

ICIS Top 100 Chemical Distributors

We present our global ranking of the leaders in chemical distribution, from large to small based on 2020 sales. This year we have a record of nearly 300 companies participating



Sarah Creswell London
Joseph Chang New York
Will Beacham Barcelona

1

BRENTAG
2020 SALES: \$14.40BN
(€11.78BN)

Essen, Germany

www.brenntag.com

CEO: Christian Kohlpaintner

Products: Full-line portfolio of more than 10,000 products; industrial chemicals; specialty chemicals; ingredients; adhesives; paints; oil and gas chemicals; food and nutrition ingredients; water treatment chemicals; personal care ingredients; pharmaceutical ingredients; cleaning chemicals; coatings and construction chemicals; animal nutrition products; pulp and paper chemicals

Services: Tailor-made distribution solutions

for industrial and specialty chemicals; one-stop-shop solutions; specific application technology; extensive technical support; value-added services such as just-in-time delivery; product blending and mixing; formulation; repackaging; inventory management; digital ordering via e-commerce platform Brenntag Connect

Assets: More than 670 locations in 77 countries; workforce of more than 17,000 employees

2

UNIVAR SOLUTIONS
2020 SALES: \$8.26BN

Downers Grove, Illinois, US

www.univarsolutions.com

President and CEO: David Jukes

Products: Amines; aviation fluids; chelants; additives; hydrocarbons; hydrocarbons; essential chemicals & ingredients; military specification; monomers; oleochemicals;

personal care specialties; polymer/resins; silicones; solvents; surfactants

Services: Corporate accounts; ChemPoint; custom blending; custom packaging & private label services; lab & formulation services; minibulk; supply chain; telemetry services; warehousing; onsite services; ChemCare services

Assets: shop.univarsolutions.com; chemcentral.com; univarsolutions.com

3

TRICON ENERGY
2020 SALES: \$5.23BN

Houston, Texas, US

www.triconenergy.com

President and CEO: Ignacio Torras

Products: Chlor-alkalis; aromatics; glycols; fibre intermediates; solvents; olefins; polymers; fertilizers

Services: Marketing; pre-export financing; shipping; logistics; packaging; blending;

storage; just-in-time delivery; repackaging; inventory management; risk management for commodity price and foreign exchange

Assets: Global presence with sales into 100+ countries; 28+ offices; 450+ employees

4

HELM

2020 SALES: \$5.04BN (€4.12BN)

Hamburg, Germany

www.helmag.com

CEO: Stephan Schnabel

Products: Methanol; base petrochemicals; biobased chemicals; acids & lyes; fibreglass; intermediates; fertilizers (nitrogen, potassium, phosphates, liquids, specialties); crop protection (insecticides, herbicides, fungicides, growth regulators); pharmaceutical products (active pharmaceutical ingredients, pharmaceuticals)

Services: International marketing; logistics; distribution; project development; sci-

entific & technical services; production & investments

Assets: Subsidiaries in about 30 countries; production participations

5

IMCD

2020 SALES: \$3.60BN (€2.94BN)

Rotterdam, The Netherlands

www.imcdgroup.com

CEO: Piet van der Slikke

Products: Speciality chemicals and ingredients for pharmaceuticals, CASE (coatings, adhesives, sealants, elastomers), personal care, advanced materials, food and nutrition, animal nutrition, nutraceuticals, lubricants, synthesis, HI&I, oil and gas

Services: Technical sales; marketing of specialty chemicals and food ingredients; application laboratories; local and central stock holding; drumming; repackaging; blending; sampling

Assets: 55 market-focused application laboratories; nearly 3,300 employees; 91 offices; 94 warehouses throughout all operating companies in Europe, Turkey, Israel, UAE, Africa, US, Canada, Brazil, Puerto Rico, Chile, Argentina, Uruguay, Colombia, Mexico and Australia, New Zealand, India, Bangladesh, China, Malaysia, Indonesia, Philippines, Thailand, Singapore, Vietnam, Japan, South Korea

6

AZELIS

2020 SALES: \$2.72BN (€2.22BN)

Luxembourg

www.azelis.com

Group CEO: Dr Hans Joachim Muller

Products: Thousands of specialty chemicals and food ingredients for the following markets - animal nutrition; food and health; personal care; home care & industrial cleaning; pharmaceuticals; specialty agri/horti; CASE; electronics; essential chemicals; fine chemicals; lubricants & metal working fluids; rubber & plastic additives; textile; leather, paper and other applications

Services: Laboratory analysis; formulation development and blending; expert technical and regulatory support; repacking; flexible pack sizes; local stockholding; market research and trend analysis; GMP and cleanroom pharmaceuticals facilities; integrated supply chain; sampling

Assets: 60+ application laboratories; offices and access to warehouses across EMEA, Americas and Asia Pacific; high quality sales force that is technically trained for the market segments they serve

7

KOLMAR GROUP

2020 SALES: \$2.65BN

Zug, Switzerland

www.kolmargroup.com

CEO and Chairwoman of the board: Ruth Sandelowsky

Products: Aromatics; olefins; fibre intermediates; alcohols; renewable fuels; solvents

Services: Blending; storage; transportation

Assets: 2 biofuels plants

Trading sales: 81%

8

SINOCHEM PLASTICS

2020 SALES: \$2.32BN

Beijing, China

www.sinochemplastics.com

Company President: Zhao Guoxun

Products: Engineering plastics (AS, PS, PMMA, MS, PC, PA); general plastics (ABS, polyethylene, polypropylene, polyvinyl chloride); polyurethanes; rubber chemicals

Services: Marketing; customer-centric ideology; diversified product solutions and value-added services for upstream and down-



stream; one-stop procurement; supply chain management; technical support; commissioned processing; brand maintenance; information consultation

Assets: Three warehouses with gross area of 58,687 square metres; total construction area of 57,210 square metres; two office buildings with gross area of 10,270 square metres

Trading sales: 40%

9

BARENTZ

2020 SALES: \$2.02BN (€1.65BN)

Hoofddorp, The Netherlands

www.barentz.com

CEO: Hidde van der Wal

Products: Life science ingredients and specialty chemicals for human nutrition, pharmaceuticals, personal care, animal nutrition, CASE and plastics, household care, industrial and institutional cleaning; specialty intermediates

Services: Local/regional/global warehousing; combined order management; harmonised sampling system; technical and formulation support; customised nutrition and taste systems/production; customised sourcing; dry/liquid blending; spray drying; microencapsulation; test-market support

Assets: Offices in 65+ countries in EMEA, Asia-Pacific, China, North America and Latin America; 25+ specialised application laboratories; 1,500+ employees; Barentz Academy

10

SNETOR

2020 SALES: \$1.63BN

Courbevoie, France

www.snetor.com

President: Emmanuel Aubourg

Products: PE; PP; PVC; PET; PS; ABS; engineering polymers; polyols; TDI; industrial chemicals; recycled, biodegradable, compostable, mass balance

Assets: 90 warehouses; technical support

Trading sales: 70%

11

STOCKMEIER HOLDING

2020 SALES: \$1.57BN (€1.28BN)

Bielefeld, Germany

www.stockmeier.de

CEO: Peter Stockmeier

Products: Industrial chemicals (acids, caustic, solvents, solids); specialty chemicals for industrial and home care, cosmetics, coating, construction; cleaning products; peracetic acid; polyurethane chemicals; flavours and spices; printing inks; textile auxiliaries; AdBlue; water treatment chemicals

Services: Warehousing; blending; toll manufacture; specialised laboratories; logistics

Assets: More than 50 locations in Europe, 200 trucks

12

PETROCHEM MIDDLE EAST

2020 SALES: \$1.54BN

Dubai, UAE

www.petrocheme.com

CEO: Yogesh Mehta

Products: Aromatics; alcohols; aldehydes; ketones; phenol; glycols; monomers; esters; methanol; caustic soda; plasticizers; polymers; pentaerythritol; phthalic anhydride

Services: Storage of bulk and drum chemicals; blending; trading commodities; packaging; providing tanks for leasing; logistics

Assets: Large state-of-the-art terminal in Jebel Ali, Dubai; 41 bulk chemical storage tanks, including drum storage for 25,000 drums and 4 drumming lines; tank terminal in Adabiya, Egypt for storing bulk chemicals; brand new storage terminal at Port Said West, Egypt with the construction of 20 tanks with capacity of 54,000 cubic metres expected to be completed in two phases by early 2022; 26 trailer trucks; 14 road tankers; storage and logistics terminal in Dammam, Saudi Arabia in partnership with Hoyer; sales and distribution offices in India, Egypt, Singapore, Taiwan, China, UK and Holland

Trading sales: 38%

13

OMYA

2020 SALES: \$1.47BN

(SWFR1.3BN)

Oftringen, Switzerland

www.omya.com

Vice president: Peter Bigler

Products: Binders; high-performance polymers; titanium dioxide; organic pigments; dyes; minerals; additives; specialty raw materials for CASE (coatings, adhesives, sealants and elastomers), inks, engineered materials, plastics, thermosets, plasters, mortars, concrete, packaging, board & paper, aluminium finishing; ingredients for food, nutraceuticals, pharmaceuticals, personal care, cosmetics, home care and animal nutrition; raw materials for agriculture and water treatment

Services: Global marketing and sourcing; global supply chain management (logistics, customer service); regulatory affairs management and services; R&D; technical service; analytics; microscopy; quality control

Assets: R&D center for surface science, mineral pigments, chemical engineering, microbiology and consumer goods; technical application service hubs in Europe, Americas and Asia Pacific for all product categories; sales affiliates in more than 50 countries; global network of 120+ warehouses

14

MANUCHAR

2020 SALES: \$1.28BN

Antwerp, Belgium

www.manuchar.com

CEO: Philippe Huybrechs

Products: Sodium sulphate; soda ash; zeolite; caustic soda; sodium bicarbonate; calcium chloride; sodium lauryl ether sulphate (SLES); linear alkyl benzene sulphonic acid (LABSA); glycerine; surfactants and oleochemicals; silicones; emulsifiers; resins and monomers; homecare and detergent chemicals; textile chemicals; personal care and cosmetics ingredients; paints and coatings chemicals; construction chemicals; mining chemicals; oilfield chemicals; food and feed additives; fertilizers

Services: Diversified product portfolio; local know-how and technical support in emerging markets; tailor-made warehousing and other logistics/supply chain services; financial solutions

Assets: 80+ affiliates worldwide across 35+ countries; 170+ locations; 450,000+ square metres of warehouse space; well-situated in emerging markets such as Latin America, Caribbean, Africa, Middle East and Asia

Trading sales: 46%

15

BIESTERFELD

2020 SALES: \$1.27BN

Hamburg, Germany

www.biesterfeld.com

CEO: Thomas Arnold

Products: High-performance polymers; engineering polymers; thermoplastic elastomers; styrenic and acrylic polymers; sustainable plastic solutions; synthetic rubbers; high-quality compounds based on silicone and fluoro-silicone rubbers; carbon blacks; additives; raw materials for personal care, pharmaceuticals, organic synthesis, food and CASE; performance products; industrial and agricultural chemicals; plant protection products; animal health care ingredients; salts

Services: Individual solutions; technical expertise and consulting; active application development and product specification; direct and warehouse distribution; blending and storing; formulation/technical assistance and laboratory support; less-than-truckload (LTL) quantities; customised logistical solutions; consultancy and advisory services for Europe's REACH regulation; silicone rubber compounding

Assets: Subsidiaries in more than 30 countries; application laboratories; mixing, blending and storage facilities for solid and liquid chemicals

Trading sales: 10%

16

DKSH HOLDING

2020 SALES: \$1.25BN

(SWFR1.11BN)

Zurich, Switzerland

www.dksh.com/pm

CEO: Stefan P Butz

Products: Food and beverage ingredients;

personal care and cosmetics ingredients; pharmaceutical ingredients; specialty chemicals

Services: Marketing and sales; logistics; innovation and formulation services; regulatory services; sourcing services; blending and repackaging; after-sales services; digital services

Assets: 48 innovation centres; 120 business locations

17

MITSUBISHI SHOJI CHEMICAL
2020 SALES: \$1.18BN

Tokyo, Japan

www.mccml.co.jp/en

President and CEO: Tadashi Takasugi

Products: Solvent (aromatics, esters, paraffins, ketones, acids); urethanes; coatings (carbon black, acrylic resin, polyester resin, monomer, additives); silicones; fluorocarbon polymers

Services: Global marketing, sourcing and trading; logistics by vessel, isotank, bulk lorry, drum, bag

Assets: Global network in 115+ countries and locations as Mitsubishi Corporation

18

OQEMA GROUP
2020 SALES: \$1.12BN (€913M)

Liedberg, Germany

www.oqema.com

CEO: Peter Overlack / **CSO:** Patrick Barthels / **CFO:** Hartmut Kunz

Products: Paints & coatings materials; chemical industry & synthesis chemicals; construction chemicals; industrial cleaning chemicals; cosmetic & personal care ingredients; feed & food ingredients; flavours & fragrances; pharmaceutical ingredients; water treatment chemicals; surface technology chemicals; plastic & rubber additives; agriculture chemicals; lubricants; metal & surface treatment chemicals; automotive & machinery chemicals

Services: Blending; dilution and mixing; sustainability & recycling in own units; tailored logistics solutions; key account management; technical support; laboratory services; storage and warehousing; drumming and packaging; transloading vessel to rail; regulatory affairs management; clean room services; price risk mitigation (fixed, contract and spot pricing)

Assets: Offices and warehouses in 22 European countries; tank terminal in Ludwigshafen, Germany; recycling plant; fleet of own trucks; specialised laboratories; workforce of 1,200 Europe-wide

Trading sales: 5%

19

CALDIC
2020 SALES: \$1.09BN (€891M)

Rotterdam, The Netherlands

www.caldic.com

CEO: Alexander Wessels

Products: Food ingredients (starches, sweet-

eners, cocoa and chocolate, antioxidants, vitamins); texturisers (flavours, colours, proteins); emulsifiers (hydrocolloids, fruit preparations, oils & fats, nuts & seeds, enzymes, fruit minerals); solvents, acids & lyes; binders; fillers; plasticizers; pigments; additives; softeners; dispersing agents; tanning agents; catalysts; adsorbents; desiccants; elastomers; antioxidants; release agents; silicones; heat transfer fluids; distinguishing powders; water treatment additives; health and personal care ingredients

Services: Market research; supply chain services; production services; formulation; regulatory support; sourcing; repackaging

Assets: Locations in Europe (Sweden, Norway, Finland, Denmark, UK, France, Germany, Spain, Italy, Benelux, Baltics, Ireland), North America (Canada, US), Asia-Pacific (China, Thailand, Vietnam, Malaysia, New Zealand)

20

RAVAGO CHEMICALS
2020 SALES: \$1.04BN (€850M)

Arendonk, Belgium

www.ravagochemicals.com

General manager EMEA: Filip Van Camfort /

General manager US: Kevin Wettstein

Products: Industrial chemicals (coatings, PU & polymers, construction, asphalt); specialty chemicals (care, life science, performance, water); base chemicals (solvents, inorganics, intermediates, plasticizers)

Services: Technical expertise; warehousing; logistics; customised blends and premixes; repackaging and application laboratories

Assets: Network of warehouses (own and 3rd party); drumming & blending & lab facilities; feed premix plant; pressure vessel manufacturing and water treatment unit factory

Trading sales: 10%

21

QUIMIDROGA
2020 SALES: \$996.6M (€815M)

Barcelona, Spain

www.quimidroga.com

CEO: Vicente Munoz

Products: Solvents; monomers; glycols and intermediates; fine chemicals and specialties for food, feed; agrochemicals & fertilizers; pharmaceutical ingredients; cosmetics ingredients; flavours & fragrances; detergents; coatings; adhesives; paper chemicals; water treatment chemicals; plasticizers; resins; plastics and elastomers

Services: Storage of liquid and packed products; blending; standard and tailor-made packaging; dissolutions; Authorised Economic Operator (AEO) certification; technical advice; formulations; research

Assets: Logistics complex at the Port of Barcelona with capacity of 30,000 tonnes of packed products plus 155 tanks for 12,000cbm of liquids; 2 sites in the north (Bur-

gos) and centre (Madrid) of Spain, each with capacity of 1,500 tonnes of packed products plus 20 tanks for liquids; 9 distribution centres; fully equipped quality control laboratory and applications and developments laboratory for personal care, home care and food; customs bonded warehouse

Trading sales: 5%

22

OPEC PLASTICS
2020 SALES: \$892.5M

Hanoi, Vietnam

<http://opec.vn>

Chairman: Dinh Duc Thang

Products: Plastics resin; biodegradable plastic bags

Services: International trading; logistics; import and export; supply chain solutions; packaging

Assets: 18 branches and representative offices worldwide; 2 biodegradable plastic bag plants with capacity of 3,000 tonnes/month; 15 warehouses in Vietnam

Trading sales: 20%

23

TER GROUP
2020 SALES: \$881.7M (€721M)

Hamburg, Germany

www.terchemicals.com

CEO and managing shareholder: Christian Westphal

Products: Waxes; gum rosin; thermoplastic and thermoset polymers; polybutenes; SIS/SBS block copolymers; IIR rubber; casein; amorphous polyalpha olefins; hydrocarbon resins; pigments; dyes; polyvinyl alcohol; food ingredients; vaseline; white oil

Services: Blending; packaging; storage; production

Assets: Numerous office buildings; warehouses; trucks

Trading sales: 25%

24

BEHN MEYER GROUP
2020 SALES: \$857.2M (€701M)

Hamburg, Germany

www.behnmeyer.com

Products: Fertilizers; crop protection chemicals; agricultural additives and specialties; ingredients for food, personal & home care and pharmaceuticals; additives for animal feed and aquaculture; specialties for rubber and plastics; eco-friendly solutions for water treatment, petrochemicals, coatings, leather and textiles, and process industries

Services: Technical sales and marketing; customer service; regulatory and risk management; innovation and formulation; R&D support; blending, tailoring and packaging; warehousing and logistics; supply chain management; omni-channel support; busi-

Asia Pacific chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
1	Sinochem Plastics	2,276.0	33	Caldic	48.9	62	RAHN-Group	8.0
2	Tricon Energy	1,954.5	34	Biesterfeld	45.0	63	2M Group	7.7
3	Brenntag	1,753.5	35	Rakha Al Khaleej International	44.3	64	Antonio Tarazona	6.1
4	Mitsubishi Shoji Chemical	1,178.0	36	Shrieve Chemical	42.2	65	Prakash Chemicals International	5.9
5	DKSH Holding	939.7	37	Nordmann, Rassmann	40.4	66	Cornelius Group	5.7
6	Opec Plastics	845.0	38	Skystep Trading	31.4	67	Metafrax Trading International	5.5
7	IMCD	788.7	39	McKinn International	30.8	68	Nortex	5.4
8	Behn Meyer Group	775.3	40	ChemPartners	30.3	69	Group Barcelonesa	3.7
9	Kolmar Group	680.4	41	Taj Al Mulook General Trading	30.0	70	Noahs Ark Chemicals	3.7
10	Helm	572.0	42	Norkem Holdings	29.0	71	Indukern	3.7
11	Redox	518.9	43	Continental Industries Group	25.0	72	Arkem Kimya	3.0
12	Omya	316.6	44	RishiChem Distributors	24.7	73	Jobachem Group	2.9
13	ICC Chemical	304.1	45	S. Kushalchand International	23.8	74	Bloomchemag	2.8
14	Azelis	291.0	46	ECCEM European Chemical Marketing	22.7	75	Quimdis	2.7
15	Pon Pure Chemicals Group	268.1	47	Neo Chemical	18.7	76	MCassab	2.6
16	TOP Solvent	258.2	48	Saiper Chemicals	16.0	77	Atlantic Chemicals Trading	2.5
17	Jebsen & Jessen Group	248.2	49	Wego Chemical Group	14.9	78	Solventis	2.1
18	Petrochem Middle East	244.9	50	PHT International	14.4	79	Basstech International	2.0
19	KPL International	195.4	51	Bodo Moeller Chemie	13.5	80	Nesstra Services	2.0
20	WWRC Holding	144.2	52	Arpadis Benelux	12.2	81	KEMAT	1.4
21	Manuchar	127.0	53	Algol Chemicals	12.2	82	Coreflow Chemi	1.2
22	Barentz	105.9	54	Penpet Petrochemical Trading	12.2	83	A.+ E. Fischer-Chemie	1.2
23	Echemi Group	86.8	55	Aug. Hedinger	11.2	84	Lavollee	1.2
24	Union Petrochemical	85.2	56	Connect Chemicals Group	10.0	85	Selectchemie	1.1
25	Telko	81.4	57	Safic-Alcan	10.0	86	Al Nahda International (Anichem Group)	1.1
26	Shanghai Saifu Chemical Development	81.2	58	An Loc Phat International	10.0	87	The Chemical Company	1.0
27	Transmare Chemie	75.6	59	Equilex	9.8	88	Haefner	1.0
28	TER Group	73.4	60	Wisterna	9.3	89	George S. Coyne Chemical	1.0
29	CellMark	72.6	61	Novasol Chemicals Group	9.0			
30	Maha Chemicals	71.0						
31	Ravago Chemicals	67.3						
32	Lehmann & Voss	55.0						

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

ness development

Assets: Over 1,200 employees; office and warehouses in 14 countries; 38 warehouse locations; global production facilities in Malaysia, Thailand, Indonesia, Italy, Netherlands and US; laboratory facilities in Malaysia, Indonesia, Thailand, Vietnam, Italy and Netherlands

25 ICC CHEMICAL

2020 SALES: \$830.4M

New York, New York, US

www.iccchem.com

President: Naveen Chandra

Products: Polymers & additives; aromatics; solvents; ketones; acrylates & intermediates; nitriles; specialty chemicals; organic acids and derivatives; glycols; phenols; alcohols

Services: Packaging

Assets: 6 global offices and 25 representatives worldwide

Trading sales: 70%

26 JEBSEN & JESSEN GROUP

2020 SALES: \$719M (€588M)

Bangkok, Thailand, and Hamburg, Germany

www.ingredients.jjsea.com / www.jebesen-jessen.de

CEOs: Lim Siew Tin, Fritz von der Schulenburg

Products: Coatings & resins; plastics & rubber; food & nutrition health ingredients; feed additives; oil & gas chemicals; oil derivatives; bioethanol; pharmaceutical & personal care ingredients; home care specialties; adhesives; water treatment specialties; mining components; agro chemicals; modified starches; collagen & sweeteners

Services: Sales and marketing; R&D; import/export; regulatory affairs; warehousing; sourcing; factory audit; credit report; local currency financing

Assets: 22 offices worldwide; 15 warehouses; 4 laboratories; 3 regional innovation centres; R&D application lab

27 EMERAUDE

2020 SALES: \$700M

Paris, France

www.emeraude-international.com

CEO: Umar Rafique

Products: Polyethylene (PE); polypropylene (PP); polyvinyl chloride (PVC); polyethylene terephthalate (PET); polystyrene (PS); polyurethane (PU); recycled resins; masterbatches and additives; adhesives and coatings

Services: Logistics; packaging; storage; technical expertise

Assets: 24 locations; workforce of more than 150 employees; 39 warehouses

28 GTM HOLDINGS

2020 SALES: \$690M

Sao Paulo, Brazil

www.gtmchemicals.com

CEO: Rodrigo Gutierrez



Products: Specialty chemicals; performance products and industrials for paints and coatings, adhesives, sealants, agroindustry, chemicals and petrochemical industry, oil & gas, cleaning, rubber, lubricants, food, printing and packaging, flavours & fragrances, mining, pharma, construction, personal care, pharma, plastics

Services: Storage and repackaging; industrialization and filling; logistics and distribution; analysis; product application and quality control laboratory; blending and laboratory testing

Assets: more than 40 facilities, including 6 owned maritime terminals; 15 application and quality control laboratories

29 SAFIC-ALCAN 2020 SALES: \$688M

Paris, France

www.safic-alcant.com

CEO of Myrtel (holding company): Martial Lecat / **CEO of Safic-Alcan:** Philippe Combette

Products: Wide range of specialty chemicals and materials; performance products for adhesives & sealants, coatings, inks & construction, plastics, rubber, polyurethane, industrial spe-

cialties, detergent industries; life sciences for pharmaceutical, cosmetics & personal care, and health, wellness & nutrition industries

Services: Global sourcing; local sales; supply chain management and marketing support; dedicated technical, regulatory, and quality support; formulation; blending and sampling

Assets: More than 170 years of experience; 30 offices that cover 50 countries in EMEA, North America and Asia; 9 laboratories for cosmetics, coatings, rubber, pharmacy and water treatment. Combination of local warehouses and regional storage

30 HYDRITE CHEMICAL 2020 SALES: \$675M

Brookfield, Wisconsin, US

www.hydrite.com

CEO: Paul Honkamp

Products: Peracetic acid; chlor-alkali; industrial chemicals; foam control chemicals; food processing and sanitation chemicals; food ingredients; liquid sulphites; fertilizers and liquid micronutrients; pulp and paper chemicals; organic and inorganic chemicals; styrene/acrylic emulsion polymers; metal fin-

ishing chemicals; solvents; and wastewater treatment chemicals.

Services: Contract manufacturing; formulation; solvent reclamation; hazardous waste removal; packaging and transloading; technical training and customer product research

Assets: 15 locations; bulk storage of 15m gallons; private fleet of trucks and professional drivers

31 HAWKINS 2020 SALES: \$571.3M

Roseville, Minnesota, US

www.hawkinsinc.com

President and CEO: Patrick Hawkins

Products: Caustic soda; bleach; minerals; lactates; sulphuric acid; hydrochloric acid; sodium citrate; vitamins; ferric/ferrous chloride; urea; chlorine

Services: Manufacturing; custom blending; packaging; private label; delivery

Assets: Industrial manufacturing facilities (7); water treatment distribution warehouses (33); trucks (125+); nutraceutical manufacturing plant (1)

Trading sales: 10%

32

NORDMANN, RASSMANN
2020 SALES: \$536.8M (€439M)

Hamburg, Germany

www.nordmann.global

Managing directors: Dr Gerd Bergmann, Felix Kruse. **Chairman:** Carsten Guntner

Products: Adhesives and sealants; composites materials; construction and coatings chemicals; contact lenses; dental and medical materials; flame retardants; food additives; industrial chemicals and intermediates; lubricant additives; monomers; oleochemicals; personal care additives; pharmaceutical and nutraceutical ingredients; polyurethane chemicals; synthetic rubber and rubber chemicals; thermoplastics and polymer additives

Services: Laboratory studies and R&D; chemical synthesis and compounding; marketing and market intelligence; legislative and regulatory support; quality management and safety; global supply chain management; repackaging and refilling; sample service

Assets: Warehouses located all over Europe, Asia and North America

Trading sales: 5%

33

REDOX
2020 SALES: \$531.2M

Sydney, Australia

www.redox.com

Chairman and managing director: Robert Coneliano

Products: More than 1,000 products serving over 140 industries; commodity and specialty chemicals; food ingredients; agricultural chemicals; household and personal care chemicals; mining chemicals; surface coatings; plastics additives; grease and lubricants; water treatment chemicals; building and construction chemicals; pharmaceutical ingredients

Services: Custom blending; dilutions; repackaging; bulk storage of powders, solvents, acids, alkalis; palletised storage

Assets: 12 regional sales offices; 2 manufacturing sites; 7 owned and operated warehouses; more than 50 stock locations

34

SOLVADIS GROUP
2020 SALES: \$529.3M

Frankfurt, Germany

www.solvadis.com

CEO: Andreas Weimann

Products: Sulphur; sulphuric acid; methanol; petrochemicals; solvents; industrial chemicals; industrial minerals; pharmaceutical raw materials; synthetic lubricants; laboratory chemicals; coatings; fertilizers; packaging materials; personal protective equipment

Services: Marketing; storage; transport; logistics; packaging; supply chain management; processing; transloading; remanufacturing;

sulphur forming (prilling); regeneration

Assets: 9 tank farms; 2 storage facilities/warehouses; 2 production facilities

Trading sales: 5%

35

CONTINENTAL INDUSTRIES GROUP
2020 SALES: \$500M

New York, New York, US

www.continental-industries.com

President and CEO: Omer T Karabey

Products: Specialty and commodity chemicals: glycerine; gum rosin; n-hexane; soda ash; sodium bicarbonate; sodium hydroxide; sodium nitrate; sodium thiocyanate; sodium tungstate; dimethyl terephthalate; polybutenes; petrochemicals: PVC; HDPE; LLDPE; PP

Services: Sourcing; sales; trading

Trading sales: 40%

36

INDUKERN
2020 SALES: \$481.5M (€393.8M)

Barcelona, Spain

www.indukern.com / www.grupoindukern.com

CEO: Daniel Diaz-Varela Bertschinger

Products: Food ingredients; pharmaceutical ingredients; pharmaceutical APIs; flavours and fragrances; veterinary and animal nutrition ingredients

Services: Blending; premixes; packaging; storage

Assets: 9 warehouses in Spain and subsidiaries

Trading sales: 11%

37

CELLMARK
2020 SALES: \$479.2M

Gothenburg, Sweden

www.cellmark.com

President, Chemicals Division: Hugo Galletta; **President, Basic Materials Division:** Ersin Alkan

Products: Acetyls; acids; chlor-alkali; agrochemicals; construction chemicals; lignochemicals; petrochemicals; light metals; foundry chemicals; non-ferrous and ferrous materials; caustic soda; semiconductor chemicals; renewable battery materials; oil and gas chemicals; water treatment chemicals; coatings; flame retardants; food and beverage ingredients; cosmetic and oral care ingredients; active pharmaceutical ingredients; organic and inorganic chemicals; vitamins; plant extracts; nutraceuticals; amino acids; specialty and fine chemicals

Services: Sales and marketing; sourcing; custom manufacturing; packaging; blending; milling and granulations; R&D; regulatory services; market research; logistics; bulk and dry storage

Assets: Production equipment and inventory held at public warehouses in over 20 locations worldwide

Trading sales: 49%

38

LEHMANN & VOSS
2020 SALES: \$476.9M (€390M)

Hamburg, Germany

www.lehvoss.com

Managing Partner: Soenke Thomsen

Products: Customized polymer materials; composite materials; masterbatches; plastic additives; rubber chemicals; functional fluids; raw materials for coatings; cosmetics; nutraceutical; magnesia; rare earth; diathomaeteous earth

Services: Sourcing; manufacturing; customizing; product development; logistics

Assets: Production sites in US; Europe; China; laboratories; warehouses

Trading sales: 30%

39

QUADRA CHEMICALS
2020 SALES: \$468.2M

Quebec, Canada

www.quadrachemicals.com / www.quadraingredients.com

CEO: Philip Infilise

Products: Performance adhesives; flexible packaging; household, industrial & institutional cleaning chemicals; water treatment chemicals; mining & smelting chemicals; soluble fertilizer; pulp & paper chemicals; metal treatment & galvanizing chemicals; coatings, adhesives, sealants, elastomers; oil refining, oilfield services, gas processing, SAGD chemicals; nutritional & functional ingredients; health & personal care ingredients; pharmaceutical ingredients

Services: Storage; packaging; blending

Assets: 7 locations (warehouses and tank farms)

40

EIGENMANN & VERONELLI
2020 SALES: \$425.5M (€348M)

Milan, Italy

www.eigver.it

CEO: Gabriele Bonomi

Products: Specialty chemicals for coatings, construction, pharmaceuticals, personal care, rubber, textile, detergents; plastic additives; food ingredients

Services: Tool manufacturing; bulk breaking; repackaging; warehousing

Assets: 3 production sites

Trading sales: 15%

41

QUIMICA ANASTACIO
2020 SALES: \$417.8M

Sao Paulo, Brazil

www.anastacio.com

CEO: Jan Krueder

Products: Cosmetics and personal care in-

gredients; pharmaceutical ingredients; flavours; animal health ingredients; agricultural chemicals; rubber chemicals; household and auto care chemicals; lubricants; plastics; polyurethane; paints and coatings materials; resins and adhesives; food and feed ingredients; sports nutrition ingredients

Services: Storage; blending; packaging; bulk distribution; trading; cargo consolidation; dedicated procurement

Assets: 9 warehouses - 4 in Sao Paulo, 1 in Santa Catarina, 1 in Rio Grande do Sul, 1 in Pernambuco, 1 in Gois and 1 in Buenos Aires

Trading sales: 24%

42 K-SOLV GROUP

2020 SALES: \$392M

Houston, Texas, US

www.ksolv.com

Owner/CEO: Russell Allen

Products: Aliphatic solvents; aromatic solvents; alcohols; glycols; glycol ethers; acetates; chlorinated solvents; ketones; base oils; white oils; acids

Services: Chemical packaging; chemical blending; chemical laboratory; maritime services; emergency spill response; disaster response; hazmat response; industrial services; waste management; transportation

Assets: Tote and drum warehouse tank farm, flare, nitrogen access, dock in Texas; distribution warehouse in Louisiana

43 MARUBENI INTERNATIONAL (EUROPE) - CHEMICAL GROUP

2020 SALES: \$391.3M (€320M)

Dusseldorf, Germany

<https://europe.marubeni.com>

President: Tadashi Terada

Products: Petrochemicals and specialty chemicals

Services: Warehousing and logistics; compounding

Trading sales: 60%

44 EMCO CHEMICAL DISTRIBUTORS

2020 SALES: \$358.7M

Pleasant Prairie, Wisconsin, US

www.emcochem.com

President: Edward Polen

Products: Acids and alkalis; additives; aliphatic and aromatic hydrocarbons; amines; carbonates; chelating agents; ester and ether esters; ethanol and denatured ethanol; glycols; ketones; pigments; plasticizers; resins; silicones; surfactants

Services: Blending and packaging; waste services; application laboratory services, hazardous goods warehousing; order fulfillment; USP and food grade packaging; private fleet delivery

Assets: 3 production facilities (US - North Chi-

cago, Illinois; Columbia, Illinois; Pleasant Prairie, Wisconsin); 9 warehouses (US - Columbia, Illinois; North Chicago; Illinois, Elkhart, Indiana; Minneapolis, Minnesota; Cincinnati, Ohio; Pleasant Prairie, Wisconsin; Canada - Calgary, Alberta, Toronto, Ontario, Montreal, Quebec); 5,000 square foot CASE applications lab; 45 trucks; 105 trailers

45 PROTEA CHEMICALS

2020 SALES: \$355.0M (SAR5.2BN)

Bryanston, South Africa

www.omnia.co.za

Managing director: Michael Smith

Products: Food & beverage ingredients; water care chemicals; consumer care ingredients; agri science chemicals; specialty polymers; CAS; renewables

Services: Manufacturing; blending; bulk-breaking; sourcing; warehousing; logistics/delivery; quality control/laboratories; formulation design; financing; technical; bulk trading

Assets: 15 major installations across Africa; 150 trucks; multiple bulk storage tanks; 600 employees; warehousing

Trading sales: 10%

46 MCASSAB

2020 SALES: \$336.8M

Sao Paulo, Brazil

www.mcassab.com.br

CEO: Victor Cutait Neto

Products: Performance and specialty chemicals for polyurethanes, paints, resins, construction and polymers; solvents; additives; silicones; pigments; monomers; emulsifiers; polyols; isocyanates; biocides; APIs and pharmaceutical excipients; home and personal care ingredients; veterinary products; feed and food premixes and ingredients; vitamins; amino acids

Services: Blending; packaging; storage; inventory management; dilutions; full technical support; formulation

Assets: 4 warehouses in Brazil; 1 warehouse in Argentina; 4 pre-mix facilities for animal nutrition; 1 pre-mix facility for food nutrition; technical applications laboratories (polyurethanes, home and personal care, coatings, agribusiness, pharmaceuticals and food); physical, chemical and microbiological accredited ISO 17025 laboratory

Trading Sales: 0.6%

47 SOLEVO

2020 SALES: \$326.5M

Switzerland

www.solevogroup.com

CEO: Joris Coppys

Products: Agrochemicals; animal feed additives as well as chemicals for food & beverage;

house care & personal care; mining; paint & construction; polymers & packaging and water treatment

Services: Warehousing; reconditioning; solid and liquid blending; tailor made formulations; consignment and telemetry-managed stock management; application laboratory services; supply chain optimization; liquid and solid bulk handling and distribution; a full range of agroservices; A.O. test fields; digitalization projects

Assets: Asset base in 7 countries in West & Central Africa including warehouses, liquid storage tanks, solid bulk facilities, docking berths, bulk powder trailers, repacking installations, 2 laboratories (Ivory Coast & Cameroon).

Trading Sales: 2%

48 LBB SPECIALTIES

2020 SALES: \$315.8M

Westborough, Massachusetts, US

www.lbbsspecialties.com

CEO: Darren Birkelbach

Products: Personal care ingredients; nutritional ingredients; food and beverage ingredients; biotech and life sciences chemicals; aroma chemicals and flavours and fragrances; HI&I chemicals; imaging components; specialty chemicals; industrial products

Services: Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

Assets: 32 stocking locations in North America

49 WEGO CHEMICAL GROUP

2020 SALES: \$311.1M

Great Neck, New York, US

www.wegochem.com

Principal & President: Bert Eshaghpour

Products: Agriculture; animal nutrition & feed; antifreeze & coolant; case; corrosion inhibitors; lithium battery & electrolytes; lubricant & grease; pharmaceutical & fine chemicals; HI&I; flame retardants; food & beverage; metal working; finishing & flux; oil field services; plastics; resins & rubber; pulp & paper; water treatment & pool chemicals

Services: Chemical supply; supply chain solutions; logistics; warehousing; outsourcing

Assets: 100+ worldwide professionals; 14 international offices; global distribution network of 50+ warehouses

Trading sales: 20%

50 POCHTECA MATERIAS PRIMAS

2020 SALES: \$291.1M

Mexico City, Mexico

www.pochteca.net

CEO: Armando Santacruz

Products: Inorganic chemicals; solvents and



blends; food ingredients; chemical specialties; lubricants

Services: Blending; packaging; storage and logistics solutions; product application; product development; quality control; environmental solutions

Assets: More than 349,000 square metres of logistics capacity; capacity to store 22.2m litres of liquids; 49 distribution centers - 33 in Mexico, 3 in Central America, 12 in South America, 1 in US; fleet of more than 200 units; solvent recycling plant; 28 quality control and product application laboratories

51

PON PURE CHEMICALS GROUP
2020 SALES: \$289.7M

Chennai, Tamilnadu, India
www.pure-chemical.com

Chairman and managing director: M Pon-nuswami

Products: Acids & derivatives; aromatics; ke-

tones; esters; ethers; chlorinated solvents; alcohols; aliphatic solvents; hydrocarbons; monomers; coatings & inks; plastics & composites; textile chemicals; leather & paper chemicals; sugar chemicals; water treatment chemicals; lubricants

Services: Small packaging; underground storage; technical services; custom blending; JIT delivery; transportation

Assets: 25 branches in India; 5 overseas branches in Dubai, Australia, Singapore, Bangladesh and Sri Lanka; 23 warehouses across India (inclusive of 7 explosive repackaging warehouse); leased terminal facilities at Kandla, Mumbai, Ennore, Kakinada, Haldia and Hazira

52

KRAHN CHEMIE
2020 SALES: \$282.5M (€231M)

Hamburg, Germany
www.krahn.eu

CEO: Dr Rolf Kuroпка

Products: Coating ingredients (additives, rheology modifiers, pigments & colourants, resins, biocides, film consolidation agents); construction chemicals (additives, pigments, fillers, rheology modifiers); adhesives ingredients (resins, plasticizers, additives, bonding agents); cleaning & disinfection products; personal care ingredients; plastic ingredients (additives, plasticizers, flame retardants); rubber ingredients (synthetic rubber, adhesion promoters, mould release agents); ceramic powders (zirconia, alumina); lubricant ingredients (base oils, additives & additive packages); heat transfer fluids

Services: Technical sales and marketing support; application development; laboratory analysis; colorimetry & colour matching service; formulation advice; warehousing and logistics solutions; mixing and blending; repackaging; sampling service; legislative and regulatory support

Assets: 5 technology centres

53

RUSHIMSET
2020 SALES: \$281.9M (€230.5M)

Moscow, Russia

www.rushimset.ru

CEO: Alexander Cheriakov

Products: Solvents; coatings; construction chemicals; flexo printing; PVC; engineering plastics; gas & oil chemicals; food & feed ingredients; household chemicals; personal care ingredients; industrial cleaning chemicals; rubber; tyres; polyurethanes; composites

Services: Mixing, diluting and drumming of liquids; dangerous goods transportation with own ADR transport; technical support in coatings, detergents, rigid PVC; consignment storage

Assets: 16 own branches (with 21 warehouses) in Russia; affiliated companies in Belarus, Ukraine, Kazakhstan, Uzbekistan, Poland

Trading sales: 20%

54

ECHEM EUROPEAN CHEMICAL MARKETING
2020 SALES: \$278.7M

Amsterdam, Netherlands

www.ecem.com

CEO: Barend Barendse

Products: Acrylates; methacrylates; hydroxy monomers; isocyanates; anhydrides; phosphonates; 150 other complementary products for coating resins and polymers; adhesives and sealants; water treatment chemicals; pharmaceutical ingredients

Services: Focus on acrylic monomers and complementary products; representatives of producers; one-stop shopping and global supply chain through offices in EU, Brazil, US, Japan, UK; supply from bulk storage tanks and packed materials from several warehouses in EU; drumming; blending; break bulk deliveries; full Reach registrations

Assets: Bulk storage for major products; warehouses for packaged products; Isotank fleet for dedicated transport to customers; over 150 returnable stainless steel IBCs

Trading sales: 5%

55 TENNANTS DISTRIBUTION

2020 SALES: \$278.7M (£204M)

Manchester, UK

www.tennantsdistribution.com

Managing director: Tim Griffiths

Products: Acids and alkalis; animal feed raw materials; fatty acids; alcohols and esters; food and flavours, fragrances; general chemicals; Greenox AdBlue; personal care ingredients; pharmaceutical products; resins; solvents; specialty products; surfactants; water treatment chemicals; white oils and petroleum jelly

Services: Warehousing and storage; repackaging; blending; formulating; relabelling

Assets: 20 sites (including warehousing and storage); own vehicles

Trading sales: 2%

56 TELKO

2020 SALES: \$275.0M (€224.9M)

Espoo, Finland

www.telko.com

CEO: Mikko Pasanen

Products: Solvents; specialty chemicals; life science chemicals; thermoplastics; engineering plastics; plastics additives; masterbatches; bioplastics; plastics machinery; industrial lubricants; car chemicals

Services: Warehousing; packaging; customer specific mixtures; bulk transport; technical support; technical service

Assets: 26 local offices in 15 countries; 50 warehouses; 300 professionals

57 QUINTIA

2020 SALES: \$272M

Buenos Aires, Argentina

www.quintia.com

President and CEO: Diego Collard Bovy

Products: Mining chemical products & services; water treatment products & programmes; paper chemical blends; oil & gas chemical products; basic industrial chemicals; feed additives and specialties; poultry pigments; feed premixes; animal health products; food ingredients; food blends; food flavours; plastic sacks and bags

Services: Packaging and storage; blending capabilities; dilutions; production of pigments; animal vaccine production; food flavour production; feed, food and industrial application consulting; quality control; total chemical management services at customer facilities

Assets: 13 warehouses; 8 production facilities; 8 quality control labs; 5 application labs

North America chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Univar Solutions	6,116.9	29	Pride Chemical Solutions	125.0
2	Brenntag	5,124.8	30	Tilley Chemical	115.9
3	Helm	1,381.3	31	ICC Chemical	113.9
4	Azelis	1,165.3	32	NAGASE Specialty Materials	110.0
5	IMCD	1,002.3	33	ClearTech Industries	104.0
6	Kolmar Group	926.1	34	Sea-Land Chemical	103.1
7	Tricon Energy	852.3	35	Mays Chemical	99.2
8	Barentz	691.4	36	TCR Industries	90.0
9	Hydrite Chemical	675.0	37	Chemsolv	86.5
10	Hawkins	566.1	38	Miles Chemical	86.3
11	Quadra Chemicals	468.2	39	H.M. Royal	86.0
12	K-Solv Group	392.0	40	Tanner Industries	83.0
13	EMCO Chemical Distributors	358.7	41	CellMark	82.6
14	LBB Specialties	315.8	42	TRiISO	81.5
15	Caldic	292.3	43	Harwick Standard Distribution	79.5
16	PVS Chemicals Distribution Group	255.0	44	Chemisphere	78.5
17	Interstate Chemical	248.0	45	Petrochem Middle East	78.4
18	Superior Industrial Solutions	210.0	46	George S. Coyne Chemical	77.8
19	Ravago Chemicals	207.9	47	TRInternational	76.0
20	Shrieve Chemical	207.7	48	Greenchem Industries	75.8
21	Colonial Chemical Solutions	202.0	49	Chemical Solvents	75.0
22	The Plaza Group	197.0	50	Webb Chemical Service	74.0
23	ChemGroup	185.6	51	Astro Chemicals	70.0
24	SMC Global	185.0	52	Skyhawk Chemicals	68.9
25	Wego Chemical Group	184.45	53	TER Group	68.5
26	Barton Solvents	174.9	54	Tennants Distribution	66.9
27	Continental Industries Group	150.0	55	The Chemical Company	66.8
28	Omya	135.7	56	SolvChem	66.7
			57	Connection Chemical	66.5
			58	Rowell Chemical	62.0

Trading sales: 2%

58 SHRIEVE CHEMICAL

2020 SALES: \$266.2M

The Woodlands, Texas, US

www.shrieve.com

CEO: Ted Threadgill

Products: Sulphuric acid; sulphur; ammonia; caustic; styrene; paints and coatings; elastomers; compressor lubricants; base oils; breakers

Services: Ammonia tank cleaning and pump-outs

Assets: Blending facility in Marlin, Texas; railcars

Trading sales: 100%

59 HSH CHEMIE

2020 SALES: \$262.9M (€215M)

Hamburg, Germany

www.hsh-chemie.com

Managing Directors: Stephan P. Loehden, Frank Raabe, Stefan Rather

Products: Specialty chemicals for coatings, adhesives & building, personal & home care, food, feed & pharma, plastics & rubber and industrial performance applications

Services: Technical consultancy; formulation advice; storage and logistics; sampling; financing; full compliance support; full marketing support

Assets: 12 sales office locations in Central and Eastern Europe

Trading sales: 10%

60 TOP SOLVENT

2020 SALES: \$260.3M

Bangkok, Thailand

www.topsolvent.com

Managing director: MS Duangporn Teerapabpaisit

Products: Solvents (hydrocarbon, aromatic, chemical); monomers, food ingredients; cleaning products

Services: Manufacturing of hydrocarbon

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
59	Walsh & Associates	58.7	88	Atlantic Chemicals Trading	28.1	117	Manuchar	9.0
60	Coast Southwest	56.5	89	InterAtlas Chemical	28.0	118	Faravelli	8.0
61	Tarr	54.6	90	Sinochem Plastics	28.0	119	Nordmann, Rassmann	7.3
62	Hubbard-Hall	53.0	91	Northspec Chemicals	26.7	120	DutCH2	6.7
63	Buckley Oil	52.5	92	Basstech International	26.1	121	Norkem Holdings	6.4
64	Brainerd Chemical	52.3	93	CJ Chemicals	26.0	122	Noahs Ark Chemicals	6.1
65	Vivion	51.7	94	Connect Chemicals Group	26.0	123	ProChem	5.8
66	Safic-Alcan	50.0	95	Gehring Montgomery	26.0	124	Snetor	5.0
67	Debro	50.0	96	Aktopa	25.8	125	Behn Meyer Group	4.9
68	Jebsen & Jessen Group	47.7	97	Radchem Products	25.7	126	HARKE Group	4.9
69	Chem One	46.7	98	R.E. Carroll	25.4	127	Prakash Chemicals International	4.4
70	Rierden Chemical & Trading	43.1	99	Seacole	23.0	128	Arpadis Benelux	3.7
71	Chemical Distributors	42.3	100	DAXX	22.9	129	Bodo Moeller Chemie	3.7
72	McCullough & Associates	42.0	101	Brisco do Brasil	19.0	130	TZ Group (Tau, Treza)	3.1
73	Min-Chem/Lawrason's/CK Ingredients Group	41.5	102	Schibley Solvents and Chemicals	19.0	131	Cornelius Group	2.9
74	Research Solutions Group	40.9	103	Metafrax Trading International	18.9	132	Solventis	2.5
75	Ideal Chemical & Supply	40.2	104	Lehmann & Voss	18.3	133	Aug. Hedinger	2.4
76	PHT International	40.1	105	Gulf Coast Chemical	17.8	134	Arkem Kimya	2.0
77	Acid Products	38.5	106	Unique Chemical Technologies	16.4	135	Quimdis	1.7
78	Independent Chemical	38.0	107	Echemi Group	16.1	136	Jobachem Group	1.6
79	Veckridge Chemical	38.0	108	SMA Collaboratives	13.5	137	Indukern	1.5
80	Eagle Alcohol	36.0	109	Custom Chemical Services	13.4	138	Group Barcelonesa	1.2
81	Seeler Industries	35.0	110	ChemCeed	12.3	139	Penpet Petrochemical Trading	1.2
82	GJ Chemical	34.0	111	Redox	12.2	140	SAME Chemicals	1.2
83	Van Horn, Metz & Co	33.9	112	Classic Distributing Company	12.0	141	Selectchemie	1.1
84	ECHEM European Chemical Marketing	32.8	113	Novasol Chemicals Group	12.0			
85	JNS-Smithchem	32.8	114	American Chemie	11.6			
86	Industrial Chemicals Corp	32.3	115	Skystep Trading	9.2			
87	RAHN-Group	29.0	116	Biesterfeld	9.0			

NOTE: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

solvent products; storage; drum filling; transportation services; multi-delivery mode offerings (vessel, bulk lorry, iso-tank, drum); thinner blending

Assets: 1 manufacturing plant of hydrocarbon solvents with nameplate capacity of 141,000 tonnes/year via subsidiary Sak Chaisidhi Company Ltd (SAKC); 5 tank terminals in Asia (2 in Thailand, 2 in Vietnam and 1 in Indonesia); 73 chemical storage tanks with total capacity of over 50m litres; 7 warehouses in 3 countries with total capacity of 40,000 drums (200 litres); loading and unloading facilities with both trucks, isotanks and vessels; drum filling station; laboratory (QC & technical); 60 bulk lorries (contracted); 50 pack trucks (contracted)

Trading sales: 5%

61

ARKEM KIMYA
2020 SALES: \$260M

Istanbul, Turkey

www.arkem.com

Chairman and CEO: Levend Kokuludag

Products: Monomers; hydrocarbon solvents; alcohols; ketones; esters; glycols; glycol ethers; chlorinated solvents; oleochemicals; specialty chemicals; cosmetics; pharmaceuticals; food ingredients; surfactants; plastics

Services: Sales and marketing; bulk storage; blending; formulating; drumming; packaging; labelling; other warehousing services

Assets: Deep sea tank terminal at Gebze, Turkey with capacity of 84,000 cubic metres; logistics company with 75 transport units and 600 ISO tank containers; 4 warehouses (2 in Istanbul, 1 in Izmir, 1 in Rotterdam)

Trading sales: 3%

62

RAKHA AL KHALEEJ INTERNATIONAL
2020 SALES: \$255.6M

Dubai, UAE

www.rai-uae.com

CEO: Henry F Roth

Products: Polymers; masterbatches & fillers; petrochemicals

Services: Trading

Assets: 4 owned warehouses; several warehouses on lease

Trading sales: 20%

63

PVS CHEMICALS DISTRIBUTION GROUP
2020 SALES: \$255M

Detroit, Michigan, US

www.pvschemicals.com

Chief operating officer: Timothy F Nicholson

Products: Inorganics; surfactants; solvents; flammable goods; food grade ingredients; oil & gas chemicals; agriculture chemicals; electronics chemicals; HI&I chemicals; water treatment chemicals

Services: Minibulk; warehousing; packaging; transportation/freight; blending; bulk and packaged shipments

Assets: 5 warehouses

Trading sales: 2%

64 **NORKEM HOLDINGS** 2020 SALES: \$254.4M

Knutsford, Cheshire, UK

www.norkem.com

Group managing director: Alan Nicholson

Products: Iodine and iodine salts; zinc oxide and zinc salts; manganese compounds; copper salts; barium carbonate; citric acid; potassium carbonate and hydroxide; food chemicals; pharmaceutical intermediates; feed chemicals

Services: Blending; packaging; manufacturing; liquid suspensions; liquid solutions

Assets: 12 locations worldwide

65 **DONAUCHEM** 2020 SALES: \$250.7M (€205M)

Vienna, Austria

www.donauchem.com

Member of the Board: Mathieu de Krassny

Products: Commodities and specialty chemicals

used in food, pharmaceuticals, paint and construction, cosmetics and detergents, metal, printing, water treatment; customer specific compositions

Services: mixing, blending, environmentally friendly consultancy and planning, technical consultancy, training sessions on safety and the law, waste disposal, consultancy on chemical law and Reach

Assets: 12 warehouses

Trading sales: 20%

66 **INTERSTATE CHEMICAL** 2020 SALES: \$248M

Hermitage, Pennsylvania, US

www.interstatechemical.com

CEO: Al Puntureri

Products: Alcohols; ketones; solvents; glycols; catalysts; plasticizers; resins; thermal fluids; caustic soda; acids

Services: Packaging; custom blending/manufacturing; refining; toll blending and manu-

facturing; environmental services; transportation; quality control

Assets: 9 warehouses; refinery; 2 river terminals; 102 trucks; 170 tankers; storage tank rentals; quality control lab

67 **GRUPORN M** 2020 SALES: \$237.2M (€194M)

Vila Nova de Famalicao, Portugal

www.grupornm.pt

General manager: Ricardo Machado

Products: Caustic soda; hydrogen peroxide; sulphuric acid; hydrochloric acid; sodium hypochloride; polymers (PE, PP, PVC, PS); solvents; surfactants; silicones; sulphonic acid; SLEs; Adbue

Services: Storage of liquid and packaged products; blending; tailor made packaging; logistics and operations consulting

Assets: Logistics complex at Famalicao, Santo Tirso, Madrid, Valencia, Cartagena, Vigo, Lisboa with capacity of 50,000 tonnes



for packed products and 8,000 cubic metres for liquids; 5 tank terminals for liquid bulk; own fleet with 60 trucks, 55 cisterns and 65 Isotainers

Trading sales: 10%

68 THOMMEN-FURLER

2020 SALES: \$224.4M (€183.5M)

Buren, Switzerland

www.thommen-furler.ch

CEO: Franz Christ

Products: Industrial chemicals (inorganics, organics, liquids and solids); ethanol; hygiene and surface cleaning products; activated carbon; intermediates; high purity solvents and reagents; electronic grade chemicals; industrial and automotive lubricants; marine and aviation lubricants; automotive fluids; carcare products; AdBlue; wastewater treatment chemicals

Services: Storage; blending; mixing; packaging; laboratory services; quality and control tests; hazardous waste management; Opti-Tank tank farm management by telemetry

Assets: 7 dedicated sites for chemicals and hazardous waste handling; tank farms and warehouses for chemicals and hazardous waste; blending; mixing and filling installations; waste treatment installations; 57 road tankers and trucks for general cargo; 114 tank wagons and tank containers

69 UNITED TRADING SYSTEM

(UTS/ETC)

2020 SALES: \$220M

ETC: St Petersburg, Russia; UTS purchasing: Astorp, Sweden

www.utsrus.com

Managing director UTS: Lars Hjorth; **CEO ETC:** Andrey Shkola

Products: Paint & coating chemicals; dry mixture & construction chemicals; plastics and polymer additives; rubber chemicals; resins and chemicals for composites; fibres; chemicals for detergents; cosmetics and household chemicals; oil & oilfield, lubricants and refinery additives & chemicals; food additives; specialties and chemicals of general application; pharmaceutical raw materials; agricultural chemistry; chemicals for mining; chemicals for road construction; polyurethanes

Services: Storage and logistics; mixing/blending; laboratory services; technical support; certification

Assets: 13 offices and 14 warehouses; 40,000 square metres of warehousing; 14,000 square metres office space; 7 laboratories; 550 employees

70 SOLVENTIS

2020 SALES: \$219.0M (€179.1M)

Guildford, Surrey, UK

www.solventis.net

CEO: David Lubbock

Products: Alcohols; antifreeze; brake fluids; acetates; glycols; glycol ethers; hydrocarbons; ketones; monomers; propylene glycols; white oils; airplane de-icers

Services: Importing of bulk chemicals; global bulk and drum distribution and blending of automotive products

Assets: Antwerp storage terminal with drumming and blending facilities; UK storage and blending facilities

71 ECHEMI GROUP

2020 SALES: \$216.3M

Hong Kong, China

www.echemi.com

CEO: David Zhang

Products: Paints and coatings materials; fine chemicals; food and nutrition additives; pharmaceutical APIs and intermediates

Services: Chemical raw materials supply; research and analysis services; marketing; logistics; warehousing after-sales services; e-commerce

Assets: 15 worldwide operations centers; 2 warehouses; 1 factory

Trading sales: 60%

72 BANDEIRANTE QUIMICA

2020 SALES: \$215M

Maua, Sao Paulo, Brazil

www.bbquimica.com.br

CEO: Carlos Eduardo Marin

Products: Aromatics; aliphatic solvents; oxygenated solvents; ethanolamines, titanium dioxide (TiO₂); surfactants; specialty resins; carbon black; aromatics; tailor-made blends; UV monomers/oligomers; household and personal care chemicals; silicas; amines; agricultural chemicals; epoxy resins; glycols; mining chemicals

Services: Blending; agency sales (indent sales); formulation; technical assistance; storage; packaging

Assets: 5 branches; 98 tanks; 3 warehouses; truck fleet; 3 laboratories; 3,000 intermediate bulk containers (IBCs)

73 GAMMA CHIMICA

2020 SALES: \$211.6M (€173M)

Lainate, Italy

www.gammachimica.it

President: Giuseppe Mearini

Products: Glycols; ethanolamines; fatty acids; intermediates; solvents; antifreeze; glycerins; sequestering agents

Services: Storage; packaging; blending; antifreeze production

Assets: Head office; warehouse of 54,000 square metres (15,000 square metres covered)

74 SUPERIOR INDUSTRIAL

SOLUTIONS

2020 SALES: \$210M

Indianapolis, Indiana, US

www.relyonsuperior.com

President: Kurt Hettinga

Products: Solvents, water-based cleaners, paint pre-treatment products, paint purge, thinners, heat transfer fluids, pressroom chemicals, fiberglass reinforcements, resins, catalysts, gel coats, corrosion inhibitors, surfactants, plasticizers

Services: Solvent recycling, blending, custom manufacturing, private labelling, waste disposal, acetone replacement systems, vendor managed inventory, regulatory consulting, bulk and package delivery

Assets: 10 operating locations, 55 trucks, 150 trailers, 250 bulk tanks, 55 blend tanks

75 SELECTCHEMIE

2020 SALES: \$203.6MM

(SWFR180M)

Zurich, Switzerland

www.selectchemie.com

CEO: Peter Kaufmann

Products: FDF (finished dosage forms, medicine); generics; pharmaceutical active substances (APIs) (narcotics, antibiotics, cancer, CNS, CVS); pharmaceutical excipients; nutritional ingredients

Services: Regulatory support; development of generic dossiers; storage; lab trials

Assets: 3 warehouses (Hamburg-Germany, Zurich, Eiken-Switzerland)

Trading sales: 10%

76 TRANSARE CHEMIE

2020 SALES: \$202.8M

Antwerp, Belgium

www.transmare.com

CEO: Patrick Van Ende

Products: Chemicals and blends for the oil and gas industry; fine chemicals for health; home and personal care ingredients; ingredients for food and feed; organic solvents; inorganic salts; pigments and binders for paint; adhesive and construction chemicals

Assets: Class 2 storage facilities; 11 warehouses (Antwerp, Hamburg, Singapore, Malaysia, Algeria, Angola, Ivory Coast, Nigeria, Kenya, Morocco, Tunisia)

Trading sales: 50%

77 COLONIAL CHEMICAL

SOLUTIONS

2020 SALES: \$202.4M

Savannah, Georgia, US

www.colonialchemicals.com

President: Rob Roberts

Product: Full line of organics and inorganics; focus on aromatics; aliphatics; alcohols; acids; chlor-alkali; oleochemicals and specialty

Services: Global sourcing focused on re-packaging and custom blending; complete logistics, just in time inventory and highest levels of customer service

Assets: 6 rail-served warehouses; multiple bulk tanks; truck and rail fleet; blend tanks

Trading sales: 15%

78

CHEMPARTNERS
2020 SALES: \$202.2M

Moscow, Russia

www.propartners.ru

CEOs: Gaurav Sood, Constantin Rzaev

Products: Polyolefins (thermoplastic polyolefins, polyolefin elastomers); recycled polymers; PVC; polymer processing additives; adhesives and bonding systems (epoxy, polyurethane); solvents; MCAA; water treatment chemicals; animal feed; synthetic fibres; chemicals and blends for the oil and gas industry; disinfection chemicals; food ingredients; flexible packaging; paints and construction chemicals; mining chemicals

Services: Blending; packaging; vendor managed inventory; international and local logistics; sourcing services; surveying services; market research; studying center; auditing

Assets: 22 rented warehouses; 1 owned warehouse

Trading sales: 17%

79

KPL INTERNATIONAL
2020 SALES: \$198.0M (INR 14.46BN)

New Delhi, India

www.kplintl.com

Managing director: Mr. Surinder Kumar Kak

Products: Bulk & essential chemicals; polymers; paper & allied chemicals; specialty chemicals; paint & coating chemicals; industrial & specialty gases; engineering consumables; Darjeeling teas

Services: Development of markets for new products and applications; investment in value added services like repackaging facilities for greater market coverage; providing continuous market intelligence, technical and after-sales support; sourcing, exports, procurement and auditing services; repackaging services; warehousing and logistics services; facilitating technical support from group companies for quality control, testing and plant audits

Assets: 10 warehouses; two bottling facilities for refrigerant and industrial gases; Eight wind turbines with generation capacity of

15.35MW; tea garden

Trading sales: 70%

80

THE PLAZA GROUP
2020 SALES: \$197M

Houston, Texas, US

www.theplazagrp.com

President: Randy Velarde

Products: Acetone; benzene; methanol; fuels; toluene; MEK; aqua ammonia; sulphuric acid; liginosulfonates

81

DISAN LATINOAMERICA
2020 SALES: \$187M

Bogota, Colombia

<https://disanlatinoamerica.com>

CEO: Mateo Leon

Products: Additives; ingredients; silicones; fertilizers; feed and food nutrition ingredients; chemical specialties; chemical commodities; textile auxiliaries; enzymes; private label chemical products

Services: Long-term relationships; reliable supply; specialised support; logistics efficiency; one-stop shop portfolio

Assets: 15 warehouses; 12 R&D laboratories; 2

Middle East & Africa chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
1	Petrochem Middle East	997.4	25	Biesterfeld	38.0	50	Sinochem Plastics	7.0
2	Snetor	925.0	26	Bodo Moeller Chemie	30.6	51	Ricardo Molina Group	6.7
3	Tricon Energy	489.8	27	Linkers Chemicals and Polymers	30.1	52	Unipex	6.6
4	Manuchar	378.0	28	Skystep Trading	28.4	53	Interallis Holdings	5.4
5	Protea Chemicals (Omnia Group)	355.0	29	Grupo RNM	23.7	54	Grolman Group	4.9
6	Solevo	326.5	30	Solventis	20.2	55	Penpet Petrochemical Trading	3.7
7	ICC Chemical	231.3	31	Jebsen & Jessen Group	19.6	56	Lehmann & Voss	3.7
8	Kolmar Group	223.7	32	Opec Plastics	18.0	57	Arpadis Benelux	3.1
9	Ravago Chemicals	220.1	33	Pon Pure Chemicals Group	17.1	58	RAHN-Group	3.0
10	Continental Industries Group	150.0	34	ECCEM European Chemical Marketing	15.4	59	Neo Chemical	2.8
11	Rakha Al Khaleej International	147.9	35	Indukern	14.7	60	TOP Solvent	2.1
12	Afriglobal Commodities	124.0	36	Safic-Alcan	13.0	61	Wistema	2.1
13	Taj Al Mulook General Trading	122.0	37	Audiche Trading	12.8	62	L'aprochimide	2.1
14	Transmare Chemie	118.7	38	Selectchemie	11.3	63	Life Supplies	2.1
15	Azelis	108.8	39	EMSA Tecnologia Quimica	11.3	64	Bloomchemag	1.8
16	Quimidroga	105.2	40	Wego Chemical Group	10.2	65	2M Group	1.8
17	CellMark	99.5	41	Norkem Holdings	9.7	66	KEMAT	1.7
18	Nesstra Services	89.1	42	Quimdis	8.7	67	PHT International	1.5
19	Al Nahda International (Anichem Group)	83.2	43	Group Barcelonesa	8.6	68	Noahs Ark Chemicals	1.2
20	Omya	62.2	44	L.C.M.	8.6	69	Antonio Tarazona	1.2
21	Prakash Chemicals International	57.8	45	DutCH2	8.2	70	Atlantic Chemicals Trading	1.2
22	Venus Chemicals Group	49.0	46	RishiChem Mideast	7.6	71	Will & Co	1.2
23	Kale Kimya	44.0	47	Barentz	7.3	72	Metafrax Trading International	1.1
24	Echemi Group	42.1	48	Proquibasa	7.3	73	Hawkins	1.0
			49	Arkem Kimya	7.0			

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

premix plants

Trading sales: 15%

82 CHEMGROUP

2020 SALES: \$185.6M

Cincinnati, Ohio, US

www.ChemGroup.com

President: Marty Wehr

Products: Acids and alkalis; hydrogen peroxide; sodium hypochlorite; solvents and intermediates; glycols, glycol ethers, amines, surfactants; alcohols, water treatment chemicals, nitrogen products; white oils and petrolatum; borates, lime; specialty chemicals; gas-to-liquids (GTL) and sustainable fluids and solvents

Services: Chemical and inventory management; blending, packaging, warehousing, chemical technical and safety training; customised billing

Assets: Super-regional presence across Midwest and Southeast US with 10 warehouses totaling over 500,000 square feet, over 2m gal bulk storage; 28 tractors; 18 straight trucks; 38 trailers; 12 tankers

83 SMC GLOBAL

2020 SALES: \$185M

New York, US

www.smc-global.com

CEO: Adam Feldman

Products: CASE, oil and gas chemicals; water treatment chemicals; electronics chemicals; mining chemicals; textile chemicals; chemical intermediates

Services: Tolling; trucking; financing

Assets: Locations in San Angelo (Texas), Kansas City (Kansas), Kershaw (South Carolina); 50 trucks

84 ATLANTIC CHEMICALS TRADING

2020 SALES: \$183.4M (€150M)

Hamburg, Germany

www.act.de

CEO: Dr Ramin Ghaffari

Products: Vitamins; amino acids; sweeteners; energy ingredients; flavours and fragrances; sports nutrition ingredients; preservatives; plant extracts; feed additives; food additives; natural products

Services: Customising; global supply chain services; storage

Assets: 13 offices worldwide; several warehouses worldwide

Trading sales: 10%

85 REVADA GROUP

2020 SALES: \$183.4M (€150M)

Moscow, Russia

www.revada-group.com

Technical director: Igor Gorlov

Products: Chemical raw materials

Services: Supply chain

Assets: 14,500 square metres total space; up to 30,000 EUR-pallets; 2 areas with mobile shelves; 12 multifunctional loading docks; 2x35 square metres low-temperature controlled area; 10-layers storage; 30% of total space could be used for ADR products; area for flammable materials; 2 offices in Moscow (total about 1,200 square metres)

Trading sales: 100%

86 NORTEX

2020 SALES: \$183.2M

Moscow, Russia

www.nortex-chem.ru

CEO: Vladimir Yakushin

Products: Isocyanates; polyols; PU dispersions; epoxy resins; polyolefins; engineering plastics; antioxidants; synthetic/natural rubber and latex; phenolic resins; PVC resins; plasticizers; detergents; mineral fillers; oil and lubricant additives; synthetic fiber

Services: Warehousing; safety stocks; logistics; drumming; financing; technical consulting

Assets: Central licensed storage hub; 12 regional warehouses

Trading sales: 20%

87 HARKE GROUP

2020 SALES: \$180M (€147.2M)

Muelheim an der Ruhr, Germany

www.harke.com

President: Thorsten Harke

Products: Home care I&I chemicals; coatings; electronics/high purity chemicals; food ingredients; health & functional food; industrial chemicals; cosmetics/personal care ingredients; pharma excipients; plastics; rubber chemicals; specialty plastic films; specialty chemicals; polymers; water-soluble films; water-treatment chemicals

Services: Reformulation; development; regulatory advice; blending; mixing; contract encapsulation; contract packaging; refilling; sandblast gravure; pre-print

Assets: Warehouses in different European countries; 2 production sites (Germany, Hungary); 10 packaging and encapsulation lines; filling stations

Trading sales: 10%

88 BARTON SOLVENTS

2020 SALES: \$174.9M

Des Moines, Iowa, US

www.barsol.com

President: David Casten

Products: Aliphatics; aromatics; alcohols; glycol ethers; acetates; ketones; glycols; epoxy resins; surfactants; distilled spirits; specialty chemicals; USP/NF pharmaceutical ingredi-

ents; oils; lubricants

Services: Custom packaging; custom blending; delivery to customer or job site; waste services; laboratory services

Assets: 7 stocking locations; 83 power units; 161 trailers

89 GROLMAN GROUP

2020 SALES: \$167.5M (€137M)

Neuss, Germany

www.grolman-group.com

Managing directors: Dirk Grolman, Florian Grolman, Mike Dörsam

Products: Additives; pigments; dyes; actives & intermediates; performance materials; fillers; resins for paints & coatings; plastics & rubber; construction; sealants & adhesives; printing inks; personal care & pharma; energy storage

Services: Lab tests; formulation advice

Assets: Labs; warehouses; offices

90 HAEFFNER

2020 SALES: \$167M

Asperg, Germany

www.hugohaeffner.com

CEOs: Juergen Martin, Thomas Dassler

Products: Water treatment chemicals; paint; ink; coating; adhesive and resin additives; paint; textile and leather auxiliaries; food additives; feed additives; metal treatment chemicals; household and personal care ingredients; lubricant additives

Services: Value-added services including mixing, blending and formulating repackaging; contract packaging; warehousing of hazardous goods; just-in-time-delivery and application advice by our highly skilled technical sales team; single sourcing

Assets: 6 warehouse facilities across Europe with tank farm for acids/lyes/solvents and hazard analysis and critical control points (HACCP) filling and blending area; 1 laboratory; 30 trucks

Trading sales: 10%

91 KEYSER & MACKAY

2020 SALES: \$162.6M (€133M)

Amsterdam, Netherlands

www.keysermackay.com

Managing partners: Gerard de Waal, Willem Augustinus

Products: Specialty chemicals; raw materials for coatings, inks, plastics, rubber, adhesives, sealants, construction, personal care, food, feed, pharmaceuticals and other applications

Services: Technical sales and marketing; local and central stockholding; sampling

Assets: Offices, laboratories and warehouses in 7 European countries

92

TAJ AL MULOOK GENERAL TRADING

2020 SALES: \$157M

Dubai, UAE

www.tajchem.com

Chairman and CEO: Irfan Siddique Mulla

Products: Raw materials for coating; construction chemicals; chemicals for polyurethane industry such as TDI, MDI, polyols; polymers LLDPE, LDPE, HDPE, PVC; lubricant additives and base oil; food ingredients

Services: Warehousing; blending; technical services; logistics and inventory management

Assets: 5 warehouses (2 in Saudi Arabia and 3 in UAE); 5 storage tanks in UAE; 10 delivery trucks

Trading sales: 65%

93

CONNECT CHEMICALS GROUP

2020 SALES: \$156M

Ratingen, Germany

www.connectchemicals.com

CEOs: A Basar Karaca, Dirk Otmar

Products: Household & industrial care chemicals; cosmetics & personal care ingredients; water treatment chemicals; lubricants & metal working fluids; paper chemicals; coatings, adhesives & sealants; plastics

Services: Custom manufacturing; production; storage; blending

94

ELTON GROUP

2020 SALES: \$151.6M (€124M)

Athens, Greece

www.elton-group.com

CEO: Nestor Papatathanasiou

Products: Industrial raw materials and specialties for coatings, adhesives, construction, detergents, cosmetics, pharmaceuticals, food, feed, beverages, water treatment, metal treatment, PU systems, textiles, paper, agrochemicals, rubber, plastics and refrigerants

Services: Local warehouses; storage and distribution in Southeast European markets; full coverage of Greece, Bulgaria, Romania, Serbia, Turkey, Kosovo, Albania, North Macedonia, Cyprus and Ukraine markets; technical promotion and business development; inventory management

Assets: 9 warehouses; 2 laboratories; privately owned trucks and tank trucks

95

2M GROUP

2020 SALES: \$149.9M

Runcorn, UK

www.2m-holdings.com

Chairman and chief executive: Mottie Kessler

Products: Triklone; Perklone and MEC prime; SamSol; chlorine gas (cylinders & drums) for water treatment and chemical synthesis; surfactants/reology modifiers; AdBlue (emission

reduction); aerospace approved products; Pigmentan (anti-corrosive environment friendly pigments); oilfield chemicals; specialty personal care & cosmetics ingredients; hydrocarbons & oxygenated solvents; homecare and I&I ingredients; pharmaceutical excipients and APIs; precision cleaning solutions; preservatives and biocides; fragrances

Services: Blending; packaging; storage; formulation and technical support with laboratory facilities; sample management; technical, regulatory and legislative expertise; toll blending; water treatment; pigment dispersion; development & formulation

Assets: Application laboratories; warehousing in UK, Poland, Brazil, Nordics, Benelux, blending & storage facilities; own trucks

96

GROUP BARCELONESA

2020 SALES: \$149.2M (€122M)

Barcelona, Spain

www.grupbarcelonesa.com

CEOs: Enric Collell, Albert Collell

Products: Food additives; feed additives; specialty agrochemicals and micronutrients; specialty additives for oil drilling and completion; mining chemicals; resins, curing agents and composites; aluminium and stainless steel finishing chemicals; detergent and disinfection chemicals; home care chemicals; personal care ingredients; pharmaceutical ingredients; textiles and leather chemicals; specialties for coatings, inks, adhesives, construction, lubricants and paper; pool chemicals; water treatment chemicals; polyols and polyurethanes; chlor-alkalis; acids and bases; metallic salts; solvents; amines; glycols

Services: Blending and formulating; custom and toll manufacturing; contract manufacturing; labelling and drumming; packaging; technical assistance; environmental assistance; VMI (telemetry); agency services; bond warehousing for third parties; logistics; specialised warehousing and transportation for dangerous goods

Assets: 8 warehouses with palletised storage capacity of 70,000 square metres (56,000 pallets), located in southwest Europe and Northern Africa; Sea tanks of 17,000 cubic metres; trucks

Trading sales: 20%

97

METAFRAX TRADING INTERNATIONAL

2020 SALES: \$148.9M (€121.7M)

Lugano, Switzerland

www.metafraxtrading.com

Executive director: Marina Sivkova

Products: Methanol; hexamine and pentaerythritol (incl micronised grades); melamine; urea; paraformaldehyde; ammonia; phthalic anhydride

Services: Storage of liquid and solid chemi-

cals; trans-shipment; blending; toll manufacturing; warehousing; packaging; deliveries by vessel, rail, container, truck and silo-truck

Assets: Office in Switzerland; manufacturing sites in Russia and Austria; 3rd party warehouses in Finland, Netherlands, Poland, Russia, Spain and US; marketing subsidiary in South Korea

Trading sales: 10%

98

FARAVELLI

2020 SALES: \$148.2M (€121.2M)

Milan, Italy

www.faravelligroup.com

CEO: Luca Benati

Products: Chemicals and raw materials for food; pharmaceuticals; nutraceuticals; cosmetics and various industrial applications

Services: Logistic and storage; regulatory support; formulation support through our labs; blending; repackaging

Assets: 1 plant; 2 labs; 10 warehouses

Trading sales: 25%

99

ALGOL CHEMICALS

2020 SALES: \$146.7M (€120M)

Espoo, Finland

www.algol.com

CEO: Kalle Kettunen

Products: Coatings; food and feed ingredients; construction chemicals; plastics; road and rubber chemicals; industrial chemicals; water treatment chemicals; personal care ingredients; detergents

Services: Packaging; bulk breaking; mixing; tolling; toll manufacturing; storage

Assets: Production sites; warehouses

100

URAI

2020 SALES: \$146.7M (€120M)

Assago, Milano, Italy

www.urai.it

President and CEO: Roberto Giuliani

Products: Specialty chemicals; pigments; additives; resins; paints & coatings chemicals; plastic & rubber chemicals; lubricant chemicals; personal care & cosmetics ingredients; food ingredients; laboratory equipment

Services: Technical sales and marketing; application development; quality; warehousing; regulatory services; supply chain management; after sales services; repacking; blending

Assets: Office building; 2 external warehouses

101

WWRC HOLDING

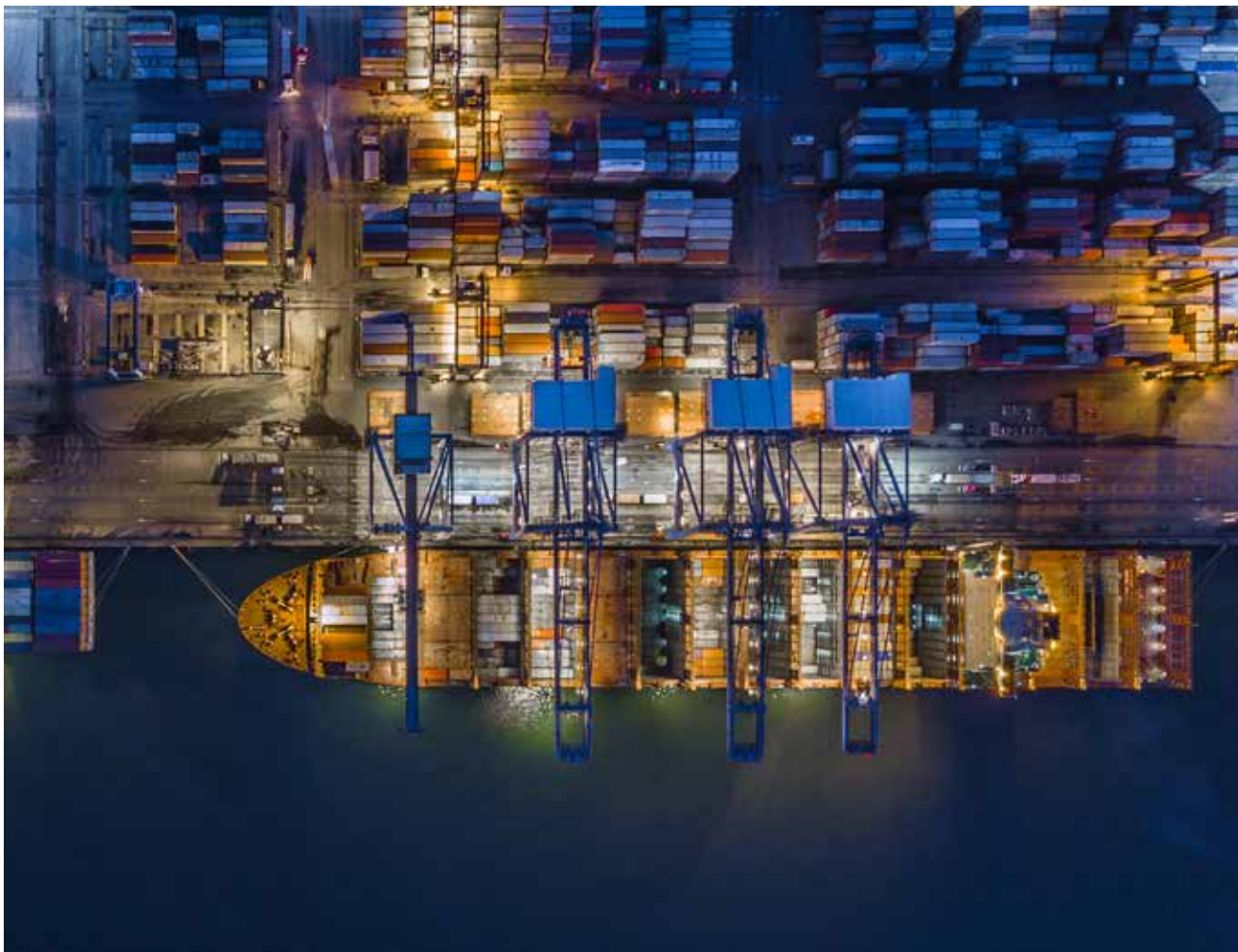
2020 SALES: \$144.2M

Singapore

www.wwrc.com

CEO: Teoh Weng Chai

Products: Resins/intermediates; additives/



catalysts; pigments/fillers/extenders; other chemicals/solvents; grinding media

Services: Technical services; storage and delivery

Assets: 8 warehouses

102

BODO MOELLER CHEMIE

2020 SALES: \$136.8M (€111.9M)

Offenbach am Main, Germany

www.bm-chemie.com

Chairman: Frank Haug

Products: Adhesives and bonding systems (epoxy, polyurethane, MMA, hotmelts); sealants; silicones; resins (basic, epoxy, alkyd, acrylic); casting and potting resins for electronics (polyurethane, epoxy and silicone based); hardeners and curing agents; composites (resins, gelcoats, reinforcements); mould-making chemicals (boards, pastes, casting resins); additives for coatings (pigments, light stabilisers, dispersing agents, thickeners; additives for plastics and rubber (pigments, stabilizers, masterbatches, stea- rates, etc.) Additives for lubricants (corrosion

protection, antioxidants, metal deactivators); chemicals and dyes for textiles; packaging and labelling adhesives; additive manufacturing materials

Services: Packaging; filling; testing; modification; blending and formulating; education and training; application labs for adhesives, coatings and textile chemistry

Assets: Headquarters in Germany; affiliates in Europe, Africa, Asia and US; local warehouses; adhesive competence center; laboratory facilities; production plant for polymer formulations

103

TILLMANN'S

2020 SALES: \$134.9M (€110.3M)

Milan, Italy

www.tillmanns.it

CEO: Stefan Vollmer

Products: Organic and inorganic pigments; binders; resins; waxes; preservatives; specialty chemicals and additives for coatings; plastics; adhesives and construction chemicals; specialty chemicals for water treatment; functional additives and ingredients for food and feed;

specialty casings

Services: Marketing; product formulation and blending; custom packaging; product evaluation in own laboratory; technical support team; green chemistry product solutions; warehousing and supply chain management; vendor managed inventory; fire class 4.1 category for storage of highly flammable products

Assets: 2 company owned and operated warehouses with total capacity of 45,000 tonnes; 2 laboratories; own truck fleet

104

PHT INTERNATIONAL

2020 SALES: \$133.4M

Charlotte, North Carolina, US

www.phtinternational.com

President: Lihong Yu

Products: Pharmaceutical ingredients; agrochemicals; electronic chemicals; consumable/personal care chemicals; textile chemicals; construction chemicals

Services: CDMO; CRO; quality control & regulatory support; green chemistry; flow chemistry; procurement; logistics

Assets: PHT Pharmaceutical - CDMO; PHT Pharmaceutical Technology - CRO; samples lab; import/export offices in China; procurement team in China; global administrative offices and sales representatives

105

IMPAG GROUP

2020 SALES: \$133.3M (€109M)

Zurich, Switzerland

impag.com / impag.ch

CEO: Remo Bernardi

Products: Coatings additives; anhydrides; acrylates; polyols; flame retardants; polyurethane; green solvents; detergents; base chemicals; cosmetic functionals and active ingredients; food ingredients; pharmaceutical/APIs; oleochemicals

Services: Global logistics; global sourcing; storage; technical support; regulatory support; financing; packaging

Assets: 6 sales offices across Europe; 1 tank farm for liquid goods; filling line for chemicals;

own applications lab

Trading sales: 20%

106

ARPADIS BENELUX

2020 SALES: \$129.6M (€106M)

Antwerp, Belgium

www.arpadis.com

CEO: Laurent Abergel

Products: Isocyanates; polyols; acrylates and monomers; solvents; glycols; adipic acid; HMD; polyaspartics; polyether amines; PTA

Services: Dilution; repackaging; transport; storage; blends

107

CSC JAEKLECHEMIE

2020 SALES: \$126.2M (€103.2M)

Nuremberg, Germany

www.csc-jaekle.de

Managing directors: Robert Spath, Dr Bernhard Schmid, Dr Michael Spehr

Products: Industrial chemicals; acids; alka-

line solutions; solvents; solids; specialties; coatings, adhesives and sealants; industrial parts cleaning chemicals; life science chemicals; water and environment chemicals

Services: Technical expertise and field service; warehouse and direct distribution; inventory management; blending and repackaging; proper disposal of chemical waste; worldwide shipment; trucking

Assets: Filling and trans-shipment; site warehouse laboratory for quality assurance; tank wagons for chemicals trucks; company vehicles

108

PRIDE CHEMICAL SOLUTIONS

2020 SALES: \$125M

Holtville, New York, US

www.pridesol.com

President: Art Dhom Jr

Products: Alcohols; amines; esters; glycols; glycol ethers; hydrocarbon solvents; ketones; mineral oils; oleochemicals; petrolatums; plasticizers; silicones; surfactants

Services: NF/USP Kosher repackaging; solvent blending; DSP ethanol denaturing; flammable packaging

Assets: 3 warehouses; multiple tanker trucks; tractor trailers and box trucks

109

AFRIGLOBAL COMMODITIES

2020 SALES: \$124M

Dubai, UAE

www.afriglobalonline.com

Group CEO: Maneesh Garg

Products: Polyurethane chemicals, paint chemicals, cosmetics chemicals, basic chemicals, oilfield chemicals

Services: Logistics; trade finance

Trading sales: 8%

110

NEO CHEMICAL

2020 SALES: \$124M

Dzerzhinsk, Moscow

www.neochemical.ru

CEO/Director: Andrey Lipovetskiy/Vladimir Fedyushkin

Products: Epoxy resins; titanium dioxide; peroxide compounds; oil additives; food ingredients; polyisobutylenes; silanes; hardeners; solvents; fuel additives; flame retardants; base oils; hexene 1; PVC additives; raw materials for cosmetics and household chemicals

Services: Packaging; storage; shipping

Assets: Wholesale warehouse

Trading sales: 55%

111

QUIMDIS

2020 SALES: \$120.5M (€98.5M)

Levallois-Perret, France

www.quimdis.com



President: Jean-François Quarre
Products: Raw materials; food/feed; nutraceuticals; pharmaceuticals and veterinary; flavours and fragrances; cosmetics
Trading sales: 6.8%

112 RAHN-GROUP

2020 SALES: \$120M

Zurich, Switzerland
www.ahn-group.com
CEO: Marcel Gatti

Products: Raw materials for inks, coatings and adhesives; personal care ingredients; flavours and fragrances; food ingredients
Services: Application support; R&D/customised products; regulatory affairs; guide for formulations; international logistics; analytics
Trading sales: 50%

113 KALE KIMYA

2020 SALES: \$120M

Istanbul, Turkey
www.kalekimya.com

President: Birgen Kaleagasi
Products: Detergent additives; disinfectant & protection; emulsifier; polymers; surfactants; pool chemicals; actives & antioxidants; paint; oils & esters; conditioners; protectives; perfume; silicones; uv filters; fatty alcohols; adhesives
Services: Storage; transport; production; blending; packaging
Assets: Warehouses; trucks; production facility; laboratories; packaging facility; bulk storage facility
Trading sales: 30%

114 STAUB & CO. - SILBERMANN

2020 SALES: \$117.4M (€96M)

Nürnberg, Germany
www.staub-silbermann.de

Managing directors: Andreas Frank, Peter Stockmeier
Products: Industrial and speciality chemicals; acids and lyes; solvents; solid chemicals; cleaning agents; products for food/feed/pharma/cosmetics; water treatment chemicals; thermal transfer agents; ammonium; AdBlue
Services: Storage; mixing; blending; filling; packaging; polymerisation
Assets: 2 warehouses; 20 trucks
Trading sales: 30%

115 PROCHEMA

2020 SALES: \$117.2M

Vienna, Austria
www.prochema.com

CEO: Werner Figlhuber
Products: Additives & hardeners; acrylates & methacrylates; binders & resins; mono-

mers; organic acids; polymers; polyurethane feedstocks; reactive diluents; UV curing monomers

Services: Pan-European sales network, specialized on selected customer branches; market research; financing; storage; supply chain management

Assets: 14 sites in Europe and Asia
Trading sales: 25%

116 C.H. ERBSLOEH GROUP

2020 SALES: \$116.2M (€95M)

Krefeld, Germany
www.cherbsloeh.com

CEO: Christopher Erbsloh
Products: Specialty chemicals for coatings, adhesives, construction, lubricants, pharmaceutical, cosmetics, personal and home care, rubber, plastics, electronics, water treatment, food and beverage
Services: Technical sales and marketing; application development; analytical testing and quality control; warehousing; regulatory services; supply chain management; after sales services
Assets: 11 office locations, application and quality control laboratories; fully owned and operated warehouses and tank farm

117 L.C.M.

2020 SALES: \$116.2M (€95M)

Milan, Italy
www.lcm-group.it

President: Fabio Lencioni
Products: Raw materials for the pharmaceutical, nutraceutical, cosmetic and personal care, animal nutrition, chemical and food industries; APIs; active ingredients; excipients; synthesis intermediates; extracts; enzymes; amino acids; emulsifiers; fibres and stabilizers; vitamins; feed ingredients; agri/horti chemicals; water treatment chemicals; oleochemicals; plastic additives; polymers; resins; surfactants; silicones; pigments; galvanic products; leathers and fabrics; coatings; organic and inorganic raw materials
Services: Sourcing; import/export; blending development; customised ingredients and formulation solutions; expert technical and regulatory affairs support; consultancy and advisory services for Europe's Reach regulation; trained sales force; local stockholding; tailor-made services

Assets: Strategic stock points at Genoa and Ravenna port, in addition to 3 storage and distribution warehouses; offices and market access in EMEA, including North Africa and Middle East

118 TILLEY CHEMICAL

2020 SALES: \$115.9M

Baltimore, Maryland, US
www.tilleychem.com

President and CEO: Sean Tilley
Products: Food ingredients; pharmaceutical ingredients; personal care ingredients, HI&I chemicals, fragrances, chemical processing
Services: Contract blending and packaging
Assets: 28 tank trucks; 10 van trailers; 10 straight trucks; 2 rail facilities; multiple warehouses

119 NESSTRA SERVICES

2020 SALES: \$110.9M

Slough, UK
www.nesstra.com

CEO: Alwan Hitti
Products: Polyurethane chemicals (polyols, TDI, MDI, additives); polyurethane foam plants, cutting machines and spare parts; basic chemicals (calcium carbonate, caustic soda, glycerine, hexane, hydrogen peroxide, methylene chloride, MPG, sulphuric acid, titanium dioxide, toluene, xylene); plastics (HDPE, LDPE, LLDPE, PVC); construction, mining and electrical equipment and consumables
Trading sales: 15%

120 UNIPEX

2020 SALES: \$110.7M (€90.5M)

La Defense, Paris, France
www.unipex.com

CFO: Patrice Barthelmes
Products: Active & functional personal care ingredients; active pharmaceutical ingredients (APIs) and excipients; enzymes; amino acids; lactose; sweeteners; sugar; starch; fibres; plasticizers; surfactants; additives; silicones; titanium dioxide; dyes and pigments; sports grounds polymers and resins
Services: Tailored services; technical expertise; formulation assistance; repackaging; storage; CSR; regulatory monitoring; quality; ISO; analytical reference standards
Assets: 2 warehouses
Trading sales: 5%

121 NAGASE SPECIALTY MATERIALS

2020 SALES: \$110M

Itasca, Illinois, US
www.nsm-na.com

President and COO: Mark Miller
Products: Coatings, adhesives, sealants, elastomers; pigment dispersions; polymers; UV coatings; paints; personal care; hair care; actives
Services: Laboratory services; innovation
Assets: Itasca Innovation Lab
Trading sales: 50%

Latin America chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Brenntag	1,001.5	41	CellMark	15.5
2	Tricon Energy	881.0	42	DAXX	13.4
3	Manuchar	720.0	43	The Chemical Company	12.5
4	GTM Holdings	690.0	44	Nesstra Services	11.7
5	Univar Solutions	451.0	45	DutCH2	10.0
6	Helm	450.7	46	Lehmann & Voss	8.6
7	Quimica Anastacio	417.8	47	Clariquimica	7.9
8	Snetor	392.0	48	Prakash Chemicals International	7.1
9	McCassab	334.0	49	Ricardo Molina Group	6.4
10	Pochteca	291.1	50	SAME Chemicals	4.9
11	Quimtia	268.0	51	Transmare Chemie	4.8
12	Indukern	216.0	52	Norkem Holdings	4.2
13	Bandeirante Quimica	215.0	53	SolvChem	4.2
14	Disan Latinoamerica	187.0	54	Safic-Alcan	4.0
15	IMCD	173.5	55	Quimidroga	3.7
16	Jebsen & Jessen Group	172.4	56	Arkem Kimya	3.0
17	Continental Industries Group	150.0	57	Equilex	2.9
18	Omya	73.5	58	Solventis	2.7
19	Barentz	63.6	59	PHT International	2.6
20	Metachem	60.0	60	Group Barcelonesa	2.5
21	Kolmar Group	59.2	61	Noahs Ark Chemicals	2.5
22	Solven Solventes e Quimicos	40.4	62	Wisterna	1.8
23	Quelaris	38.6	63	Metafrax Trading International	1.8
24	Henry Hirschen	37.6	64	2M Group	1.7
25	Carbono Quimica	36.9	65	Hawkins	1.6
26	Wego Chemical Group	35.1	66	Ketsin de Costa Rica	1.6
27	Biesterfeld	35.0	67	Aug. Hedinger	1.2
28	Skystep Trading	34.5	68	Lavollee	1.2
29	Selectchemie	31.7	69	Penpet Petrochemical Trading	1.2
30	Petrochem Middle East	28.4	70	Atlantic Chemicals Trading	1.2
31	Morais de Castro	28.3	71	Rakha Al Khaleej International	1.1
32	Opec Plastics	27.0	72	Basstech International	1.0
33	Echemi Group	24.5	73	RAHN-Group	1.0
34	Ravago Chemicals	24.5	74	Haefner	1.0
35	Assuncao Distribuidora	24.0	75	Hubbard-Hall	1.0
36	ICC Chemical	23.2	76	Sinochem Plastics	1.0
37	TZ Group (Tau, Treza)	20.4			
38	ECCEM European Chemical Marketing	20.2			
39	Sulatlantica Importadora e Exportadora	19.5			
40	Brisco do Brasil	16.0			

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

CEO: Francois-Xavier Coiffard

Products: Pharmaceutical ingredients; personal care ingredients; resins & coatings; construction chemicals; water treatment chemicals; industrial chemicals

Services: Wholesaling; warehousing; filling & repackaging; on-time delivery; sourcing

125

SKYSTEP TRADING
2020 SALES: \$105M

Limassol, Cyprus

www.skystep.eu

Director: Oksana Spyrou

Products: Acrylates; oxo-alcohols; sulphur; sodium tripolyphosphate; soda ash; sodium sulphate; caustic soda; potassium hydroxide; potassium carbonate; potassium sulphate; sodium lignosulphonates; chromium compounds; acetone; methylene chloride; rubbers; glycols; phenol; isopropyl alcohol; ethanolamines and many others

Services: Sales and marketing; financing; extensive technical and customer support; logistics and documentation; transportation and forwarding of dry and tank containers; bulk shipping; handling and re-packaging; storage and inventory management.

Assets: Terminal in Novorossiysk, Russia; two offices in Limassol, Cyprus; 40+ highly-skilled employees

Trading sales: 80%

126

SEA-LAND CHEMICAL
2020 SALES: \$104.6M

Westlake, Ohio, US

www.sealandchem.com

President: Jennifer Altstadt

Products: Specialty amines; biocides/preservatives; corrosion inhibitors; esters; fatty acids; surfactants; extreme pressure additives; chelating agents; lubricity aides; anti-oxidants; sodium sulphonates; poly alpha olefins; normal alpha olefins; rheology modifiers; industrial and transportation lubricants and additives

Services: Warehousing; repackaging; product sourcing; market development; technical expertise; laboratory testing; domestic and international logistics; small package to bulk deliveries; consolidation of orders; regulatory support

Assets: 10 warehouse locations in North America and Europe; 6 repackaging facilities; one testing laboratory

127

CLEARTECH INDUSTRIES
2020 SALES: \$104M

Saskatoon, Saskatchewan, Canada

www.cleartech.ca

President: Randy Bracewell

Products: Acids; activated carbon; alkalis; biological augmentation; chelating & seques-

122

PENPET PETROCHEMICAL TRADING
2020 SALES: \$107.6M (€88M)

Hamburg, Germany

www.penpet.com

General managers: Tim Meister, Christoph Meister

Products: Oxo-alcohols; melamine; solvents; plasticizers

Services: Blending; packaging; storage

Assets: 2 warehouses

Trading sales: 25%

123

LIFE SUPPLIES
2020 SALES: \$107.6M (€88M)

Olen Belgium

www.life-supplies.com

Managing director: Chantal Voets

124

NOVASOL CHEMICALS GROUP
2020 SALES: \$105M

Brussels, Belgium

www.novasolchemicals.com

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TOP 100 CHEMICAL DISTRIBUTORS



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tering agents; coagulants & flocculants; corrosion & scale control; chlorination & dechlorination; filtration media; glycols; ion exchange resin; membrane products; oxygen scavengers; surfactants

Services: Blending; custom packaging; transload

Assets: 9 facilities across 7 Canadian cities

128 MAYS CHEMICAL 2020 SALES: \$101.2M

Indianapolis, Indiana, US

www.mayschem.com

President: Kristin Mays-Corbitt

Products: Acidulants; alkalis; citrates; humectants; flavours; glycerine; glycols; phosphates; solvents; stearates; surfactants

Services: Shipping; warehousing; liquid and dry blending; repackaging; reformulation

Assets: 2 warehouses; 1 warehouse/blending facility; 5 liquid tank trucks; 2 liquid tank trailers; 12 forklifts/related equipment

129 NOAHSARK CHEMICALS 2020 SALES: \$97.8M (€80M)

London, UK

www.noahsark.eu.com

CEO: Jeroen Baaima

Products: Ethylene glycol; styrene monomer; acrylic resins; pigments; CASE monomers

Services: Trading

Assets: Tank and warehouse storage in Benelux

Trading sales: 10%

130 AEGEAN FIRST COMPANY (AFCO) 2020 SALES: \$95.4M (€78M)

Athens, Greece

www.afco.gr

CEO and President of the Board: Christos Spanos

Products: Polymers; specialty chemicals; organic and inorganic chemicals; pharmaceutical ingredients; agrochemicals; food ingredients

Services: Storage; technical support; technical sales

Assets: Branch offices in Bucharest, Sofia and Belgrade; 9 warehouses rented; 51 employees

Trading sales: 6%

131 ILARIO ORMEZZANO 2020 SALES: \$91.7M (€75M)

Gaglianico, Italy

www.ilarioormezzano.it

President and CEO: Giancarlo Ormezzano

Products: Solvents; phenol; acrylates; base chemicals; pharmaceutical intermediates; hydrocarbons

Services: Storage of liquid and solid products; storage for third parties; blending; customised handling (packaging, mixing, filling

and labelling); quality control; technical after sales support; REACH support

Assets: 2 owned warehouses with total of 51,500 square metres and storage capacity for liquid products of more than 7,700 cubic metres; 1 rented warehouse; 3 offices; 2 laboratories; 5 trucks

Trading sales: 20%

132 TCR INDUSTRIES 2020 SALES: \$90M

La Palma, California, US

www.tcrindustries.com

President: Gary Glaviano

Products: Paints and coatings; plastics; CASE; food ingredients; pharmaceutical ingredients; personal care ingredients; beverage ingredients; HI&I chemicals; nutraceuticals; building materials

133 CHIMPEX INDUSTRIALE 2020 SALES: \$86.8M (€71M)

Naples, Italy

www.chimpex.it

President and CEO: Salvatore Romano

Products: Base chemicals (organics and inorganics); AdBlue; water treatment chemicals; composite materials; food additives; home care and industrial cleaning chemicals

Services: Tailor-made solutions for industrial and specialty; technical support

Assets: 3 plants in Italy in the north, southeast, southwest; more than 130 tanks; AdBlue plant; potassium soap plant; production facilities

134 CHEMSOLV 2020 SALES: \$86.5M

Roanoke, Virginia, US

www.chemsolvl.com

CEO: L Glenn Austin

Products: Full line of organic and inorganic industrial solvents and chemical products; surfactants; silicones; metalworking fluids; chlor-alkali; oils and lubricants; specialty blends

Services: Blending; packaging; transportation; solvent distillation and purification; technical support; safety and environmental consulting

Assets: 5 locations; large bulk storage facility; large fleet of trucks and trailers

Trading sales: 2%

135 MILES CHEMICAL 2020 SALES: \$86.3M

Arleta, California, US

www.mileschemical.com

CEO: Michael Miles/Chairman: Anthony Miles

Products: Acids; esters; lubricants; fatty chemicals; pigments; alcohols; flavours and fragrances; plasticizers; aldehydes; food additives; polyglycols; amines; glycol ethers; hy-

drogen peroxide; solvents; chelating agents; chlor-alkali; inorganics; surfactants; chlorinated solvents; institutional maintenance chemicals; thickening agents; ketones

Services: Manufacturing; blending; contract packaging; solvent reclamation; technical training; safety training; hazardous waste removal; customer product research

Assets: Bulk storage capacity of 270,000 gal; warehouse space of 350,000 square feet; 30 trailers; 32 railcars; 24 tankers; 6 Bobtails

136 H.M. ROYAL 2020 SALES: \$86M

Trenton, New Jersey, US

www.hmroyal.com

President: Joseph Royal

Products: Rubber polymers; resins and diluents; curing agents; processing aids; plasticizers; rubber to substrate bonding adhesives; flame retardants; smoke suppressants; films; wrapping tapes; performance additives; functional fillers; reinforcing fillers

Services: Market development; sales; order fulfilment

Assets: New Jersey-based distribution site; California-based distribution site; 18 regionally deployed salespeople

Trading sales: 40%

137 PRAKASH CHEMICALS INTERNATIONAL 2020 SALES: \$86M

Vadodara, Gujarat, India

www.pciplindia.com

Managing director: Manish K Shah

Products: Caustic soda flakes; TDI; benzyl alcohol; ethyl acetate; sodium sulphate anhydrous; cinnamic aldehyde; SLES; chlorinated paraffin wax; benzyl chloride; liquid glucose; DEP; dextrose monohydrate; hydrochloric acid; white oil; hydrogen peroxide; colour speckles; liquid chlorine

Services: Blending; packaging; storage; labelling; logistics and supply chain services; exports to DDP; quality assurance; inspection; country specific documents compliance; REACH registration; FAMI-QS certification; ISO 9001:2015; ISO 14001:2015

Assets: 2 manufacturing plants; 1 R&D lab; 2 warehouses; four subsidiaries outside India

138 CHEM INTERNATIONAL 2020 SALES: \$85.4M

Warsaw, Poland

www.chem.international

Board member, CEO: Cezary Mielczarek

Products: VAM; styrene monomer; IPA, BA; phenol; glycols; solvents; anhydrides; polymers; EPS; caustic soda

Services: Logistics support; intermodal solutions; warehousing; storage; customised ser-



vices and solutions; technical support

139

UNION PETROCHEMICAL
2020 SALES: \$85.2M (BT2.56BN)

Bangkok, Thailand

www.unionpetrochemical.com

Managing director: Perapol Suwannapasri

Products: Alcohols; aromatics; esters; glycols; glycol ethers; ketones; monomers; PP and PE

Services: Blending; packaging; repackaging; storage; delivery; inventory management

Assets: 5 warehouses; 30 trucks

140

AL NAHDA INTERNATIONAL (ANICHEM GROUP)
2020 SALES: \$84.2M

Dubai, UAE

alnahda.group

Group managing director: Dr Vijayan

Products: Solvents; acetates; acrylates; alcohols; aromatics; cellulose ethers; coating additives; glycols; pigments; polymer emulsions; thinners; ethanol; IPA; LABSA

Services: Terminal storage for bulk liquid chemicals; drumming facility; 3PL warehousing; custom blending

Assets: 25,000 cubic metres tank terminal

storage with dedicated berth access (<500m away) at the Jebel Ali port; 9 warehouses; 3 production facilities (including a 15,000 tonne sulphonation plant); 3 laboratories

141

THE CHEMICAL COMPANY
2020 SALES: \$83.5M

Jamestown, Rhode Island, US

www.thechemco.com

Sales and marketing specialist: Ben Sawicki

Products: Polymer additives; plasticizers; coatings, adhesives, sealants and elastomers (CASE); flame retardants; silanes; water treatment chemicals; intermediates; acids

Services: Global procurement; packaging; imports; international customs management; EH&S team; logistics and rail fleet management

Assets: Global network of 41 sites, with regional offices in California (US), Colombia, Mexico City, and Nanjing (China); 10 storage facilities; 14 railcars; warehouses; shore tanks; distribution centres

142

TANNER INDUSTRIES
2020 SALES: \$83M

Southampton, US

www.tannerind.com

President and CEO: Brad Tanner

Products: Anhydrous ammonia, aqua ammonia and urea solutions

Services: Storage tanks; pump out services; tank maintenance; safety training

Assets: 13 distribution locations; full fleet of tractors and trailers; highly trained company drivers

143

NEWPORT INDUSTRIES
2020 SALES: \$82.7M (£60.5M)

Richmond, London, UK

www.newport-industries.com

Managing director: Raj Patel

Products: Soda ash; sodium bicarbonate; hydrocarbon resin; calcined bauxite; L-carnitine; resins; mineral animal feed materials; industrial chemicals

Services: Supply chain management; sourcing

Trading sales: 100%

144

AUG. HEDINGER
2020 SALES: \$82.2M (€67.24M)

Stuttgart, Germany

www.hedinger.de

CEO: Johann-Ludwig Raiser

145 TRIISO 2020 SALES: \$81.5M

Cardiff, California, US

www.tri-iso.com

President: Jason Scott

Products: Polyurethanes; paints and coatings; metalworking fluids and lubricants; greases and oils; adhesives and sealants; epoxies; composites and advanced materials

Services: Logistics; warehousing; importing and exporting

Products: Chemical processing; personal care; pulp and paper; paint and coatings; automotive; municipal; petroleum refining; food and beverage; adhesives and sealants; soaps and detergents; electronics; textiles; pharma; metals

Services: Contract packaging; blending; bulk rail transloading

Assets: Multiple facilities with over 300,000 square feet of storage; private truck fleet; bulk storage

Cleveland, Ohio, US

www.chemicalsolvents.com

CEO and owner: Ed Pavlish

Products: Aromatics; aliphatics; chlorinated solvents; acetates; alcohols; amines; esters; glycol ethers; ketones; silicones; surfactants; white oils

Services: Custom blending; hazardous waste disposal

146 SHANGHAI SAIFU CHEMICAL DEVELOPMENT 2020 SALES: \$81.2M (CNY530M)

Shanghai, China

www.saifu.cn

CEO: Tao Yu

Products: 100+ cosmetics/personal care ingredients; industrial ingredients

Assets: 2 subsidiary companies; 1 technical application centre with 2 laboratories

150 CHEMISPHERE 2020 SALES: \$78.5M

St Louis, Missouri, US

www.chemispherecorp.com

President: Matthew Schwent

Services: Toll manufacturing; custom blending; packaging; USP packaging; storage; rail-car transloading

Assets: 1.4m gal tank farm storage; 14 car rail spur; 60,000 square feet warehouse space; bulk tanker fleet

154 CALLAHAN CHEMICAL 2020 SALES: \$74.7M

Palmyra, New Jersey, US

www.calchem.com

President: Gregory D Shetler

Products: Coatings, adhesives, sealants and elastomers (CASE); household, institutional and industrial chemicals; pharmaceutical/nutraceutical ingredients; personal care/cosmetics ingredients; food ingredients; functional fluids

Services: Bulk liquids packaging; custom blending; returnable containers, drums and totes; customized tote programs; custom labelling; remote tank monitoring; vendor managed inventory; consignment inventory; committed inventory to forecast; mixed truckload deliveries; LTL quantities; JIT deliveries

Assets: 3 dedicated white rooms for NF, FCC, USP and Kosher packaging; 5,000 square feet of temperature controlled (hot/cold) warehousing; 400,000 square feet of environmentally controlled warehousing; 90,000 gal bulk storage

147 HARWICK STANDARD DISTRIBUTION 2020 SALES: \$80.6M

Akron, Ohio, US

www.harwick.com

President and CEO: Ernie Pouttu

Products: Polymers, rubber chemicals; plasticizers; process oils; flame retardants; activators; chemical and colour dispersions; processing aids; organic peroxides; resins; vulcanizing agents; colourants; adhesives; stabilizers; dry liquid concentrates

Services: Warehousing; bulk break; logistics; storage; import; export; technical support; regulatory support

Assets: Two company owned and operated warehouses; seven public warehouses; one company owned truck

Trading sales: 5.5%

151 TRINTERNATIONAL 2020 SALES: \$77.3M

Edmonds, Washington, US

www.trichemicals.com

CEO and owner: Megan E Gluth-Bohan

Products: Industrial, specialty, and fine chemicals for paints, coatings, adhesives, sealants, inks and dyes, polymer, composite and construction, metal working, textiles, lubricants, household and industrial cleaning, water treatment, oil and gas, food and beverage, feed and agriculture, pharmaceutical, cosmetics and personal care products

Services: Marketing; logistics; technical services; custom manufacturing; blending; contract packaging

Assets: 1 office building

Trading sales: 26%

155 WEBB CHEMICAL SERVICE 2020 SALES: \$74M

Muskegon Heights, Michigan, US

www.webbchemical.com

CEO: Brad Hilleary

Products: Organic solvents; inorganics; chlor-alkali; acids; surfactants; aromatics; aliphatics; ethanolamines; alcohols

Services: Company-owned fleet and drivers; blending; inventory management; on time delivery

Assets: 40 tankers; 6 warehouses; 25 bulk tanks; 100 customer-focused employees

148 MEADE-KING, ROBINSON & CO 2020 SALES: \$80.6M (£59M)

Liverpool, UK

www.mkr.co.uk

Managing director: Philip Tarleton

Products: Oleochemicals; glycerine; waxes; epoxy resins; base oils; process oils; castor oil; malic acid; ethanol & esters

Services: Warehousing; repackaging; blending; storage; formulating

Assets: Warehouse and blending facilities

Trading sales: 19%

152 GREENCHEM INDUSTRIES 2020 SALES: \$75.8M

West Palm Beach, Florida, US

www.greenchemindustries.com

CEO: John Lagae

Products: Acetates; acids; acrylates; amines; aromatics; chlorinated solvents; DMC; ketones; glycerine; glycols; glycol ethers; NMP; nonyl phenol ethoxylates; phthalates; plasticizers; PCBTf; THF; d-limonene

Services: Logistics; transportation; warehousing; import/export; small packaging; e-commerce; 3PL; repackaging

Assets: 35 public warehouses

156 ANTONIO TARAZONA 2020 SALES: \$73.4M (€60M)

Valencia, Spain

www.antoniotarazona.com

CEO: Daniel Tarazona

Products: Urea; calcium nitrate; ammonia; urea solutions; MAP; MKP; dicalcium phosphate; phosphoric acid; DAP; potassium nitrate; ammonium sulphate; potassium sulphate; industrial additives; NPK water soluble

Services: Blending; packaging; manufacturing; logistics

149 GEORGE S. COYNE CHEMICAL 2020 SALES: \$79.7M

Croydon, Pennsylvania, US

www.coynechemical.com

President and CEO: Thomas H Coyne Sr

153 CHEMICAL SOLVENTS 2020 SALES: \$75M

Assets: 65,000 square metres warehouse space
Trading sales: 30%

157

MAHA CHEMICALS
2020 SALES: \$71M

Singapore

www.mahachem.com

Chairman: Tan Seow Hoon

Products: Carbon black; construction material chemicals; resins; polymers; emulsions; additives; functional fillers; pigments and colourants; biocides; surfactants; analytical instruments; lab equipment and machines

Services: Sales and marketing; warehouse storage; logistics; repackaging; process and digital technology solutions

Assets: 15 warehouses; 9 trucks

158

SOLVCHEM
2020 SALES: \$71.0M

Pearland, Texas, US

www.solvechem.com

CEO: Jean-Pierre Baizan

Products: Solvents; organic and inorganic chemicals; epoxies; silicones; silicone emulsions; hydrocarbon resins; hydroxyl ethyl cellulose; titanium dioxide; acrylates

Services: Custom packaging; custom blending; toll manufacturing; container management programs; export services; technical support; green chemistry product solutions; small container filling

Assets: 9 trucks; 24 trailers; 15 tankers

159

WILL & CO.
2020 SALES: \$70.9M (€58M)

Badhoevedorp, Netherlands

www.will-co.eu

Managing director: Jacques van Lindonk

Products: 1,4-butanediol and derivatives (THF, GBL); bio succinic acid; plasticizers and flame retardants; pigments; proteins; cosmetic and personal care ingredients; coating resins and additives; biobased solvents and binder; impact modifiers for plastics; foaming agents for plastics; additive masterbatches; sulfamic acid; ferric chloride; engineering plastics and compounds

Services: Storage management; logistics management; sales and marketing

Trading sales: 10%

160

ASTRO CHEMICALS
2020 SALES: \$70.0M

Springfield, Massachusetts, US

www.astrochemicals.com

President: Chris Diamond

Products: Solvents; chlor-alkali; pharma-

ceutical-grade chemicals; food-grade chemicals; adhesives; activated carbon; water treatment chemicals; wastewater treatment chemicals; mineral oils and petrolatums; acetates; heat transfer fluids; alcohols; citrates; phosphates; silicates

Services: Blending; packaging; storage; logistics

Assets: 2 warehouses; 14 trucks; 5 tankers; 13 12,500 gallon storage tanks; 10 positions for rail unloading

161

SKYHAWK CHEMICALS
2020 SALES: \$68.9M

Houston, Texas, US

www.skyhawkchemicals.com

President: Jill Knickerbocker

Products: Caustic soda; methanol; calcium chloride; sulphuric acid; anhydrous ammonia; aqua ammonia; KOH; urea; propylene glycol; hydrochloric acid; xylene; bleach; polyphosphoric acid; benzoic acid; ethylene glycol

Services: Blending; packaging; storage

Assets: 275 gal and 330 gal totes

162

L'APROCHIMIDE
2020 SALES: \$67.9M (€55.5M)

Muggio, Italy

www.aprochimide.it

President: Claudio Sadino

Products: Titanium dioxide; iron oxides; blanc fixe; minerals; inorganic pigments; industrial raw materials; food additives; feed additives; glass beads

Services: High storage capacity; logistics solutions; import/export; inventory management; supply chain solutions; repacking facility

Assets: 3 owned warehouses total 28,000 sqm.; owned office building 750 msq; certified warehouse for food additives and feed additives; truck for local delivery

163

INTERALLIS HOLDINGS
2020 SALES: \$67.7M (€55.4M)

Nicosia, Cyprus

www.interallis.com

President of the board: Nikos Kazantzis

Products: Human nutrition ingredients; home & personal care chemicals; lubricants; construction chemicals; polymers; animal nutrition ingredients; agro supplies

Services: Logistics; value-added services

Trading sales: 50%

164

CONNECTION CHEMICAL
2020 SALES: \$66.5M

Newtown, Pennsylvania, US

www.connectionchemical.com

President: Frank Farish

Products: Caustic soda (liquid and dry); caustic potash (liquid and dry); industrial and institutional chemicals; compounding chemicals; agricultural products; water treatment chemicals; food and beverage ingredients; feed ingredients; pulp and paper chemicals; oil and gas chemicals; metal finishing and flux chemicals; phosphates; mineral acids; solvents; surfactants

Services: Logistics; importing; inventory management; supply chain solutions; repackaging; dilutions; blending; outsourcing

Assets: 12 stocking locations nationwide; strategic deep draft storage

165

LAVOLLEE
2020 SALES: \$66.0M (€54M)

Paris, France

www.lavallee.com

President: Herve O Lavallee

Products: Additives and ingredients for coating; IFL; polymers; friction; water treatment; pharma; personal care; food; F&F

Services: Technical advice in formulation; lab; outsourcing; VMI; consignment; repackaging; storing

166

AIREDALE CHEMICAL
2020 SALES: \$65.3M (€47.8M)

Keighley, UK

www.airedalechemical.com

Group CEO: Chris Chadwick

Products: Industrial chemicals; specialty chemicals; phosphoric acid; peracetic acid; antifoams; surfactants; phosphates

Services: Small pack chemical filling; contract/toll manufacture

Assets: 4 acre production facility; 9 warehouse storage locations; bulk chemical tank farm; fully owned distribution fleet

Trading sales: 65%

167

POLYSTYLEX
2020 SALES: \$64.6M (€52.8M)

Riga, Latvia

www.polystylex.com

CEO: Anton Viderker

Products: Polyethylenes (LDPE, LLDPE, mLLDPE, HDPE, EBA, EVA); polypropylenes (HPP, ICP, RCP); polycarbonates; masterbatches and colours (AF, AB, SL, AT, UV, UVA, FR, PA); adhesive resins; polyamides; ABS

Services: Customer service; technical support; product development support; storage; delivery; logistics solutions; reserved stock; financing; documentation; counselling

Assets: Warehouses and office in Riga, Latvia; warehouses and office in Kiev, Ukraine; warehouses and office in Kaliningrad, Russia

Trading sales: 2%

168

RICARDO MOLINA GROUP
2020 SALES: \$64.2M (€52.5M)

Barcelona, Spain

www.ricardomolina.com

President: Gemma Molina

Products: Specialty chemicals for coatings, building, adhesives, construction, lubricants, pharmaceuticals, cosmetics, personal and home care, rubber, plastics, water treatment, food and beverage, agrochemicals

Services: Technical sales and marketing; application development; quality control; warehousing; regulatory services; supply chain management; after sales services; re-packaging

Assets: 3 labs; 1 warehouse

169

ROWELL CHEMICAL
2020 SALES: \$62M

Hinsdale, Illinois, US

www.rowellchemical.com

President: Thomas Harris

Products: Water treatment chemicals; industrial chemicals

Services: Terminal services

Assets: Plant owned and operated by Rowell Chemical; trucking fleet

170

NATIONAL CHEMICAL
2020 SALES: \$61.1M (€50M)

Dublin, Ireland

www.ncc.ie

CEO: Alan Looney

Products: Full range of chemicals, food ingredients and performance polymers

Services: Full supply chain solutions including risk assessment, sourcing, accreditation, regulatory support, logistics and supply

Assets: ISO 13485 medical polymer compounding plant in JV with Innovative Polymer Compounds (IPC)

Trading sales: 70%

171

EMSA TECNOLOGIA QUIMICA
2020 SALES: \$60.5M (€49.5M)

Barcelona, Spain

www.emsaquimica.com

CEO: Jorge Grima

Products: Pigments; fillers; binders; surfactants; additives; agrochemicals; minerals; inorganics; monomers and polymers

Services: Custom blending and packaging; toll manufacturing; compacting technologies; atomisation

Assets: 5 offices; 4 warehouses; 1 laboratory

Trading sales: 40%

172

METACHEM
2020 SALES: \$60M

Sao Paulo, Brazil

www.metachem.com.br

President: Ricardo Rego Freitas

Products: Food ingredients; basic oils; coating additives; lubricant additives; feed ingredients; fertilizer raw materials; flame retardants; phosphate derivatives; TOFA; home care raw materials

Services: Technical service; logistics support

Assets: Warehouses in Brazil and Uruguay; business offices

Trading sales: 57%

173

MOGOIL
2020 SALES: \$59.9M (€49M)

Berlin, Germany

www.mogoil.com

General manager: Andreas Rogge

Products: Base oils; process oils; low viscosity oils; paraffin waxes

Services: Supply; storage; customs clearance; financing; technical support

Trading sales: 40%

174

PROQUIBASA
2020 SALES: \$59.9M (€49M)

Barcelona, Spain

www.proquibasa.com

Managing director: Ivan Sanchez

Products: Specialty and commodity chemicals; coatings, construction and adhesives; pigments and performance products; water treatment; household and industrial cleaning; lubricants and metalworking

Services: Technical service; blending; manufacturing; toll manufacturing; bulk loading and storage; warehousing

Assets: Full service and wholly-owned facilities in Barcelona with tank farm (80 tanks) and 7,000 square metres warehouse, regional hub in Madrid with tank farm (24 tanks) and 2,000 sq metres warehouse



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175 SAME CHEMICALS 2020 SALES: \$59.1M (€48.3M)

Barendrecht, Netherlands

www.samechemicals.com

Managing director: Cees-Jan Crezee

Products: Acetates; acrylates; alcohols; DCPD; glycols; glycol ethers; hydrocarbon solvents; ketones; styrene

Services: Bulk distribution; salvage trading; recycling; warehousing; logistics; storage; Reach consultation

Assets: Offices in The Netherlands, Denmark and Poland

Trading sales: 20%

176 WALSH & ASSOCIATES 2020 SALES: \$58.7M

Saint Louis, Missouri, US

www.walsh-assoc.com

President & CEO: Ellen M. Murphy

Products: Products for CASE; HI&I; ink; personal care; oil & gas; agriculture; food & beverage; pharma; plastic; and green chemistry

Services: Manufacturing; blending; contract packaging; technical training & EHS

Assets: 8 warehouse locations; 30,000 gal liquid bulk storage; 1 tractor trailer

177 COAST SOUTHWEST 2020 SALES: \$56.5M

Arlington, Texas, US

www.coastsouthwest.com

President: Joseph C Cimo

Products: Surfactants; silicones; personal care ingredients; anti-aging; preservatives; oleochemicals and lubricants

Services: Liquid blending; liquid bulk; storage; drumming; transportation; formulation

Assets: 8 locations; 7 trucks; applications laboratory

178 CORNELIUS GROUP 2020 SALES: \$56.2M (£41.1M)

Bishop's Stortford, UK

www.cornelius.co.uk

CEO: Phillip Gibbons

Products: Monomers; specialty chemicals; food ingredients; personal care ingredients; pigments; additives; resins; minerals; surfactants; adhesive materials; excipients; natural products; animal feed ingredients; medical device raw materials; coatings ingredients

Services: Global supply chain management; laboratory services; logistics; legislative/regulatory advice; distillation; chemical reac-

tions and manufacturing; repacking; R&D; sales & marketing

Assets: 9 warehouses; 5 laboratories; 2 manufacturing sites; 7 offices; 1 clean room

179 SOLVACHEM 2020 SALES: \$55.8M

Wroclaw, Poland

www.solvachem.pl

President and CEO: Elisabeth Luerenbaum

Products: Methanol; UCO and vegetable oils; alcohols and other solvents; regenerated solvents; polymers; base oils; aerosols; inorganic chemicals; washing agents and disinfectants; fillers and additives; colourants; oils and greases

Services: Logistics services

Assets: One methanol tank; five warehouses; two customs warehouses; production facilities (UCO, washing agents and disinfectants)

Trading sales: 7%

180 HUBBARD-HALL 2020 SALES: \$54.9M

Waterbury, Connecticut, US

www.hubbardhall.com

President and CEO: Molly Kellogg

Products: Chlor-alkali chemicals; organic sol-



SPECIAL REPORT

TOP 100 CHEMICAL DISTRIBUTORS



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vents; inorganic chemicals; specialty solvents; hydrogen peroxide based specialties; surface treatment chemistry; corrosion prevention chemistry; paint stripping specialty formulations; wastewater treatment specialty blends
Services: Manufacturer/formulator of chemical specialties; custom blending; warehousing; analytical and lab services
Assets: 2 manufacturing facilities; 6 warehouses; 8 trucks

181 TARR 2020 SALES: \$54.6M

Portland, Oregon, US

www.tarrllc.com

President: Skip Tarr

Products: Solvents; aliphatics; aromatics; ketones; glycols; high purity chemistry

Services: Blending; formulating; packaging; storage; delivery

Assets: 4 warehouses; 6 clean rooms; 870,000 gal bulk storage; 3 rail spurs; 11 trucks

182 UCG (UNITED CHEMICAL GROUP) 2020 SALES: \$53.8M

Moscow, Russia

www.ucgrus.com

CEO and chairman: Gennady Tolstobrov

Products: ABS; ASA; SAN; HIPS; PC/ABS; PBT; PMMA; PC; POM; SBS; SEBS; SIS; POE; EVA; HDPE; PP copolymers; PA & AIM; road construction materials; oil additives and modifiers; base oils; fertilizers; liquid chemicals

Services: Logistics; packaging; storage; technical support

Assets: 8 offices; 9 warehouses; 2 international offices

183 BUCKLEY OIL 2020 SALES: \$52.5M

Midlothian, Texas, US

www.buckleyoil.com

President: Robert Rice

Products: Solvents; alcohols; aliphatics; aromatics; glycols; glycol ethers; ketones; base oils; finished lubricants

Services: Blending; packaging; toll blending; storage; delivery; custom packaging; transloading

Assets: 4 warehouses; 20 trucks

184 BRAINERD CHEMICAL 2020 SALES: \$52.3M

Tulsa, Oklahoma, US

www.brainerdchemical.com

CEO: Mathew A Brainerd

Products: Peracetic acid; hydrofluoric acid; sulphuric acid; nitric acid; refrigerants; aromatics; aliphatics; glycols; glycol ethers; high hazard acids; chlor-alkali; alcohols; formalde-

hyde; food processing sanitation chemicals; water treatment chemicals

Services: Blending; manufacturing/engineering services; packaging; contract packing; toll manufacturing; logistics; warehousing; transloading

Assets: 4 production locations in Oklahoma, North Carolina and Illinois; tank terminals; rail terminals; extensive company owned fleet of trucks, trailers and bulk tankers

185 VIVION 2020 SALES: \$51.7M

San Carlos, California, US

www.vivioninc.com

President: Michael Poleselli

Products: Humectants; sweeteners; minerals; vitamins; tabletting aids; personal care; industrial ingredients; fertilizers/agricultural; food; preservatives; acids

Services: VivAssure testing

Assets: 2 office/warehouses; 3 public warehouses

186 DEBRO 2020 SALES: \$50M

Brampton, Ontario, Canada

www.debroy.com

President: Paul Ruffo

Products: Industrial specialties; HPC; food ingredients

187 WISTEMA 2020 SALES: \$49.5M (€40.5M)

Dielheim, Germany

www.wistema.de

General manager: Winfried Friedel

Products: Catalysts; chemical intermediates; contract & toll manufacture; cosmetics; toiletries & personal care; food ingredients; industrial chemicals; pharma; plastic additives; polymers; reprographic chemicals/ink chemicals; solvents/distilled solvents; water treatment chemicals; waxes

Services: Storage; waste management (waste disposal certified); salvage recovery and re-sale; Reach consultation

Assets: Warehouses

Trading sales: 60%

188 VENUS CHEMICALS GROUP 2020 SALES: \$49M

Cairo, Egypt

www.venuskim.com

CEO: Ahmed Alghoul

Products: Fragrances; surfactants; NP9; NP6; SLEs 70%; Betain 35%; opacifiers; malic resin; hydrocarbon resin; nitrocellulose; pine oil; HPMC; thickeners

Services: Filling fragrances

Assets: 5 warehouses, 2,500sqm; 15 jumbo cars; factory filling fragrances
Trading sales: 40%

189 SINPRO 2020 SALES: \$48.9M (€40M)

Lausanne, Switzerland

www.sinprosa.ch

Director: Alfred Frankel

Products: Industrial chemicals; resins; polyesters; pharmaceutical ingredients; construction chemicals; paints; inks; food and feed additives

Services: Associated with a forwarding agent

190 CHEM ONE 2020 SALES: \$46.7M

Houston, Texas, US

www.chemone.com

CEO and president: Terry Podlogar

Products: Fertilizer ingredients; water treatment chemicals; food additives; feed additives; industrial chemicals

Services: JIT inventory; pallet quantities; truckloads

Assets: Houston, Texas headquarters and warehouse; independent facilities in Laredo, Texas and Tampa, Florida

191 KREGLINGER SPECIALTIES 2020 SALES: \$46.5M (€38M)

Antwerp, Belgium

www.kreglinger.com

CEO: Wim Arnouts

Products: Specialty ingredients for food, food supplements; pharma; cosmetics and technical industries; agro-(bio)chemicals

Services: Technical formulations; sampling

192 A. + E. FISCHER-CHEMIE 2020 SALES: \$45.9M (€37.5M)

Wiesbaden, Germany

www.fischer-chemie.de

General manager: Manuel Fischer-Bothof

Products: Caustic soda; solvents; hydrochloric acid; citric acid; urea; phosphoric acid; matting agents; pyrogenic silicon dioxide; precipitated silica; silicone oil; glycine; caustic potash; sodium bicarbonate; hydrogen peroxide; activated carbon; sodium persulfate

Services: Storage; packaging; mixing; exporting

Assets: 4 warehouses for solid and liquid products; 16 trucks

Trading sales: 10%

193 BRUGUES 2020 SALES: \$45.2M (€37M)

Barcelona, Spain

www.brugues.com

CEO: Raimon Brugues Sintes

Products: Acetone; diacetone alcohol; dipropylene glycol fragrance; ethyl acetate; formic acid; glycerine USP; isopropyl acetate; isopropyl alcohol; methyl ethyl ketone; methyl isobutyl ketone; methoxypropyl acetate; n-propanol; n-propyl acetate; propylene glycol USP; ethanol (mixtures with ethanol)

Services: Packaging in wide variety of containers for both liquids and in solids; mixtures, solutions and dilutions; storage

Assets: Warehouse in Viladecans (Barcelona) with 8,000 square metres; warehouse in Alcazar (Valencia) with 6,000 square metres; logistics warehouse in Igorre (Bizkaia)

Trading sales: 20%

194

RIERDEN CHEMICAL & TRADING

2020 SALES: \$43.9M

Libertyville, Illinois, US

www.rierdenchemical.com

President: Joe Rierden

Products: Oleochemicals – glycerine and fatty acids

Assets: Warehouse locations in Chicago, Houston, New Jersey, Atlanta, Los Angeles

Trading sales: 20%

195

EQUILEX

2020 SALES: \$43.7M (€35.7M)

Schiedam, Netherlands

www.equilex.com

Managing director: Cees Verdel

Products: Higher olefins; alkylphenols; alkylbenzenes; ethanolamines; ethylene glycols; solvents (MEK, MIBK, hexane, MIBC, IPA, acetone, cyclohexanone); performance intermediates (AMS, maleic and phthalic anhydrides, DCPD); phenol; aromatics; tackifying resins, isophorone; diacetone alcohol

Services: Marketing; storage; packaging; sea, rail and road transportation; custom formalities; Reach regulation

Trading sales: 10%

196

CHEMICAL DISTRIBUTORS INC

2020 SALES: \$42.3M

Buffalo, New York, US

www.cdibuffalo.com

President: Mark T Russell

Products: Acids; alkalis; reagents; solvents; dry and liquid chemicals

Services: Bulk and LTL distribution; packaging; blending; warehousing; laboratory testing; health and environmental services

Assets: Warehouses; trucks; trailers

197

MCCULLOUGH & ASSOCIATES

2020 SALES: \$42M

Atlanta, Georgia, US

www.mccanda.com

President: George L McCullough

Products: Organic and inorganic pigments; special effect pigments; carbon black; polyurethane resins and dispersions; cast polyurethane systems; wax additives; fumed silica; matting agents; silicone dispersions; preservatives (personal care); hydrocarbon resins; laboratory & process equipment

Services: Storage and logistics; formulation assistance; technical assistance; process engineering services

Assets: 3 outside bonded warehouses

198

MIN-CHEM/LAWRASON'S/CK INGREDIENTS GROUP

2020 SALES: \$42M

Oakville, Ontario, Canada

www.min-chem.com

www.lawrasons.com

www.ckingredients.com

President: David A Luciani

Products: Composite-thermosets (roving, resin and peroxides); composite-thermo-plastics; rubber additives; adhesives; waxes; flame retardants; Health Canada approved infectious control disinfectants, hand sanitizers, and other antibacterial solutions; phar-

Europe chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Brenntag*	6,148.3	38	Norkem Holdings	205.1
2	Helm	2,635.2	39	Petrochem Middle East	195.7
3	Univar Solutions*	1,697.0	40	Telco	193.6
4	IMCD*	1,630.0	41	Solventis	191.6
5	Stockmeier Holding	1,571.3	42	ECCEM European Chemical Marketing	187.6
6	Azelis	1,155.6	43	Revada Group	183.4
7	Barentz	1,154.3	44	Nortex	177.8
8	Biesterfeld	1,145.0	45	HARKE Group	174.0
9	OQEMA	1,120.0	46	ChemPartners	171.9
10	Tricon Energy	1,050.7	47	Haeflner	165.0
11	Quimidroga	887.8	48	Grolman Group	162.6
12	Omya	882.1	49	Keyser & Mackay	162.6
13	Kolmar Group	762.6	50	Selectchemie	158.3
14	Caldic	755.7	51	ICC Chemical	157.9
15	TER Group	739.8	52	ELTON Group	151.6
16	Safic-Alcan	611.0	53	Atlantic Chemicals Trading	150.4
17	Solvadis Group	529.3	54	URAI	146.7
18	Ravago Chemicals	519.7	55	Faravelli	138.7
19	Nordmann, Rassmann	489.1	56	2M Group	138.2
20	Eigenmann & Veronelli	425.5	57	Tillmanns	134.9
21	Marubeni International (Europe)	391.3	58	Algol Chemicals	134.5
22	Lehmann & Voss	391.3	59	Group Barcelonesa	133.3
23	DKSH Holding	313.2	60	IMPAG Group	133.3
24	Snetor	307.0	61	CSC Jaeklechemie	124.9
25	KRAHN Chemie	282.5	62	Metafrax Trading International	121.6
26	Ruskhimset	281.9	63	Connect Chemicals Group	120.0
27	HSH Chemie	262.9	64	STAUB & CO - SILBERMANN	117.4
28	Donauchem	250.7	65	C.H. Erbsloeh Group	116.2
29	Indukern	245.8	66	ProChema	111.0
30	Arkem Kimya	245.0	67	Arpadis Benelux	110.1
31	Jebsen & Jessen Group	229.9	68	L.C.M.	107.6
32	Thommen-Furler	224.4	69	Quimdis	106.4
33	United Trading System (UTS/ETC)	220.0	70	Life Supplies	104.5
34	Grupo RNM	213.5	71	Unipex	103.2
35	Tennants Distribution	211.8	72	Neo Chemical	102.2
36	Gamma Chimica	211.6			
37	CellMark	209.0			

maceutical ingredients; nutraceutical ingredients; food ingredients; mineral and industrial acids; water treatment chemicals; pool & spa chemicals; janitorial and sanitation chemicals; industrial specialty chemicals; winter ice melting products

Services: Manufacturing; blending and compounding; logistics

Assets: 3 warehouses in Ontario, Quebec, British Columbia

199

TRANSCHEMICAL
2020 SALES: \$41.5M

St Louis, Missouri, US

www.transchemical.com

President: Marilyn Stovall FitzGerald

Products: Beverage grade ethanol; organic ethanol; denatured ethanol; alcohols; aliphatics; amines; aromatics; esters; ethanolamines; ethers; glycols; hydrocarbons; ketones; mineral oils; process oils; silicones; surfactants

Services: Blending; packaging; food grade storage; ethanol denaturing; manufacturing

Assets: Dedicated white room for USP, NF, FCC; organic and Kosher packaging; 125,000 square feet warehouse space including food grade warehouse; 1.2m gal tank farm; rail spur to accommodate 4 railcars; 20 tankers; 7 tractors; 3 boxes

200

RESEARCH SOLUTIONS GROUP
2020 SALES: \$40.9M

Pelham, Alabama, US

www.researchsolutionsgroup.com

CEO: Jeff Miller

Products: Aromatics; aliphatics; alcohols; ketones; glycol ethers; glycols; esters; solvent blends; specialty chemicals; paints; printing and pharmaceutical solvents

Services: Toll blending and packaging; lab analysis and services; environmental services for hazardous and non-hazardous wastes; industrial engineering services; environmental consulting and training;

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
73	Aegean First Company (AFCO)	95.4	108	Kreglinger Specialties	46.5	143	Klaus F. Meyer	17.0
74	Ilario Ormezzano	91.7	109	Cornelius Group	46.3	144	Shrieve Chemical	16.3
75	Penpet Petrochemical Trading	89.3	110	Brugues	45.2	145	Polyhimkomplekt-M	15.0
76	Bodo Moeller Chemie	88.8	111	A.+ E. Fischer-Chemie	44.0	146	Rusplast	14.9
77	Chimpex Industriale	86.8	112	Milano Colori	39.1	147	CB Chemie	14.2
78	Chem International	85.4	113	Drogas Vigo Group	39.0	148	Sinochem Plastics	11.0
79	Noahs Ark Chemicals	84.4	114	Wistema	36.4	149	Prakash Chemicals International	10.8
80	Novasol Chemicals Group	84.0	115	Jobachem Group	36.2	150	Bloomchemag	10.7
81	Newport Industries	82.0	116	Eurosyn	35.1	151	A-Gas Electronic Materials	9.8
82	Meade-King, Robinson & Co	79.9	117	SAMECA Produtos Quimicos	31.9	152	Tecnosintesi	9.2
83	RAHN-Group	79.0	118	Barrettine Group	31.4	153	Quimica Mer	9.1
84	Behn Meyer Group	77.0	119	SIP Speciality Oils and Fluids	30.7	154	Abbey Chemicals	8.2
85	Kale Kimya	76.0	120	Equilex	30.7	155	Nesstra Services	8.1
86	PHT International	74.9	121	GB-Chemie	29.4	156	Chemcom	7.8
87	Will & Co	69.7	122	Antala	29.4	157	NiMAC	6.5
88	Antonio Tarazona	67.3	123	AISAKOS	27.9	158	Petrico	5.9
89	Aug. Hedinger	66.9	124	Lake Chemicals and Minerals	27.8	159	Taj Al Mulook General Trading	5.0
90	Wego Chemical Group	66.5	125	Lumar Quimica	25.7	160	Basstech International	4.0
91	Airedale Chemical	65.0	126	Attilio Carmagnani	25.4	161	Quimtia	4.0
92	Polystylex	64.6	127	Monarch Chemicals	25.3	162	Transmare Chemie	3.7
93	L'aprochimide	64.6	128	Continental Industries Group	25.0	163	The Chemical Company	3.2
94	Lavollee	63.6	129	MY-CHEM	24.5	164	Dakram Materials	3.1
95	Interallis Holdings	62.4	130	Stera Chemicals	24.5	165	Opec Plastics	2.5
96	Rakha Al Khaleej International	62.3	131	WhitChem	21.3	166	SMA Collaboratives	2.0
97	National Chemical	61.1	132	KEMAT	20.9	167	GJ Chemical	2.0
98	MOGOil	59.9	133	MAS Albion	20.9	168	Hawkins	1.7
99	Solvachem	55.8	134	Kadion Especialidades Quimicas	20.4	169	KPL International	1.7
100	UCG (United Chemical Group)	53.5	135	Proquip	20.2	170	Skystep Trading	1.6
101	Proquibasa	52.6	136	DutCH2	19.7	171	DAXX	1.5
102	SAME Chemicals	52.3	137	The White Sea & Baltic Co	19.2	172	Independent Chemical	1.5
103	Ricardo Molina Group	51.1	138	Comindex	19.2	173	Crismachem	1.5
104	Manuchar	50.0	139	Prime Surfactants	19.1	174	Sea-Land Chemical	1.5
105	SINPRO	48.9	140	Biachem	19.0	175	RIM LOGISTIKA	1.1
106	EMSA Tecnologia Quimica	48.1	141	CFI World	17.8			
107	Echemi Group	46.8	142	Stort Chemicals	17.8			

*EMEA = Europe, Middle East & Africa
Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

rail transloading; bulk logistics

Assets: 4 bulk terminals; 2.2m gal bulk storage; rail terminal; 16 power units; 58 tank trailers; 14 dry vans

201 JOBACHEM GROUP

2020 SALES: \$40.7M

Dassel, Germany

www.jobachem.com

CEO: Julian Kahl

Products: Plasticizers; specialty chemicals; UV curing agents; flavours and fragrances

Services: Storing; mixing; heating

Trading sales: 90%

202 SOLVEN SOLVENTES E

QUIMICOS

2020 SALES: \$40.4M (R210M)

Hortolandia, Brazil

www.solven.com.br

CEO: Paulo Sergio Moreira

Products: Aliphatic solvents; aromatic solvents; hydrogenated solvents; thinners; lubricants; waxes

Services: Mixing and blending; formulation; packing; storage; bulk distribution; chemical analysis

Assets: 4 warehouses - 2 in Sao Paulo, 1 in Rio de Janeiro, 1 in Bahia; laboratory for product development and quality control

203 IDEAL CHEMICAL & SUPPLY

2020 SALES: \$40.2M

Memphis, Tennessee, US

www.idealchemical.com

CEO: Sam Block

Products: Acids; alcohols; amines; chelating agents; chlor-alkali; food ingredients; glycol ethers; hydrogen peroxide; inorganics; ketones; personal care ingredients; polyglycols; solvents; textile care ingredients; water treatment chemicals

Services: Wholesale custom blending and packaging (dry and liquid); distilled spirits plant; in-house QC & R&D labs; LTL and truckload quantities; single- and multi-compartment tanker deliveries; local warehousing and logistics; returnable and one-way containers; remote tank monitoring

Assets: 4 locations with a combined 150,000+ sq ft of warehouse space; Ideal's fleet of 14 tractors; 22 trailers and 6 tankers; 1m gal liquid bulk storage; multiple blend tanks

204

INDEPENDENT CHEMICAL

2020 SALES: \$39.5M

Glendale, New York, US

www.independentchemical.com

President: Jonathan Spielman

Products: Products for cosmetics, pharmaceuticals, nutrition, seafood, meat, bakery, processed food; industrial cleaning chemicals; environmental remediation chemicals

Services: Dry blending of food ingredients; liquid blending and filling of tankers

Assets: 6 trucks; 3 tankers; 1 warehouse; IBCs, drums and pails in an XP/SQF/ISO facility

Trading sales: 5%

205

MILANO COLORI

2020 SALES: \$39.1M (€32M)

Milan, Italy

www.milano-colori.com

CEO: Antonio Cavazzana

Products: Pigments; resins and intermediates; solvents; cosmetic & personal care ingredients; hygiene & detergent ingredients; food & feed ingredients; construction chemicals; plastic ingredients; leather & textile chemicals

Building bridges in a complex world



Interview with François-Xavier Coiffard,
CEO Novasol Chemicals Group

Who is Novasol Chemicals?

Novasol Chemicals is a 100% independent company offering its customers customized distribution solutions and multiple packaging options. Our customers are active in the areas of Pharmaceuticals and Personal Care, Resins & Coatings, Construction, and Industrial Applications.

We propose custom-made solutions: selection, secured sourcing, storage, filling & repacking, inter-modal distribution and delivery of a wide range of Commodities & Specialty chemicals.

Locally present in more than 36 countries on 3 continents, what added value does this bring?

Our active presence globally

allows us to develop intimacy with our customers. We speak the same language, we are able to offer adapted solutions, beyond standard offers. We respond to all our customers who have plants around the world (overall offer). This allows a better Risk Management and adaptability to local regulations.

How do you make the difference in the world of Chemicals Distribution?

The difference between us and larger companies is that we are not driven by structure, by functions, by only results. As a family business, we are first and foremost concerned with the well-being of our staff and the entrepreneur attitude. Healthy people simply perform better internally and externally and that ultimately pays off for the company as well. Our company is primarily made up of people pragmatism. Our performances confirm the dedication of our colleagues: Novasol

Chemical Group turnover +30% growth, Group Solvency ratio >40% in 2020. Our customer evaluate us at +92% better than competition.

What kind of vision of the future do you paint for the world of chemistry?

The world of chemistry and Life Science is clearly focused on accelerating specialty products and formulation. There is a clear and irreversible consolidation of the number of players in the market. Another trend we foresee is an increasing demand for Sustainable products & solutions.

Novasol Chemicals

Distribution. Worldwide, just right.

Steenweg op Mechelen 455/6
B-1950 Kraainem - Belgium
T: +32 2 769 70 70

info@novasolchemicals.com
www.novasolchemicals.com

in @novasolchemicals

Services: Technical and formulation support; storage; packaging; quality control and testing; tailor-made products

Assets: Warehouses; laboratories

Trading sales: 15%

206

DROGAS VIGO GROUP

2020 SALES: \$39M

Porrino, Pontevedra, Spain

www.drovi.com

CEO: Enrique F Casal Lareo

Products: Solvents; thinners and green solvents; organic and inorganic chemicals; paints, coatings, adhesives and sealants raw materials; pharmaceutical, cosmetic and agrochemicals raw materials; automotive chemicals; softeners and detergents raw materials; fillers and pigments; water treatment chemicals; food ingredients; lubricants and waxes; ink and printing chemicals; paper chemicals; mining chemicals

Services: Storage and marine logs – vessel reception; solvents recycling and reformulation; blending and formulations; packaging and bulk deliveries; logistics and outsourcing; quality/lab analytical services to third parties; JIT deliveries and telemetric stock control to third parties; e-invoicing and e.b2b with customers' platforms

Assets: 4 warehouses (bulk & pack); sea terminal; solvents recycling unit; bulk tank and packed trucks

207

ACID PRODUCTS

2020 SALES: \$38.5M

Chicago, Illinois, US

www.acidproducts.net

President: Jann Fisher

Products: Acids; caustics; dry chemicals; white oils; solvents; surfactants; cleaning compounds

Services: Toll blending (pails, drums, totes, bulk); contract packaging (all bottle sizes); powder blending; acid blending; LTL chemical distribution; tanker deliveries

Assets: 2 locations; rail; 10 trucks

208

VECKRIDGE CHEMICAL

2020 SALES: \$38M

Kearny, New Jersey, US

www.veckridge.com

President: Mark Veca

Products: Acids; alkali; amines; hydrogen peroxide

Services: Packaging; warehousing; dilutions; trucking

Assets: Warehouse; trucks

209

DAXX

2020 SALES: \$37.8M



Houston, Texas, US

www.daxxgrp.com

President: Jean-Marie Diederichs

Products: Solvents; aromatics; glycol ethers; esters; alcohols; isocyanates; amines; specialty chemicals

Services: Blending; packaging; storage; rail-car, tanker, isotank, vessel shipments

Assets: 1 warehouse; 4 trucks; 4 tanks

Trading sales: 20%

210

HENRY HIRSCHEN

2020 SALES: \$37.6M

Buenos Aires, Argentina

www.hirschen.com.ar

President/CEO: Miguel Hirschen

Products: Solvents; glycols; surfactants; amines; oleochemicals; biocides; food ingredients; specialties

Services: Storage; packaging; blending; trading; same day deliveries; financing; tailor-made solutions to customers

Assets: Central warehouse in Buenos Aires industrial area; fit for liquids and solids with secluded area for food/pharma

Trading sales: 1%

211

CARBONO QUIMICA

2020 SALES: \$36.9M (R191.6M)

Sao Bernardo do Campo, Sao Paulo, Brazil

www.carbono.com.br

President: Vera Miraglia Gabriel

Products: Solvents; epoxy resins; pigments; fuel additives; paint additives; alkyd resins; paint driers; coalescent agents; plastifiers; oxo-alcohols

Services: Blending; thinning; packaging; bulk warehousing

Assets: Own truck fleet

212

AMPERE ITALIA

2020 SALES: \$36.7M (€30M)

Milan, Italy

www.ampere.com

Managing director: Matteo Chiri

213

EAGLE ALCOHOL

2020 SALES: \$36M

St Louis, Missouri, US

President: Daniel J Croghan

Products: Ethyl alcohol; glycols; surfactants; process oils

Services: Denaturing; blending; packaging; warehousing; bulk transloading

Assets: 90,000 square foot warehouse; 4 tractors; 15 tankers; segregated bulk storage; rail siding

214

GJ CHEMICAL

2020 SALES: \$36M

Somerset, New Jersey, US

www.gjchemical.com

President: Diana Colonna

Products: Acrylate monomers; plasticizers; reagents; high purity solvents; ACS/USP/NF/HPLC; hand sanitizer

Services: Testing; bulk storage; repackaging; liquid bulk handling; custom blending; purifying; stabilizing and more

Assets: 3 locations in NJ; 8 trucks; 25 tankers; 15 box trucks; USP filling room

Trading sales: 40%

215 EUROSYN 2020 SALES: \$35.1M (€28.7M)

Capralba, Italy

www.eurosyn.it

Chairman: Flavio Campana

Products: Surfactants; dispersing and chelating agents; biocides; rheology modifiers; fragrances; actives; silicones; dyes and pigments; resins and dispersions; photoinitiators; UV adsorbers; antioxidants;

Services: Technical and regulatory support; application lab; logistics service provider

Assets: Logistics; application lab

216 BRISCO DO BRASIL 2020 SALES: \$35M

Sao Paulo, Brazil

www.brisco.com.br

CEO: Guillermo Castillo

Products: Plastics and chemicals

Services: Drumming; blending; agency sales; import and export

Assets: 4 warehouses; 1m litres park tanks; own fleet of 6 trucks

217 SEELER INDUSTRIES 2020 SALES: \$35M

Joliet, Illinois, US

www.seeler.com

CEO: Steve Seeler

Products: Hydrogen peroxide; peracetic acid; glacial acetic acid; propylene glycol; sodium gluconate; caustic soda; hydrochloric acid; soda ash; DDBSA; sodium chlorate; phosphoric acid; quaternary compounds; other specialty chemicals

Services: Tank storage; railcar unloading; blending; liquid packaging; bagging; transloading; warehouse storage; property rental; trucking services; laboratory services

Assets: 275,000 plus sq ft warehousing; 5 tractors; 10+ liquid & box trailers; 27 above ground storage tanks; 7 rail spurs of 2.5 miles of track for transloading; overhead rail trestle

218 BARRETTINE GROUP 2020 SALES: \$34.7M (£25.4M)

Warmley, Bristol, UK

www.barrettine.co.uk

Group managing director: Steve Bailey

Products: Isopropanol; acetone; ethanol; hydrocarbons; esters; aromatics; acids; caustic soda; insecticides; rodenticides; wood preservatives; wood stains; paint strippers; cleaning chemicals; agrochemicals

Services: Technical sales; manufacturing; blending and bespoke formulations; contract manufacturing

Assets: 3 production sites; manufacturing/production plant and equipment

Trading sales: 40%

219 VAN HORN, METZ & CO 2020 SALES: \$34.2M

Conshohocken, Pennsylvania, US

www.vanhornmetz.com

President: Barry Fisher

Products: Resins; pigments; additives; dyes; extenders

Services: Consultative selling, global sourcing

220 BASSTECH INTERNATIONAL 2020 SALES: \$33.1M

Fort Lee, New Jersey, US

www.basstechintl.com

CEO: Benjamin Gutmann

Products: Inorganic chemicals; elastomers; adhesives; polymers; metals and other industrial raw materials

Products: International logistics; packaging; blending; storage; transloading

Services: Technical support and vendor managed inventory

Assets: Strategically located warehouses in the US and Europe; polymer testing lab; offices in the US, China, India and Europe

221 JNS-SMITHCHEM 2020 SALES: \$32.8M

Paterson, New Jersey, US

www.jns-smithchem.com

Co-president: Michael Smith

Products: Resins; additives; fillers; colour pigments; specialty chemicals

Services: Warehousing; trucking; technical expertise

222 INDUSTRIAL CHEMICALS CORP 2020 SALES: \$32.3M

Arvada, Colorado, US

www.industrialchemcorp.com

President: Jamie Bieseemeier-Wilkins

Products: Acetates; acids; alcohols; alkalis; aliphatic and aromatic solvents; amines; bio-fuel chemicals; CBD extraction chemicals; chelating agents; glycerine; glycols and glycol ethers; heat transfer fluids; hydrogen peroxide; ketones; metal finishing chemicals; phosphates; silicates; surfactants

Services: Customisation; proprietary; toll

blending

Assets: 25 tankers; 10 tractors; 5 vans; over 800,000 gal bulk tank storage; 3 warehouses representing 60,000 square feet of storage; rail siding to accommodate 16 railcars

223 SAMECA PRODUTOS QUIMICOS 2020 SALES: \$31.9M (€26.1M)

Porto, Portugal

www.samecapq.com

CEO: Eduardo Moura e Sa

Trading sales: 46%

224 SIP SPECIALITY OILS AND FLUIDS 2020 SALES: \$31M

London, UK

www.sip.com

Managing director: Stephen Spencer

Products: White oils and pharmaceutical oils; drilling fluids; process oils; specialty fluids for automotive and industrial use; sustainable and renewable base oils; lubricant additives

Services: Storage, logistics, blending, packaging, formulation

Assets: Warehousing; blending and storage facilities in Belgium and UK

225 MCKINN INTERNATIONAL 2020 SALES: \$30.8M

Singapore

www.mckinn.com.sg

CEO: Chau Tak Vui

Products: Raw materials for adhesives, coatings, UPR, PU and TPU; plastics additives; flame retardants; rubber additives; acids & anhydrides; plasticizers

Services: Sourcing

Trading sales: 90%

226 LINKERS CHEMICALS AND POLYMERS 2020 SALES: \$30.1M

Dubai, UAE

www.lcp.ae

Managing director: Malik Pervez Zaman

Products: Synthetic rubber; PVC; engineering plastics; plasticizers; latex; monomers; construction chemicals; animal nutrition; coatings chemicals

Services: Market research; market expansion; technical support; finance

Trading sales: 100%

227 ANTALA 2020 SALES: \$29.4 (€24M)

Barcelona, Spain

www.antala.es

CEO: Victor Argudo

Products: Adhesives and sealants (epoxy, methacrylate, polyurethane, silicone, SMP, an-



aerobic and cyanoacrylate); lubricants (greases, oils, AFC, compounds, pastes); electronic protection materials; coatings

228 **GB-CHEMIE** 2020 SALES: \$29.4M (€24M)

Messel, Germany

www.gb-chemie.com

Managing director: Dirk Forler

Products: Amines; oxo-alcohols; inorganic & organic compounds; bromine derivatives; solvents; complexing agents; phosphorus compounds; starch/starch derivatives

Services: Technical service; sourcing; storage; downsizing; refilling; packaging; logistics

Assets: Several local warehouses; branch office

Trading sales: 25%

229 **MORAIS DE CASTRO** 2020 SALES: \$28.3M (R147.1M)

Salvador, Bahia, Brazil

www.moraisdecastro.com.br

CEO: Andre Guimaraes de Castro

Products: Surfactants; glycols (EO/PO); mineral oils; caustic soda; sulfonic acid (LAB-S); inorganic acids (H₂SO₄; HCl; HNO₃); sodium

hypochlorite; personal care additives; food ingredients and flavours; rheology modifiers; oxygenated solvents; chlorinated solvents; biocides; sulfates (Al; Na; Cu; NH₃); silicones

Services: Packaging/repackaging; storage; dilutions; imports (under contract); transportation

Assets: 2 warehouses (Bahia and Pernambuco); trucks; bulk storage facilities; laboratories (quality control and food application); packaging/repackaging facility (with white room)

Trading sales: 1%

230 **INTERATLAS CHEMICAL** 2020 SALES: \$28M

St Catharines, Ontario, Canada

www.interatlaschemical.com

CEO: Alex Van Zijl

Products: Paraformaldehyde; hexamethylene; phthalic anhydride; pentaerythritol; nonylphenol; para-tertiary butyl phenol; ethylbenzyl chloride; chloromethyl naphthalene; 2-ethylhexanol; maleic anhydride; bisphenol-A; isopropyl alcohol; melamine; benzoic acid; tar oil

Services: Sales and marketing; logistics; warehousing; security of supply; partnerships; risk management

Assets: 14 trucks; 50 chassis

Trading sales: 40%

231 **LAKE CHEMICALS AND MINERALS** 2020 SALES: \$28.0M (€20.5M)

Redditch, Worcestershire, UK

www.lakecm.co.uk

Managing director: Steven Cartledge

Products: Corrosion control solutions; adhesives and sealants; lubricants and metal working fluids; paints; surface coatings; excipients for tablet; capsule and suspensions; drug delivery modified lipids and phospholipids; advanced intermediates; European licensed APIs; substantiated actives; functional and tactile additives; rheology modifiers; oils and fats; extracts; emulsifiers and solubilisers; flavours; food ingredients; nutritional supplements; process aids

Services: Chemical synthesis; distillation; purification; repackaging; sieving; blending; new product development; contract research and manufacturing; quality control; storage & distribution

Assets: 1 head office; 1 warehouse; 4 labs

232 **AISAKOS** 2020 SALES: \$27.9M (€22.9M)

Athens, Greece

www.aisakos.gr

CEO and managing director: Themistoklis Zygourakis

Products: Chemicals; petrochemicals; plastics; rubber; specialties; food industry raw materials; wine ingredients; fertilizer raw materials; pulp and paper chemicals

Services: Paper industry mechanical equipment

Assets: Headquarters

Trading sales: 5%

233 NORTHSPEC CHEMICALS

2020 SALES: \$26.7M (C\$34M)

Toronto, Ontario, Canada

www.northspec.com

President: Noel Shanazarian

Products: Epoxy resins and hardeners; aliphatic and aromatic urethanes and polyols; acrylic resins; pigments; additives

Services: Services for the coatings, graph-

ic arts, construction, floor care, composites, adhesives, plastics and rubbers and related industries across Canada

Assets: 6 warehouse facilities across Canada including inventory management and logistics delivery infrastructure

234 CJ CHEMICALS

2020 SALES: \$26M

Howell, Michigan, US

www.cjchemicals.net

President: Catherine Lee

Products: Solvents; acrylates; glycols; monomers; alcohol; naphthenic oils; ketones; phosphates; acetates

Assets: Tank trucks; warehouse; rail siding

235 GEHRING MONTGOMERY

2020 SALES: \$26M

Warminster, Pennsylvania, US

www.gehring-montgomery.com

President and managing director: Mark S Biting

Products: Additives; waxes; coatings; inorganics; surfactants; defoamers; hydrocarbon resins; metal working additives; food ingredients

Services: Warehousing; inventory management; repackaging; private fleet; technical support; food room; white room

Assets: Warehouse facility – 60,000 square feet; private fleet of trucks

236 ATTILIO CARMAGNANI

2020 SALES: \$25.9M (€21.2M)

Genoa, Italy

www.carmagnani.com

General manager: Emilio Carmagnani

Products: Aromatic hydrocarbons (solvent



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TOP 100 CHEMICAL DISTRIBUTORS



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naphtha 100; 150; 150 ND; 200; 200ND; aliphatic hydrocarbons (hexane, heptane); methanol; MEK; glycols (MEG, DEG); acetates (etac, butac)

Services: Tank storing to third parties

Assets: Coastal terminal in Genoa, north-west Italy

237 R.E. CARROLL

2020 SALES: \$25.8M

Ewing, New Jersey, US

www.recarroll.com

President: Robert E Carroll III

Products: Calcium carbonate; clays; blowing agents; alumina trihydrate; zinc oxides; plasticizers; foaming agents; sulfate; petroleum products (aromatic oils, naphthenic oils); magnesium oxide; stearates; soybean oils; lubricants; ASTM reference oils

Services: Repackaging; storage; capacity to efficiently repackage 6,000-12,000 gal per week at several locations for aromatic, naphthenic, paraffinic base and process oils

Assets: Corporate offices; 3 warehouse facilities; distribution equipment; company cars

238 AKTOPA

2020 SALES: \$25.8M

Houston, Texas, US

www.aktopa.com

President: Jose S Rodriguez

Products: Glycol ethers; aliphatic solvents; base oils; water treatment chemicals; inorganics; polymers; vitamins

239 RADCHEM PRODUCTS

2020 SALES: \$25.7M

Orland Park, Illinois, US

www.radcheminc.com

President: William M Radostits

Products: Chemicals and solvents; alcohols; aliphatic and aromatic hydrocarbons; glycol ethers; process and base oils; reuse solvents; resins and ketones

Services: Transport via railcar, tanker, drums, totes; blending

Assets: Dedicated owned compartment trailers; dedicated equipment for specific products

240 LUMAR QUIMICA

2020 SALES: \$25.7M (€21M)

Barcelona, Spain

www.lumarquimica.com

CEO: Lluís Ribera

Products: Synthetic lube bases (PAO, PIB, PAG, esters, silicone); lubricant additives & packages (AW-EP, antioxidants, corrosion inhibitors, metal deactivators, friction modifiers, anti-foams, tackifiers); fatty acids; fatty alcohols; surfactants; viscosity index improvers, pour point depressants; amines; solid lubricants; wetting agents; food ingredients, bio-additives and bases; antifreezes packages

Services: R&D; storage; logistics; repackaging; analysis; technical training

Trading sales: 5%

241 MONARCH CHEMICALS

2020 SALES: \$25.3M (€18.5M)

Sittingbourne, Kent, UK

www.monarchchemicals.co.uk

Managing director: Jon Hill

Products: Acetic acid; antifoams; caustic soda; citric acid; formic acid; feed additives; formates; glycerine; glycols; grain preservation chemicals; hydrochloric acid; nitric acid; propionic acid; sodium hypochlorite;



Wintersun Chemical



Main Office

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sodium sulphide

Services: Warehousing; liquid and powder blending; toll manufacturing; packed and bulk UK distribution; inventory management; supplier reduction; JIT delivery; global sourcing

Assets: 2 UK distribution locations with bulk and packed storage, warehousing, dilutions, powder blending, liquid blending, offices; 4 purpose built trucks

Trading sales: 18%

242 MY-CHEM 2020 SALES: \$25.1M (€20.5M)

Buchholz, Germany

www.my-chem.de

CEO: Ralf Meinecke

Products: Phthalic anhydride; maleic anhydride; trimellitic anhydride; styrene; terephthalic acid; isophthalic acid; mono-pentaerythritol; di-pentaerythritol; para-formaldehyde; tall oil products; heat transfer fluids; sanitizers

Services: Trading

Trading sales: 60%

243 RISHICHEM DISTRIBUTORS 2020 SALES: \$24.7M (R\$1.8BN)

Mumbai, India

www.rishichem.com

Director: Arvind Kapoor

Products: Acrylic-based flow modifiers, matting agents & degassing agents; actives for personal care; anionic, nonionic and amphoteric surfactants; aromatic polyisocyanates; alkali water soluble resins; hydrocarbon resins; natural oils & extracts; fluoro surfactants; high boiling alcohols; MDI & polyols; microcrystalline waxes, bees wax & specialty blends; n-butyl chloride; specialty polyester resins; poly mercaptan fast cure epoxy hardeners; rheological modifiers; rosins & rosin esters; silanes; silicone based additives, resins & intermediates; siliconates; silicone pressure sensitive adhesives, release agents & surfactants

Services: Technical applications laboratory; blending; packaging; labelling; warehousing and inventory management

Assets: Company premises

244 STERA CHEMICALS 2020 SALES: \$24.5M (€20M)

Jilava, Bucharest, Romania

www.sterachemicals.ro

CEO: Alecsandru Rasidescu

Products: Solvents; glycols; resins; surfactants; pigments; additives; masterbatches; inorganics

Services: Blending; drumming; consulting

Assets: Warehouses; trucks; offices

Trading sales: 10%

245 KEMAT 2020 SALES: \$24.3M (€19.9M)

Brussels, Belgium

www.kematbelgium.com

Managing director: Simon Mason

Products: polybutenes; poly alpha olefins (PAO); lubricant auxiliaries; natural oils; rubber auxiliaries; natural & synthetic rubber; titanium dioxide; carbon black; fuel additives; keropur

Services: Blending; bulk storage; drumming; outsourcing; packing; repacking; sourcing; transport fleet; warehousing

Assets: 100x ISO containers; warehouses with drumming; blending and repacking capability; 5 offices globally; internal laboratory

Trading sales: 11%

246 ASSUNCAO DISTRIBUIDORA 2020 SALES: \$24.0M

Alhandra, Brazil

www.assuncaodistribuidora.com.br

General manager: Mauricio Assuncao

Products: TD; polyether polyol; hydrogen peroxide; caustic soda flakes; sodium metabisulphite; titanium dioxide; soda ash light; methylene chloride; potassium permanganate; sulphonic acid (LABSA 90%); calcium hypochlorite 70% granulated; phosphoric acid; sodium nitrite; potassium hydroxide; sodium lauryl ether sulphate

247 S. KUSHALCHAND INTERNATIONAL 2020 SALES: \$23.8M

Mumbai, India

www.skushalchand.com

Managing director: Sunil Hirani

Products: Ingredients for F&F industry; personal care; home care; functional ingredients – skin & hair care; pharma intermediates; fragrances; solvents; paints & coatings; polyamide intermediates; essential oils

Services: Import, distribution and export of a wide range of flavours and fragrance ingredient; research and development; sales & marketing

Assets: 75,000 square feet manufacturing and warehousing facilities in Tarapur & Bhivandi in India and Grasse in France; corporate office in Mumbai; R&D facilities and application laboratory; formulation laboratory backed by a sales and marketing team in France

248 TZ GROUP (TZ, TAU, TREZA) 2020 SALES: \$23.4M

Mexico City, Mexico

www.tzgroupusa.com / www.treza.com

[mx / www.tauchemicals.com](http://mx/www.tauchemicals.com)

President and chairman of the board: Fernando J Zavala

Products: Acetic acid; caustic soda liquid and flakes; soda ash; sodium bicarbonate; calcium chloride; sodium hypochlorite; HCL; glycerine; LESS; nonylphenol; sulphuric acid; hydrogen peroxide; sodium sulphate; sodium metabisulfite

Services: Storage; drumming; blending; transportation of hazardous products

Assets: Warehouse and tank stations in Mexico City, Puebla, Merida and Cancun; 40 trucks fleet for deliveries

Trading sales: 13%

249 SEACOLE 2020 SALES: \$23M

Plymouth, Minnesota, US

www.seacole.com

President and CEO: Gregg Elliott

Products: Electronic processing chemicals (printed and integrated circuit); surface finishing/plating chemicals; industrial cleaning detergents; odor control chemicals; transportation cleaning and maintenance chemicals; laboratory reagents; fine chemical ingredients

Services: Custom and contract blending and packaging (dry and liquid); private label blending and packaging; logistics

Assets: 100,000 square foot warehouse; manufacturing/headquarters in Plymouth, Minnesota; trucks

250 WHITCHEM 2020 SALES: \$21.3M (€15.6M)

Newcastle-Under-Lyme, Staffordshire, UK

www.whitchem.co.uk

Managing director: Charles Hawley

Products: High quality resins/polymers; inorganic pigments; additives; mineral fillers/filter aids; textile processing/finishing/coating products; raw materials for use in adhesives, sealants, construction building materials, coatings, inks, plastics, rubbers; liquid/solid separation, agricultural formulations, feeds, horticulture, metallurgy, engineering materials and refractories

Services: Local storage and supply of chemicals and minerals for customers across the UK and Ireland; industrially trained personnel; specialist technical support; project development; formulation advice; reliable supply base – 96% of deliveries in 2020 received on time in full

Assets: Sales office and warehouse located in the heart of the UK

251 MAS ALBION 2020 SALES: \$20.9M (R\$1.55BN)

Moscow/Irkutsk, Russia

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www.albionchem.ru

Director: Irina Buldygina

Products: Melamine; xanthan gum; silanes; manganese metal; magnesium sulphate; polyanionic cellulose; sodium dichloroisocyanurate; titanium dioxide; fatty acids; HEDP/ATMP; thiourea; hexamethylenediamine; triacetin; propylene carbonate; ammonium polyphosphate

Services: Trading; storage & logistics

Assets: Owned sales office in Moscow; two rented sales offices and six rented warehouses in Russia

252

PROQUIP

2020 SALES: \$20.8M (€17M)

Vilanova del Cami, Spain

www.proquipsa.com

Manager: Marta Pijuan

Products: Caustic soda; sulphuric acid; leather specialties; industrial water treatment; acetic acid; phosphoric acid; inorganic and organic

Services: Custom made products; research, innovation in new products; support in process performance increase; support to reduce environmental impact; specialists in import and exports

Assets: 44 well-trained staff; 22,000 square metres of warehouse space; 12 trucks; homologations to deal with 1,000 chemical products

Trading sales: 8%

253

KADION ESPECIALIDADES QUIMICAS

2020 SALES: \$20.4M (€16.7M)

Barcelona, Spain

www.kadion.com

CEO: Joaquim Guilera Sarda

Products: Specialty chemicals; additives; hyperdispersants; surface and rheology modifiers; organic and inorganic pigments; aluminium and bronze metallic pigments; pearl pigments; solvent soluble dyes; defoamers and air release agents; UV stabilizers; HALS; antioxidants; photoinitiators; nitrocellulose resin; epoxy resin; vinyls; aldehydes; acrylics and polyurethane resins

Services: Technical sales and marketing; supply chain management; import and export; warehousing; customer and regulatory services

Assets: Sales office and warehouses

254

COMINDEX

2020 SALES: \$19.6M (€16M)

Barcelona, Spain

www.comindex.es

General Manager: Ana-Cristina Arp

Products: Additives; acrylic dispersions; alkyd emulsions; castor and linseed oil and derivatives; corrosion inhibitors; epoxy resins;



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ins; functional fillers; matting agents; molecular sieves; nanotechnology additives; pigments; polyols; probiotics; PU dispersions; reactive diluents

Services: Technical assessment; technical visits with our principals; free customer training; free samples shipment

Assets: Local warehouse; headquarters

255

THE WHITE SEA & BALTIC CO

2020 SALES: \$19.6M (€14.4M)

Horsforth, UK

www.whitesea.co.uk

Managing director: Alan Carradice

Products: Surfactants – nonionics, anionics, cationics, hydrotopes and green surfactants; fatty acids; oleochemicals; UV absorbers; pine tar; biocides and preservatives; personal care ingredients; lactates; phenol blends and crystals

Services: Storage; blending; sourcing

Assets: Head office

Trading sales: 20%

256

SULATLANTICA IMPORTADORA E EXPORTADORA

2020 SALES: \$19.5M

Rio de Janeiro, Brazil

www.sulatlantica.com.br

Director: Leonardo Roisman

Products: Ammonium chloride; BHT; borax; caustic potash; caustic soda; DEA; DEG; EDTA; MEA; MEG; potassium carbonate; sodium nitrate; sodium nitrite; sulphites; TEG

Services: Import; export; packaging; transportation; logistics; blending

Assets: 4 warehouses; 20 tanks; 1 office building

257

PRIME SURFACTANTS

2020 SALES: \$19.1M (€14M)

Leeds, UK

www.primesurfactants.com

Director: Nichole Hay

Products: Alcohol ethoxylates; anionics; amine ethoxylates; biocides and preservatives; blends and mixtures; cationics; chelating agents; fatty acids and alcohols; palm free; RSPO; silicones

258

BIACHEM

2020 SALES: \$19M

London, UK

www.biachem.com

Managing director: Bob Beaumont

Products: Caustic soda; surfactants; sodium percarbonate; sodium chloride; magnesium chloride; chlorine powder; chelates; sulphamic acid; sodium sulphate; phosphates

Services: Storage; blending; repackaging; dilution

Assets: All warehousing and transport subcontracted; offices in London and Ireland

Trading sales: 5%

259

SCHIBLEY SOLVENTS AND CHEMICALS

2020 SALES: \$19M

Elyria, Ohio, US

www.schibley.com

President: Reed Schibley

Products: Organic peroxides; surfactants; chelates; fatty acids; fiberglass reinforcements; unsaturated polyester resins; stearates; release agents; polyester processing equipment and

accessories; solvents and fillers

Services: Trucking; warehousing; technical services

Assets: 4 warehouses; trucking fleet; multiple distribution partners

260 CFI WORLD 2020 SALES: \$17.8M

Robakowo, Poland

www.cfiworld.pl

CEO: Klaudiusz Dominiak

Products: Cellulose ethers; tartaric acid; SBS and NBR; RDP; EPDM; chloroprene; titanium dioxide; self-leveling additives; hydrophobic impregnates;

Services: R&D; formulations; logistics; blending; trading; sourcing of specialties; storage

Assets: R&D center and headquarters (office and warehouse)

Trading sales: 5%

261 GULF COAST CHEMICAL 2020 SALES: \$17.8M

Abbeville, Louisiana, US

www.gulfcoastchemical.com

Managing member: Jim Fusilier

Products: Glycols; methanol; ethanolamines; coolants; lubricants; antifreeze; heat transfer fluids; production chemicals; wireline lubes; specialty frac and completion fluids

Services: Blending; storage; laboratory services; chemical treatment programmes

Assets: 6 company operated facilities; methanol terminal; 120,000 sq ft of warehouse space; 550,000 gallons of bulk storage; laboratory facility; 22 delivery trucks; 4 service trucks

262 STORT CHEMICALS 2020 SALES: \$17.8M (£13M)

Bishops Cleeve, UK

www.stortchemicals.co.uk

Executive chairman: Kendrick Gilkes

Products: Resins; pigments and additives for coatings (paints, inks and adhesives); colourants for paints and thermosets; fluoro-surfactants; synthetic & natural raw materials for flavours and fragrances

Services: Technical sales; sampling; storage and distribution

263 UNIQUE CHEMICAL TECHNOLOGIES 2020 SALES: \$17.7M

San Juan, Puerto Rico

www.unichemtech.com

President: Carlos M. Acevedo

Products: Chemical & plastic resin - raw materials

Trading sales: 9%

264 KLAUS F. MEYER 2020 SALES: \$17.6M (€14.4M)

Fussgoenheim, Germany

www.klausmeyer.de

Managing Director: Martina Magnie/Frank Meyer

Products: Hydroxylamine sulfate; hydroxylamine hydrochloride; triflic acid; MEKO; nitromethane; isocyanuric acid; BHT; p-toluenesulfonic acid; n-isopropylhydroxylamine; anthranilic acid; agrochemicals; pharmaceuticals; specialty chemicals; catalysts

Services: Door-to-door-service; refilling of triflic acid; handling of dangerous goods; stockholding; isotanks

265 ROYALE GROUP 2020 SALES: \$17M

Bear, Delaware, US



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www.royalepigments-chem.com

www.awsmsolutions.com

CEO: John Logue

Products: Alkali; fluoroborates; fluorides; metal fluoroborates; nitrates/nitrites; borates; ACS grades; speciality organics and inorganics

Services: Manufacturing; supply chain management; consulting; contract manufacturing & formulating; liquids; blending; break bulk; wet & dry

Assets: Owned manufacturing facility; 5 warehouse locations

266

SAIPER CHEMICALS

2020 SALES: \$16.0M

Mumbai, Maharashtra, India

www.saiper.com

Director: IBV Raghavan

Products: Additives (amine neutralizer, adipates, propionates, saturated block polyethers); amines (ethanolamines, ethyleneamines, isopropanolamines); C4 derivatives (BDO, NMP, THF, MPDIol, TBAC); coalescing aids (texanol, OE 300, TXIB, Coasol; Coasol 290 Plus); glycol ethers (e-series & p-series); propylene glycols; pine based derivatives: tall oil rosin; tofa; DTO; rosin esters and rosin ester emulsions; surfactants: Dowfax series; Tergitol series; Triton series; specialties: 1-2 diaminocyclohexane, 2-ethylhexyl acetate, 2-ethylhexylglycerin, caprylyl glycol, dimethyl succinate, di-n-butyl ether, isoamyl alcohol, vinyl-2-ethylhexanoat

Services: Amongst the few indian chemical distributors registered with the FSSAI (for supply of chemicals to the F&B industries) and FDA (for supply of chemicals & intermediates to the pharmaceutical industry); custom blending & repackaging; formulation laboratory; drumming

Assets: 2 offices; 3 go-downs (one owned); 1 blending/formulation unit

Trading sales: 2%

267

BLOOMCHEMAG

2020 SALES: \$15.9M (€13M)

Mol, Belgium

www.bloomchemag.com

CEO: Rajesh Sethi

Products: Ethyl acetate; PMA; butyl acrylate; MEK; benzyl alcohol; IPA; methylene chloride; ferric chloride; hydrochloric acid; acetic anhydride; methylene chloride; TDI; calcium hypochlorite; methoxy propanol; caustic soda; sorbitol 70%

Services: Global trading; imports into Antwerp; distribution in Europe

Assets: 3,000 square feet office space in Noida, India

Trading sales: 35%



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268

RUSPLAST

2020 SALES: \$15.9M (RB1.17BN)

Moscow, Russia

www.rusplast.com

Director: Syukrin Aleksey

Products: Plastics; polymers; rubbers; resins; thermoplastic elastomers (TPE, TPV); bioplastics; masterbatches & additives; silicones; recycled polymers; purging compounds

Services: Technical support (before, after sale); choice of polymers; processing; troubleshooting

Cincinnati, Ohio, US

smacollaboratives.com

President and CEO: Saad Ashoor

Products: Anti-ageing actives; vitamins; biotechnologies; fermented actives; preservatives; aroma chemicals; arrowroot powder; pentylene glycol; natural ingredients; formulations support

Services: Supply of active ingredients; formulation support; blending

Assets: 2 warehouses; 3 facilities in 3 states; application lab; national sales team

Trading sales: 50%

269

SMA COLLABORATIVES

2020 SALES: \$15.5M

270

POLYHIMKOMPLEKT-M

2020 SALES: \$15M

Moscow, Russia



<http://phkomp-m.ru>

Owner and managing director: Stanislav Zhilich

Products: Binders; latexes; dispersions; resins; fillers; pigments; coalescents; rheological additives; biocides; antifoams; dispersants; thickeners; PVC; functional additives for plastics; textile additives; unsaturated PE resins

Services: Warehousing; logistics; transportation; customs clearance; marketing; advertising

Assets: 7 outsourced warehouses; 2 trucks; microbiological lab

271

CB CHEMIE

2020 SALES: \$14.2M (€11.6M)

Baumgarten, Austria

www.cbchemie.at

CEO: Dr Christian Braunschier

Products: Thickeners; binders; pigments and preparations; metal soaps; multifunctional additives; speciality phosphates; SBS copolymers; cellulose ethers

Services: Development of solutions; technical support; product research; vendor management; storage; repackaging

Assets: Warehouse; quality lab and R&D centre; refilling station

272

CUSTOM CHEMICAL SERVICES

2020 SALES: \$13.4M

Hitchcock, Texas, US

www.cchemicals.com

President: Margaret Roff

Products: Aliphatic and aromatic solvents; amines; hydrocarbons; alcohols; glycols; glycol ethers; acetates; ketones; acids; surfactants; solvent blends

Services: Toll blending and packaging; containerization; warehouse storage; import/export services; transloading; dilutions

Assets: Warehouses; bulk storage tanks; blending and packaging equipment; laboratory

273

AUDICHE TRADING COMPANY

2020 SALES: \$12.8M

Alexandria, Egypt

www.facebook.com/Audiche-Trading-Co-411445818957021

President: Alain Audiche

Products: Titanium dioxide; polyvinyl alcohol; micaceous iron oxide; glass flakes; hydrocarbon resin; methyl ethyl ketoxime; compound ferro titanium; zinc phosphates; iron oxides; Denka CSA (calcium sulpho aluminate)

Services: Agencies; trading

Assets: 1 office; 2 warehouses; 2 trucks

Trading sales: 65%

274

CHEMCEED

2020 SALES: \$12.3M

Chippewa Falls, Wisconsin, US

www.chemceed.com

President: Marimel Enderes

Products: Plasticizers; corrosion inhibitors; additives; solvents; fatty acids; alcohols; specialty chemicals; industrial chemicals; food additives

Services: Blending; packaging; labelling; storage; consignment; JIT delivery

Assets: 4 warehouses

Trading sales: 10%

275

CLASSIC DISTRIBUTING COMPANY

2020 SALES: \$12M

Pacoima, California, US

www.classicdistrib.com

President: Larry Helscher

Products: Personal care; industrial cleaners; preservatives; esters; surfactants; specialty chemicals

Services: Liquid blending; warehousing;

product development; technical sales

Assets: Owned facility, truck fleet

Trading sales: 5%

276

AMERICAN CHEMIE
2020 SALES: \$11.6M

Austin, Texas, US

www.americanchemie.com

President and CEO: Paula Kamdar

Products: Chemicals; ingredients and additives for sunscreens; personal care; HI&I chemicals; food ingredients; health and nutrition ingredients; animal nutrition ingredients; paints; inks; catalysts; lube oil; greases; metal working; PVC lubricants; flame retardants; synthesis

Services: Logistics; importation; hazmat chemicals in iso-tanks; just-in-time delivery; hazmat certified; outsourcing; tolling; private labelling

Assets: Large inventory of chemicals in 6 warehouses across the US

277

A-GAS ELECTRONIC MATERIALS
2020 SALES: \$10.1M (£7.4M)

Rugby, Warwickshire, UK

www.agasem.com

Managing director: Jonathan Sellars

Products: Semiconductor and microelectronics materials; PCB; general metal finishing chemicals; photovoltaics; flexible electronics; sensors; microfluidics; lab on chip; ancillaries; MEMS

Services: Warehousing; cold and frozen storage; laboratory analysis; R&D projects; technical support; logistics; export

Assets: 20,000 square foot warehouse

Trading sales: 100%

278

AN LOC PHAT INTERNATIONAL
2020 SALES: \$10M

Ho Chi Minh, Vietnam

www.anlocphat.com.vn

CEO: Harry Nguyen

Products: Synthetic rubber; plastics; chemicals

Services: Imports; reselling

Assets: Warehouse and office

Trading sales: 25%

279

TECNOSINTESI
2020 SALES: \$9.8M (£8M)

Bergamo, Italy

www.tecnosintesi.com

Sales & marketing manager: Michele Angius

Products: Adipic acid (AA); ammonium polyphosphate (APP); acetyl tributyl citrate (ATBC); butanediol (BDO); cyclohexanediol (CHDM); diallyl phthalate (DAP); hexanediol (HDO); isophthalic acid (PIA);

monobutyltin oxide (MBTO); monopropylene glycol (MPG); polyethylene wax (PE wax); p-tert butyl phenol (PTBP); tartaric acid; trimethylolpropane (TMP); zinc oxide (gold, green and active)

Services: Trading; sourcing of specialties; storage; blending and repackaging; full service from sourcing to DDP delivery; handling of emergencies.

Trading sales: 70%

280

QUIMICA MER
2020 SALES: \$9.1M (£7.4M)

Toledo, Spain

www.quimicamer.es

CEO: Javier Huerta Gonzalez

Products: Solvents & thinners & green solvents; paints & coatings raw materials; adhesives & sealants raw materials; aroma/perfumes & cosmetic raw materials; softeners & detergents; emulsions and copolymers; anti-freeze formulated products; epoxy resins; pharmaceutical ingredients; cosmetics & agro chemicals raw materials; organic & inorganic chemicals; aeronautic & automotive raw materials; water treatment chemicals; ink & printing chemicals; food ingredients

Services: Bulk storage; blending & formulations; packaging & bulk deliveries; logistics & outsourcing; lab analytical services to third parties; e-invoicing

Assets: 1 warehouse (bulk & packaged storage); bulk tank cars, packed trucks

281

ABBEY CHEMICALS
2020 SALES: \$8.2M (£6M)

Great Yarmouth, UK

www.abbeychemicals.co.uk

Director: Tyson Bonham

Products: Monoethylene glycol; monopropylene glycol; butyl diglycol; monoethanolamine; acetic acid; ferric chloride; caustic soda liquor and pearl; copper sulphate; magnesium sulphate; potassium nitrate; calcium nitrate; boric acid; zinc sulphate; manganese sulphate; phosphates

Services: Storage

Assets: 3 warehouses; 6 trucks; 7 trailers; 5 ADR drivers; offshore marine base facility; 12 offshore tanks

Trading sales: 20%

282

CLARIQUIMICA
2020 SALES: \$7.9M

Sao Paulo, Brazil

www.clariquimica.com

CEO: Valne Lucas Vieira

Products: Pigments and additives; pigment dispersions; paper and textile chemicals; iron oxide; dyes for paper and textiles; caustic soda; carbon black

Services: Blending and packaging

Assets: Warehouse, 1 truck and 1 pick-up

283

CHEMCOM
2020 SALES: \$7.8M (£6.4M)

Zapresic, Croatia

www.chemcom.hr

CEO: Filip Rosandic

Products: Lubricant additives; food commodities; food additives; pharmaceutical additives; coating and construction additives; general industry raw materials

Services: Sales and technical support

Trading sales: 50%

284

RISHICHEM MIDEAST
2020 SALES: \$7.6M

Dubai, UAE

www.rishichem.ae

Director: Arvind Kapoor

Products: Silicone polymer; synthetic rubber; styrene block co-polymer; glycerine; silicone fluid; carbon black; epoxy resin; cetramonium chloride; sodium benzoate; calcium stearate

Services: Storage; warehousing; technical support

Assets: 1 rented office and 1 owned office in Dubai; 2 third party rented warehouses in Dubai

285

NIMAC
2020 SALES: \$6.5M

Birmingham, UK

www.nimac Ltd.co.uk

Manager director and CEO: Nigel McDonald

Products: Lubricant additives; rust protectives; antioxidants; specialty oleochemicals; specialty petrochemicals and packages

Services: Industry specific personnel; specialist technical support

Assets: Warehouses in the UK and Germany

286

PETRICO
2020 SALES: \$5.9M (£4.3M)

Sandbach, UK

www.petriceo.com

Managing director: Andrew Lamb

Products: Lubricant additives, components and packages

Services: Procurement; consolidation

287

DAKRAM MATERIALS
2020 SALES: \$3.1M (£2.3M)

Biggleswade, Bedfordshire, UK

www.dakram.com

Managing director: Kate Mingay

Products: Potassium bicarbonate; manganese sulphate; sodium molybdate; trace el-



ements; vitamins; chelates; cobalt products; animal feed products; sulphur; copper products

288 CHEMEX 2020 SALES: \$3M

San Juan, Puerto Rico

CEO: Eduardo Perez

Products: Solvents

Founder, managing director: Marcelo Montoro

Products: Specialty chemicals for mortars; coatings, adhesives, sealants and elastomers (CASE); resins; cellulose ethers; additives; minerals; pigments

Services: Storage; custom blending and repackaging; formulation; drumming; training; project development

Assets: Headquarters; 2 warehouses

Vadodara, India

www.coreflowchemi.com

Director Burhan Bazi

Products: CASE segment - ethyl acetate, titanium dioxide, ligno sulfonates, RDPP, MHEC, PVA; CARE segment - SLES, SLS needles, AOS

Services: warehousing, solid mixing, repackaging, distribution

Assets: 2 warehouses; 1 office

289 ENVIROTECH EUROPE 2020 SALES: \$1.6M (£1.2M)

London, UK

www.envirotech-europe.com

Owner: Larry Clark

Products: Ensolv CC-A; Prosolv; Prosolv 5408e; SuperCorr A; Aquus CL-One; vapour degreasing chemicals; solvent cleaning chemicals; corrosion protection chemicals

Services: Manufacturing

291 KETSIN DE COSTA RICA 2020 SALES: \$1.6M

Costa Rica

www.ketsincr.com

CEO: Cesar Marin

Products: Polymers; masterbatches; adhesives; solvents; food additives; titanium dioxide; emulsions; acrylic resins; sanitizers; specialties; personal care & house hold

Services: Storage & packaging

Assets: Two warehouses (Costa Rica & Guatemala); transportation fleet

Trading Sales: 1%

293 UAB RIM LOGISTIKA 2020 SALES: \$1.1M (€0.9M)

Vilnius, Lithuania

www.rimlogistika.lt

CEO: Redzinaldas Mickus

Products: Brake fluids; superabsorbent polymers; acrylates; carbamide; potassium products; sodium bicarbonate; PEG400; PEG4000

Services: Storage and warehousing; blending; new product formulation; just-in-time logistics; fiscal agency; representation; sampling

Trading sales: 85%

290 CRISMACHEM 2020 SALES: \$1.6M (€1.3M)

Madrid, Spain

www.crismachem.com

292 COREFLOW CHEMI 2020 SALES: \$1.2M (INR 90.07M)

Note: Local currency sales converted to US dollars based on 31 December 2020 exchange rates