecnosintesi.com**

**Sales & marketing manager:** Michele Angius

**Products:** Adipic acid (AA); ammonium polyphosphate (APP); acetyl tributyl citrate (ATBC); butanediol (BDO); cyclohexane-dimethanol (CHDM); diallyl phthalate (DAP); hexanediol (HDO); isophthalic acid (PIA); monobutyltin oxide (MBTO); monopropylene glycol (MPG); polyethylene wax (PE wax); p-tet butyl phenol (PTBP); tartaric acid; trimethylolpropane (TMP); zinc oxide (gold, green and active)

**Services:** Trading; sourcing of specialties; storage; blending and repackaging; full service from sourcing to DDP delivery; handling of emergencies.

**Trading sales:** 70%

**280 QUIMICA MER**

**2020 SALES:** $9.1M (£7.4M)

**Toledo, Spain**

**www.quimicamer.es**

**CEO:** Javier Huerta Gonzalez

**Products:** Solvents & thinners & green solvents; paints & coatings raw materials; adhesives & sealants raw materials; aroma/perfumes & cosmetic raw materials; softeners & detergents; emulsions and copolymers; anti-freeze formulated products; epoxy resins; pharmaceutical ingredients; cosmetics & agro chemicals raw materials; organic & inorganic chemicals; aeronautic & automotive raw materials; water treatment chemicals; ink & printing chemicals; food ingredients

**Services:** Bulk storage; blending & formulation; packaging & bulk deliveries; logistics & outsourcing; lab analytical services to third parties; e-invoicing

**Assets:** 1 warehouse (bulk & packaged storage); bulk tank cars, packed trucks

**281 ABBEY CHEMICALS**

**2020 SALES:** $8.2M (£6M)

**Great Yarmouth, UK**

**www.abbeychemicals.co.uk**

**Director:** Tyson Bonham

**Products:** Monoethylene glycol; monopropylene glycol; butyl diglycol; monoethanolamine; acetic acid; ferric chloride; caustic soda liquor and pearl; copper sulphate; magnesium sulphate; potassium nitrate; calcium nitrate; boric acid; zinc sulphate; manganese sulphate; phosphates

**Services:** Storage

**Assets:** 3 warehouses; 6 trucks; 7 trailers; 5 ADR drivers; offshore marine base facility; 12 offshore tanks

**Trading sales:** 20%

**282 CLARIQUIMICA**

**2020 SALES:** $7.9M

**Sao Paulo, Brazil**

**www.clariquimica.com**

**CEO:** Valne Lucas Vieira

**Products:** Pigments and additives; pigment dispersions; paper and textile chemicals; iron oxide; dyes for paper and textiles; caustic soda; carbon black

**Services:** Blending and packaging

**Assets:** Warehouse; 1 truck and 1 pick-up

**283 CHEMCOM**

**2020 SALES:** $7.8M (£6.4M)

**Zapresic, Croatia**

**www.chemcom.hr**

**CEO:** Filip Rosandic

**Products:** Lubricant additives; food commodities; food additives; pharmaceutical additives; coating and construction additives; general industry raw materials

**Services:** Sales and technical support

**Trading sales:** 50%

**284 RISHICHEM MIDEAST**

**2020 SALES:** $7.6M

**Dubai, UAE**

**www.rishichem.ae**

**Director:** Arvind Kapoor

**Products:** Silicone polymer; synthetic rubber; styrene block co-polymer; glycerine; silicone fluid; carbon black; epoxy resin; crtramonium chloride; sodium benzoate; calcium stearate

**Services:** Storage; warehousing; technical support

**Assets:** 1 rented office and 1 owned office in Dubai; 2 third party rented warehouses in Dubai

**285 NIMAC**

**2020 SALES:** $6.5M

**Birmingham, UK**

**www.nimadcldt.co.uk**

**Manager director and CEO:** Nigel McDonald

**Products:** Lubricant additives; rust protectives; antioxidants; specialty oleochemicals; specialty petrochemicals and packages

**Services:** Industry specific personnel; specialist technical support

**Assets:** Warehouses in the UK and Germany

**286 PETRICO**

**2020 SALES:** $5.9M (£4.3M)

**Sandbach, UK**

**www.petrico.com**

**Managing director:** Andrew Lamb

**Products:** Lubricant additives, components and packages

**Services:** Procurement; consolidation

**287 DAKRAM MATERIALS**

**2020 SALES:** $3.1M (£2.3M)

**Biggleswade, Bedfordshire, UK**

**www.dakram.com**

**Managing director:** Kate Mingay

**Products:** Potassium bicarbonate; manganese sulphate; sodium molybdate; trace el-
<table>
<thead>
<tr>
<th>No.</th>
<th>Company</th>
<th>Country</th>
<th>2020 Sales</th>
<th>CEO</th>
<th>Products</th>
<th>Services</th>
<th>Assets</th>
<th>Trading Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>288</td>
<td>CHEMEX</td>
<td>San Juan, Puerto Rico</td>
<td>$3M</td>
<td>Eduardo Perez</td>
<td>Elements; vitamins; chelates; cobalt products; animal feed products; sulphur; copper products</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>289</td>
<td>ENVIROTECH EUROPE</td>
<td>London, UK</td>
<td>$1.6M (£1M)</td>
<td>Larry Clark</td>
<td>Solvents</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>290</td>
<td>CRISMACHEM</td>
<td>Madrid, Spain</td>
<td>$1.6M (€1.3M)</td>
<td>Marcelo Montoro</td>
<td>Specialty chemicals for mortars; coatings, adhesives, sealants and elastomers (CASE); resins; cellulose ethers; additives; minerals; pigments</td>
<td>Storage; custom blending and repackaging; formulation; drumming; training; project development</td>
<td>Headquarters; 2 warehouses</td>
<td></td>
</tr>
<tr>
<td>291</td>
<td>KETSIN DE COSTA RICA</td>
<td>Costa Rica</td>
<td>$1.6M</td>
<td>Cesar Marin</td>
<td>Polymerics; masterbatches; adhesives; solvents; food additives; titanium dioxide; emulsions; acrylic resins; sanitizers; specialties; personal care &amp; house hold</td>
<td>Storage &amp; packaging</td>
<td>Two warehouses (Costa Rica &amp; Guatemala); transportation fleet</td>
<td></td>
</tr>
<tr>
<td>292</td>
<td>COREFLOW CHEMI</td>
<td>Vadodara, India</td>
<td>$1.2M (INR 90.07M)</td>
<td>Burhan Bazi</td>
<td>Ethyl acetate; titanium dioxide; ligno sulfonates; RDPP; MHEC; PVA; CARE segment - ethyl acetate, titanium dioxide, ligno sulfonates, RDPP, MHEC, PVA; SLES, SLS needles, AOS</td>
<td>Warehousing, solid mixing, repackaging, distribution</td>
<td>Assets: 2 warehouses; 1 office</td>
<td></td>
</tr>
<tr>
<td>293</td>
<td>UAB RIM LOGISTIKA</td>
<td>Vilnius, Lithuania</td>
<td>$1.1M (€0.9M)</td>
<td>Redzinaldas Mickus</td>
<td>Brake fluids; superabsorbent polymers; acrylates; carbamide; potassium products; sodium bicarbonate; PEG400; PEG4000</td>
<td>Storage and warehousing; blending; new product formulation; just-in-time logistics; fiscal agency; representation; sampling</td>
<td>Two warehouses (Costa Rica &amp; Guatemala); transportation fleet</td>
<td></td>
</tr>
</tbody>
</table>

Note: Local currency sales converted to US dollars based on 31 December 2020 exchange rates